

Holland Community Chorale
Profit Loss Budget vs. Actual
July through December 2017

| | Jul - Dec 2017 | Annual Budget | % of Budget |
|--|-------------------|------------------|---------------|
| Income | | | |
| 4000 · Direct Contributions | | | |
| 4010 · Pianissimo Level | 361.00 | 1,500.00 | 24.07% |
| 4020 · Piano Level | 3,100.00 | 5,000.00 | 62.0% |
| 4030 · Mezzo Piano Level | 2,100.00 | 5,000.00 | 42.0% |
| 4050 · Mezzo-Forte Level | 600.00 | 2,500.00 | 24.0% |
| 4040 · Forte Level | 7,500.00 | 12,000.00 | 62.5% |
| 4060 · Fortissimo Level | 0.00 | 3,000.00 | 0.0% |
| 4075 · Corporate Contributions | 1,356.43 | 12,500.00 | 10.85% |
| Total 4000 · Direct Contributions | 15,017.43 | 41,500.00 | 36.19% |
| 4100 · Concert Ticket Sales/Revenue | | | |
| 4108 · Adventures in Harmony | 798.16 | 600.00 | 133.03% |
| 4110 · Fall Concert | 2,025.00 | 1,500.00 | 135.0% |
| 4116 · NL Competition Showcase | 0.00 | 0.00 | 0.0% |
| 4120 · Holiday Concert | 7,085.00 | 5,000.00 | 141.7% |
| 4136 · Winter Concert | 140.00 | 1,500.00 | 9.33% |
| 4147 · Spring Concert | 0.00 | 0.00 | 0.0% |
| 4150 · Tulip Time | 0.00 | 3,000.00 | 0.0% |
| 4190 · Season Tickets | 1,604.98 | 3,500.00 | 45.86% |
| Total 4100 · Concert Ticket Sales/Revenue | 11,653.14 | 15,100.00 | 77.17% |
| 4200 · Underwriting | | | |
| 4204 · Adventures in Harmony | 1,530.00 | 5,000.00 | 30.6% |
| 4205 · Holiday Concert Underwriting | 0.00 | 3,000.00 | 0.0% |
| 4220 · Fall Concert Underwriting | 0.00 | 0.00 | 0.0% |
| 4250 · Winter Concert Underwriting | 0.00 | 0.00 | 0.0% |
| 4260 · Spring Concert Underwriting | 0.00 | 0.00 | 0.0% |
| Total 4200 · Underwriting | 1,530.00 | 8,000.00 | 19.13% |
| 4300 · Grants | | | |
| 4305 · H/Z Community Foundation | 0.00 | 2,000.00 | 0.0% |
| 4310 · Government Grants | 0.00 | 12,500.00 | 0.0% |
| Total 4300 · Grants | 0.00 | 14,500.00 | 0.0% |
| 4500 · Fees | | | |
| 4511 · Adventures in Harmony | 530.00 | 1,200.00 | 44.17% |
| 4521 · CD - Paulus Songs for Seasons | 20.00 | | |
| 4530 · HC Membership Fee | 7,325.00 | 12,000.00 | 61.04% |
| 4531 · Uniform/Dress Fee | 418.20 | 750.00 | 55.76% |
| 4543 · CD-Gospel | 12.95 | | |
| 4590 · Music Rental Revenue | 0.00 | 0.00 | 0.0% |
| 4500 · Fees - Other | 13.40 | | |
| Total 4500 · Fees | 8,319.55 | 13,950.00 | 59.64% |
| 4600 · Care Fund | 0.00 | 200.00 | 0.0% |
| 4800 · Fundraiser | | | |
| 4810 · Other Perf. Income | 1,100.00 | 600.00 | 183.33% |

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| 4812 · Board Fundraiser | 0.00 | 0.00 | 0.0% |
| 4815 · A GRAND NIGHT FOR SINGING | 400.00 | 15,000.00 | 2.67% |
| 4821 · Coyle Fd Raiser | 2,450.00 | | |
| 4830 · Fall Fundraiser | 0.00 | 0.00 | 0.0% |
| 4800 · Fundraiser - Other | 0.00 | 3,000.00 | 0.0% |
| Total 4800 · Fundraiser | 3,950.00 | 18,600.00 | 21.24% |
| 4999 · Uncategorized Income | | | |
| 4915 · CD Sales | 0.00 | 0.00 | 0.0% |
| 4920 · Program ad income | 3,850.00 | 3,500.00 | 110.0% |
| Total 4999 · Uncategorized Income | 3,850.00 | 3,500.00 | 110.0% |
| Total Income | 44,320.12 | 115,350.00 | 38.42% |
| Gross Profit | 44,320.12 | 115,350.00 | 38.42% |
| Expense | | | |
| 8000 · Wages/Salaries | | | |
| 8001 · Chorale Manager | 7,291.68 | 15,000.00 | 48.61% |
| 8002 · Artistic Director | 14,833.32 | 30,000.00 | 49.44% |
| 8010 · General Mgr-Executive Director | 0.00 | 0.00 | 0.0% |
| 8020 · HC Contracted Service Fee | | | |
| 8024 · Marketing | 2,000.00 | 2,000.00 | 100.0% |
| 8025.2 · Vocal Consultant | 0.00 | 1,000.00 | 0.0% |
| 8026 · Librarian | 0.00 | 200.00 | 0.0% |
| 8027 · Accompanist | 2,791.25 | 5,000.00 | 55.83% |
| Total 8020 · HC Contracted Service Fee | 4,791.25 | 8,200.00 | 58.43% |
| 8097 · Payroll Expenses | 60.00 | 0.00 | 100.0% |
| 8098 · Payroll Taxes | 200.81 | 0.00 | 100.0% |
| Total 8000 · Wages/Salaries | 27,177.06 | 53,200.00 | 51.09% |
| 8100 · General Expenses | | | |
| 8105 · Dues | 0.00 | 500.00 | 0.0% |
| 8106 · Scholarship Fund | 0.00 | 0.00 | 0.0% |
| 8110 · Permits & Licenses | 270.00 | 500.00 | 54.0% |
| 8115 · Artistic Dir Search Com. Exp. | 0.00 | 0.00 | 0.0% |
| 8125 · Artistic Director Expense Acct | 0.00 | 600.00 | 0.0% |
| 8126 · Exec. Director Expense Acct. | 0.00 | 0.00 | 0.0% |
| 8131 · Care Fund Expenses | 273.70 | 150.00 | 182.47% |
| 8135 · Fund Raising Expense | 0.00 | 5,000.00 | 0.0% |
| 8140 · Office Rent/Storage | 2,851.20 | 6,000.00 | 47.52% |
| 8181 · Penalties and Interest | 283.02 | | |
| 8183 · Group Rate Expense | 65.00 | | |
| 8185 · Credit Card Proc & Bank Fees | | | |
| 8184 · Pay Pal Fees | 0.00 | 0.00 | 0.0% |
| 8185 · Credit Card Proc & Bank Fees - Other | 155.01 | 250.00 | 62.0% |
| Total 8185 · Credit Card Proc & Bank Fees | 155.01 | 250.00 | 62.0% |
| 8100 · General Expenses - Other | 0.00 | | |

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| Total 8100 · General Expenses | 3,897.93 | 13,000.00 | 29.98% |
| 8200 · Marketing | | | |
| 8210 · Advertising | 890.00 | 2,500.00 | 35.6% |
| 8215 · Graphic Design Exp. | 1,310.00 | 1,000.00 | 131.0% |
| 8220 · Printing | 5,108.32 | 6,000.00 | 85.14% |
| Total 8200 · Marketing | 7,308.32 | 9,500.00 | 76.93% |
| 8300 · Concert Production | | | |
| 8305 · Guest Artists | 0.00 | 1,000.00 | 0.0% |
| 8308 · Adv in Harmony Expenses 8308 | 5,723.70 | 6,500.00 | 88.06% |
| 8309 · Tulip Time Expenses | 0.00 | 1,500.00 | 0.0% |
| 8310 · Music | 2,086.98 | 3,000.00 | 69.57% |
| 8319 · Contracted Technician | 0.00 | 500.00 | 0.0% |
| 8328 · Uniforms | 500.93 | 1,200.00 | 41.74% |
| 8330 · Facility Rent | 200.00 | 2,500.00 | 8.0% |
| 8338 · Rented Equipment | 0.00 | 1,000.00 | 0.0% |
| 8340 · Instrumentalists | 1,275.00 | 5,000.00 | 25.5% |
| 8350 · Programs | 864.97 | 0.00 | 100.0% |
| 8380 · Recording/Video Concert | 500.00 | 750.00 | 66.67% |
| 8390 · Tickets | 180.00 | 100.00 | 180.0% |
| 8395 · Event Supplies | 102.09 | 500.00 | 20.42% |
| Total 8300 · Concert Production | 11,433.67 | 23,550.00 | 48.55% |
| 8400 · Administration | | | |
| 8441 · Supplies | 720.98 | 1,500.00 | 48.07% |
| 8443 · Postage | 436.71 | 1,000.00 | 43.67% |
| 8445 · Insurance | 723.00 | 1,000.00 | 72.3% |
| 8448 · QB and Exceed Cloud Computing | 849.99 | 500.00 | 170.0% |
| 8449 · Computer | 165.30 | 250.00 | 66.12% |
| 8450 · Copies | 0.00 | 0.00 | 0.0% |
| Total 8400 · Administration | 2,895.98 | 4,250.00 | 68.14% |
| 8532 · Miscellaneous | | | |
| 8534 · refund | 283.37- | 0.00 | 100.0% |
| Total 8532 · Miscellaneous | 283.37- | 0.00 | 100.0% |
| 9010 · Bank Service Charges | 0.00 | 500.00 | 0.0% |
| Total Expense | 52,429.59 | 104,000.00 | 50.41% |
| Net Income | 8,109.47- | 11,350.00 | 71.45%- |