

Holland Community Chorale  
Profit & Loss Budget Performance  
February 2018

	<u>Feb 18</u>	<u>Jul '17 - Feb 18</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
<b>Income</b>					
4000 · Direct Contributions					
4010 · Pianissimo Level	0.00	431.00	1,500.00	1,069.00-	28.73%
4020 · Piano Level	0.00	3,100.00	5,000.00	1,900.00-	62.0%
4030 · Mezzo Piano Level	0.00	2,100.00	5,000.00	2,900.00-	42.0%
4040 · Forte Level	0.00	10,000.00	12,000.00	2,000.00-	83.33%
4050 · Mezzo-Forte Level	0.00	600.00	2,500.00	1,900.00-	24.0%
4060 · Fortissimo Level	0.00	0.00	3,000.00	3,000.00-	0.0%
4075 · Corporate Contributions	0.00	1,356.43	12,500.00	11,143.57-	10.85%
<b>Total 4000 · Direct Contributions</b>	<b>0.00</b>	<b>17,587.43</b>	<b>41,500.00</b>	<b>23,912.57-</b>	<b>42.38%</b>
4100 · Concert Ticket Sales/Revenue					
4108 · Adventures in Harmony	0.00	798.16	600.00	198.16	133.03%
4110 · Fall Concert	0.00	2,025.00	1,500.00	525.00	135.0%
4116 · NL Competition Showcase	0.00	0.00	0.00	0.00	0.0%
4120 · Holiday Concert	0.00	7,125.00	5,000.00	2,125.00	142.5%
4136 · Winter Concert	0.00	160.00	1,500.00	1,340.00-	10.67%
4147 · Spring Concert	0.00	0.00	0.00	0.00	0.0%
4150 · Tulip Time	0.00	0.00	3,000.00	3,000.00-	0.0%
4190 · Season Tickets	0.00	1,604.98	3,500.00	1,895.02-	45.86%
<b>Total 4100 · Concert Ticket Sales/Revenue</b>	<b>0.00</b>	<b>11,713.14</b>	<b>15,100.00</b>	<b>3,386.86-</b>	<b>77.57%</b>
4200 · Underwriting					
4204 · Adventures in Harmony	0.00	1,530.00	5,000.00	3,470.00-	30.6%
4205 · Holiday Concert Underwriting	0.00	0.00	3,000.00	3,000.00-	0.0%
4220 · Fall Concert Underwriting	0.00	0.00	0.00	0.00	0.0%
4250 · Winter Concert Underwriting	1,500.00	1,500.00	0.00	1,500.00	100.0%
4260 · Spring Concert Underwriting	0.00	0.00	0.00	0.00	0.0%
<b>Total 4200 · Underwriting</b>	<b>1,500.00</b>	<b>3,030.00</b>	<b>8,000.00</b>	<b>4,970.00-</b>	<b>37.88%</b>
4300 · Grants					
4305 · H/Z Community Foundation	0.00	0.00	2,000.00	2,000.00-	0.0%
4310 · Government Grants	0.00	1,900.00	12,500.00	10,600.00-	15.2%
<b>Total 4300 · Grants</b>	<b>0.00</b>	<b>1,900.00</b>	<b>14,500.00</b>	<b>12,600.00-</b>	<b>13.1%</b>
4500 · Fees					

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4511 · Adventures in Harmony	0.00	530.00	1,200.00	670.00-	44.17%
4521 · CD - Paulus Songs for Seasons	0.00	20.00			
4530 · HC Membership Fee	425.00	7,850.00	12,000.00	4,150.00-	65.42%
4531 · Uniform/Dress Fee	0.00	418.20	750.00	331.80-	55.76%
4543 · CD-Gospel	0.00	12.95			
4590 · Music Rental Revenue	0.00	0.00	0.00	0.00	0.0%
4500 · Fees - Other	0.00	13.40			
<b>Total 4500 · Fees</b>	<b>425.00</b>	<b>8,844.55</b>	<b>13,950.00</b>	<b>5,105.45-</b>	<b>63.4%</b>
4600 · Care Fund	0.00	0.00	200.00	200.00-	0.0%
4800 · Fundraiser					
4810 · Dickens & Other Perf. Income	0.00	1,100.00	600.00	500.00	183.33%
4812 · Board Fundraiser	0.00	0.00	0.00	0.00	0.0%
4815 · A GRAND NIGHT FOR SINGING	2,500.00	2,900.00	15,000.00	12,100.00-	19.33%
4821 · Coyle Fd Raiser	0.00	2,450.00			
4830 · Fall Fundraiser	0.00	0.00	0.00	0.00	0.0%
4800 · Fundraiser - Other	0.00	0.00	3,000.00	3,000.00-	0.0%
<b>Total 4800 · Fundraiser</b>	<b>2,500.00</b>	<b>6,450.00</b>	<b>18,600.00</b>	<b>12,150.00-</b>	<b>34.68%</b>
4999 · Uncategorized Income					
4915 · CD Sales	0.00	0.00	0.00	0.00	0.0%
4920 · Program ad income	0.00	3,850.00	3,500.00	350.00	110.0%
<b>Total 4999 · Uncategorized Income</b>	<b>0.00</b>	<b>3,850.00</b>	<b>3,500.00</b>	<b>350.00</b>	<b>110.0%</b>
<b>Total Income</b>	<b>4,425.00</b>	<b>53,375.12</b>	<b>115,350.00</b>	<b>61,974.88-</b>	<b>46.27%</b>
<b>Gross Profit</b>	<b>4,425.00</b>	<b>53,375.12</b>	<b>115,350.00</b>	<b>61,974.88-</b>	<b>46.27%</b>
Expense					
8000 · Wages/Salaries					
8001 · Chorale Manager	2,160.00	13,177.68	15,000.00	1,822.32-	87.85%
8002 · Artistic Director	2,500.00	19,833.32	30,000.00	10,166.68-	66.11%
8010 · General Mgr-Executive Director	0.00	0.00	0.00	0.00	0.0%
8020 · HC Contracted Service Fee					
8024 · Marketing	0.00	2,000.00	2,000.00	0.00	100.0%
8025.2 · Vocal Consultant	0.00	0.00	1,000.00	1,000.00-	0.0%
8026 · Librarian	0.00	0.00	200.00	200.00-	0.0%

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8027 · Accompanist	0.00	2,791.25	5,000.00	2,208.75-	55.83%
Total 8020 · HC Contracted Service Fee	0.00	4,791.25	8,200.00	3,408.75-	58.43%
8097 · Payroll Expenses	0.00	60.00	0.00	60.00	100.0%
8098 · Payroll Taxes	0.00	200.81	0.00	200.81	100.0%
Total 8000 · Wages/Salaries	4,660.00	38,063.06	53,200.00	15,136.94-	71.55%
8100 · General Expenses					
8105 · Dues	0.00	0.00	500.00	500.00-	0.0%
8106 · Scholarship Fund	0.00	0.00	0.00	0.00	0.0%
8110 · Permits & Licenses	0.00	470.69	500.00	29.31-	94.14%
8115 · Artistic Dir Search Com. Exp.	0.00	0.00	0.00	0.00	0.0%
8125 · Artistic Director Expense Acct	0.00	0.00	600.00	600.00-	0.0%
8126 · Exec. Director Expense Acct.	0.00	0.00	0.00	0.00	0.0%
8131 · Care Fund Expenses	73.60	347.30	150.00	197.30	231.53%
8135 · Fund Raising Expense	0.00	300.00	5,000.00	4,700.00-	6.0%
8140 · Office Rent/Storage	0.00	3,326.40	6,000.00	2,673.60-	55.44%
8181 · Penalties and Interest	0.00	283.02			
8183 · Group Rate Expense	0.00	65.00			
8185 · Credit Card Proc & Bank Fees					
8185 · Credit Card Proc	8.33	163.34	250.00	86.66-	65.34%
Total 8185 · Credit Card Proc & Bank Fees	8.33	163.34	250.00	86.66-	65.34%
8100 · General Expenses - Other	0.00	0.00			
Total 8100 · General Expenses	81.93	4,955.75	13,000.00	8,044.25-	38.12%
8200 · Marketing					
8210 · Advertising	0.00	695.00	2,500.00	1,805.00-	27.8%
8215 · Graphic Design Exp.	0.00	1,310.00	1,000.00	310.00	131.0%
8220 · Printing	538.50	6,561.28	6,000.00	561.28	109.36%
Total 8200 · Marketing	538.50	8,566.28	9,500.00	933.72-	90.17%
8300 · Concert Production					
8305 · Guest Artists	0.00	0.00	1,000.00	1,000.00-	0.0%
8308 · Adv in Harmony Expenses 8308	0.00	5,723.70	6,500.00	776.30-	88.06%
8309 · Tulip Time Expenses	0.00	1,050.00	1,500.00	450.00-	70.0%
8310 · Music	0.00	2,086.98	3,000.00	913.02-	69.57%

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8319 · Contracted Technician	0.00	0.00	500.00	500.00-	0.0%
8328 · Uniforms	0.00	500.93	1,200.00	699.07-	41.74%
8330 · Facility Rent	0.00	200.00	2,500.00	2,300.00-	8.0%
8338 · Rented Equipment	0.00	0.00	1,000.00	1,000.00-	0.0%
8340 · Instrumentalists	0.00	1,075.00	5,000.00	3,925.00-	21.5%
8350 · Programs	0.00	0.00	0.00	0.00	0.0%
8380 · Recording/Video Concert	0.00	500.00	750.00	250.00-	66.67%
8390 · Tickets	0.00	180.00	100.00	80.00	180.0%
8395 · Event Supplies	0.00	102.09	500.00	397.91-	20.42%
<b>Total 8300 · Concert Production</b>	<b>0.00</b>	<b>11,418.70</b>	<b>23,550.00</b>	<b>12,131.30-</b>	<b>48.49%</b>
8400 · Adminstration					
8441 · Supplies	56.00	923.90	1,500.00	576.10-	61.59%
8443 · Postage	96.15	623.46	1,000.00	376.54-	62.35%
8445 · Insurance	0.00	723.00	1,000.00	277.00-	72.3%
8448 · QB and Exceed Cloud Computing	0.00	849.99	500.00	349.99	170.0%
8449 · Computer	0.00	165.30	250.00	84.70-	66.12%
8450 · Copies	0.00	0.00	0.00	0.00	0.0%
<b>Total 8400 · Adminstration</b>	<b>152.15</b>	<b>3,285.65</b>	<b>4,250.00</b>	<b>964.35-</b>	<b>77.31%</b>
8532 · Miscellaneous					
8534 · refund	0.00	283.37-	0.00	283.37-	100.0%
<b>Total 8532 · Miscellaneous</b>	<b>0.00</b>	<b>283.37-</b>	<b>0.00</b>	<b>283.37-</b>	<b>100.0%</b>
9010 · Bank Service Charges	0.00	0.00	500.00	500.00-	0.0%
<b>Total Expense</b>	<b>5,432.58</b>	<b>66,006.07</b>	<b>104,000.00</b>	<b>37,993.93-</b>	<b>63.47%</b>
<b>Net Income</b>	<b>1,007.58-</b>	<b>12,630.95-</b>	<b>11,350.00</b>	<b>23,980.95-</b>	<b>111.29%-</b>