

Holland Community Chorale
Profit & Loss Budget Performance
March 2018

	<u>Mar 18</u>	<u>Jul '17 - Mar 18</u>	<u>YTD Budget</u>	<u>\$ Under/Over</u>	<u>% of Budget</u>
Income					
4000 · Direct Contributions					
4010 · Pianissimo Level	0.00	431.00	1,500.00	1,069.00-	28.73%
4020 · Piano Level	200.00	3,300.00	5,000.00	1,700.00-	66.0%
4030 · Mezzo Piano Level	0.00	2,100.00	5,000.00	2,900.00-	42.0%
4040 · Forte Level	0.00	10,000.00	12,000.00	2,000.00-	83.33%
4050 · Mezzo-Forte Level	0.00	600.00	2,500.00	1,900.00-	24.0%
4060 · Fortissimo Level	0.00	0.00	3,000.00	3,000.00-	0.0%
4075 · Corporate Contributions - GNFS	0.00	1,356.43	12,500.00	11,143.57-	10.85%
Total 4000 · Direct Contributions	200.00	17,787.43	41,500.00	23,712.57-	42.86%
4100 · Concert Ticket Sales/Revenue					
4108 · Adventures in Harmony	0.00	798.16	600.00	198.16	133.03%
4110 · Fall Concert	0.00	2,025.00	1,500.00	525.00	135.0%
4120 · Holiday Concert	0.00	7,125.00	5,000.00	2,125.00	142.5%
4136 · Winter Concert	2,175.00	2,335.00	1,500.00	835.00	155.67%
4150 · Tulip Time - May 2018 income	0.00	0.00	3,000.00	3,000.00-	0.0%
4190 · Season Tickets	0.00	1,604.98	3,500.00	1,895.02-	45.86%
Total 4100 · Concert Ticket Sales/Revenue	2,175.00	13,888.14	15,100.00	1,211.86-	91.97%
4200 · Underwriting					
4204 · Adventures in Harmony	0.00	1,530.00	5,000.00	3,470.00-	30.6%
4205 · Holiday Concert Underwriting	0.00	0.00	3,000.00	3,000.00-	0.0%
4220 · Fall Concert Underwriting	0.00	0.00	0.00	0.00	0.0%
4250 · Winter Concert Underwriting	5,100.00	6,450.00	0.00	6,450.00	100.0%
Total 4200 · Underwriting	5,100.00	7,980.00	8,000.00	20.00-	99.75%
4300 · Grants					
4305 · H/Z Community Foundation - May pymt	0.00	0.00	2,000.00	2,000.00-	0.0%
4310 · Government Grants - July 2018 income	7,500.00	9,400.00	12,500.00	3,100.00-	75.2%
Total 4300 · Grants	7,500.00	9,400.00	14,500.00	5,100.00-	64.83%
4500 · Fees					
4511 · Adventures in Harmony	0.00	530.00	1,200.00	670.00-	44.17%
4521 · CD - Paulus Songs for Seasons	0.00	20.00			
4530 · HC Membership Fee	700.00	8,550.00	12,000.00	3,450.00-	71.25%

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4531 · Uniform/Dress Fee	0.00	418.20	750.00	331.80-	55.76%
4543 · CD-Gospel	0.00	12.95			
4500 · Fees - Other	0.00	13.40			
Total 4500 · Fees	700.00	9,544.55	13,950.00	4,405.45-	68.42%
4600 · Care Fund - April income	0.00	0.00	200.00	200.00-	0.0%
4800 · Fundraiser					
4810 · Dickens & Other Perf. Income	0.00	1,100.00	600.00	500.00	183.33%
4815 · A GRAND NIGHT FOR SINGING	0.00	2,900.00	15,000.00	12,100.00-	19.33%
4821 · Coyle Fundraiser - Summer 2017	0.00	2,450.00			
4800 · Fundraiser - Fall 2017	0.00	0.00	3,000.00	3,000.00-	0.0%
Total 4800 · Fundraiser	0.00	6,450.00	18,600.00	12,150.00-	34.68%
4999 · Uncategorized Income					
4920 · Program ad income	0.00	3,850.00	3,500.00	350.00	110.0%
Total 4999 · Uncategorized Income	0.00	3,850.00	3,500.00	350.00	110.0%
Total Income	15,675.00	68,900.12	115,350.00	46,449.88-	59.73%
Gross Profit	15,675.00	68,900.12	115,350.00	46,449.88-	59.73%
Expense					
8000 · Wages/Salaries					
8001 · Chorale Manager	2,160.00	15,283.68	15,000.00	283.68	101.89%
8002 · Artistic Director	2,500.00	22,333.32	30,000.00	7,666.68-	74.44%
8010 · General Mgr-Executive Director	0.00	0.00	0.00	0.00	0.0%
8020 · HC Contracted Service Fee					
8024 · Marketing	0.00	2,000.00	2,000.00	0.00	100.0%
8025.2 · Vocal Consultant	1,000.00	1,000.00	1,000.00	0.00	100.0%
8026 · Librarian	0.00	0.00	200.00	200.00-	0.0%
8027 · Accompanist	700.00	3,491.25	5,000.00	1,508.75-	69.83%
Total 8020 · HC Contracted Service Fee	1,700.00	6,491.25	8,200.00	1,708.75-	79.16%
8097 · Payroll Expenses	0.00	60.00	0.00	60.00	100.0%
8098 · Payroll Taxes	0.00	200.81	0.00	200.81	100.0%
Total 8000 · Wages/Salaries	6,360.00	44,369.06	53,200.00	8,830.94-	83.4%

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8100 · General Expenses					
8105 · Dues	50.00	50.00	500.00	450.00-	10.0%
8106 · Scholarship Fund	0.00	0.00	0.00	0.00	0.0%
8110 · Permits & Licenses	236.00	706.69	500.00	206.69	141.34%
8115 · Artistic Dir Search Com. Exp.	0.00	0.00	0.00	0.00	0.0%
8125 · Artistic Director Expense Acct	0.00	0.00	600.00	600.00-	0.0%
8126 · Exec. Director Expense Acct.	0.00	0.00	0.00	0.00	0.0%
8131 · Care Fund Expenses	0.00	347.30	150.00	197.30	231.53%
8135 · Fund Raising Expense - GNFS	0.00	300.00	5,000.00	4,700.00-	6.0%
8140 · Office Rent/Storage	475.20	3,801.60	6,000.00	2,198.40-	63.36%
8181 · Penalties and Interest	0.00	283.02			
8183 · Group Rate Expense	0.00	65.00			
8185 · Credit Card Proc & Bank Fees					
8185 · Credit Card Proc & Bank Fees - Other	12.48	175.82	250.00	74.18-	70.33%
Total 8185 · Credit Card Proc & Bank Fees	12.48	175.82	250.00	74.18-	70.33%
8100 · General Expenses - Other	0.00	0.00			
Total 8100 · General Expenses	773.68	5,729.43	13,000.00	7,270.57-	44.07%
8200 · Marketing					
8210 · Advertising	880.00	1,575.00	2,500.00	925.00-	63.0%
8215 · Graphic Design Exp.	177.50	1,487.50	1,000.00	487.50	148.75%
8220 · Printing	523.58	6,810.83	6,000.00	810.83	113.51%
Total 8200 · Marketing	1,581.08	9,873.33	9,500.00	373.33	103.93%
8300 · Concert Production					
8305 · Guest Artists	0.00	0.00	1,000.00	1,000.00-	0.0%
8308 · Adv in Harmony Expenses 8308	0.00	5,723.70	6,500.00	776.30-	88.06%
8309 · Tulip Time Expenses	0.00	1,050.00	1,500.00	450.00-	70.0%
8310 · Music	0.00	2,086.98	3,000.00	913.02-	69.57%
8319 · Contracted Technician	0.00	0.00	500.00	500.00-	0.0%
8328 · Uniforms	185.00	685.93	1,200.00	514.07-	57.16%
8330 · Facility Rent	0.00	200.00	2,500.00	2,300.00-	8.0%
8338 · Rented Equipment	0.00	0.00	1,000.00	1,000.00-	0.0%
8340 · Instrumentalists	3,637.50	4,712.50	5,000.00	287.50-	94.25%

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8350 · Programs	0.00	0.00	0.00	0.00	0.0%
8380 · Recording/Video Concert	250.00	750.00	750.00	0.00	100.0%
8390 · Tickets	0.00	180.00	100.00	80.00	180.0%
8395 · Event Supplies	43.42	145.51	500.00	354.49-	29.1%
Total 8300 · Concert Production	4,115.92	15,534.62	23,550.00	8,015.38-	65.96%
8400 · Administration					
8441 · Supplies	0.00	923.90	1,500.00	576.10-	61.59%
8443 · Postage	0.00	623.46	1,000.00	376.54-	62.35%
8445 · Insurance	0.00	723.00	1,000.00	277.00-	72.3%
8448 · QB and Exceed Cloud Computing	0.00	849.99	500.00	349.99	170.0%
8449 · Computer	0.00	165.30	250.00	84.70-	66.12%
8450 · Copies	0.00	0.00	0.00	0.00	0.0%
Total 8400 · Administration	0.00	3,285.65	4,250.00	964.35-	77.31%
8532 · Miscellaneous					
8534 · refund	0.00	283.37-	0.00	283.37-	100.0%
Total 8532 · Miscellaneous	0.00	283.37-	0.00	283.37-	100.0%
9010 · Bank Service Charges	0.00	0.00	500.00	500.00-	0.0%
Total Expense	12,830.68	78,508.72	104,000.00	25,491.28-	75.49%
Net Income	2,844.32	9,608.60-	11,350.00	20,958.60-	84.66%-