

Holland Community Chorale
Budget vs. Actuals: FY 2017 2018 - FY18 P&L
 July 2017 - June 2018

	Total				FY19 Budget
	Actual	Budget	over Budget	% of Budget	
Income					
4000 Direct Contributions					
4010 Pianissimo Level	461.00	1,500.00	-1,039.00	30.73%	5,000.00
4020 Piano Level	3,300.00	5,000.00	-1,700.00	66.00%	
4030 Mezzo Piano Level	2,100.00	5,000.00	-2,900.00	42.00%	
4050 Mezzo-Forte Level	600.00	2,500.00	-1,900.00	24.00%	
4040 Forte Level	10,000.00	12,000.00	-2,000.00	83.33%	10,000.00
4060 Fortissimo Level	0.00	3,000.00	-3,000.00	0.00%	
4070 - Sforzando Level	0.00	0.00	0.00		
4075 Corporate Contributions	8,856.43	12,500.00	-3,643.57	70.85%	9,000.00
Total 4000 Direct Contributions	\$ 25,317.43	\$ 41,500.00	-\$ 16,182.57	61.01%	\$ 24,000.00
4100 Concert Ticket Sales/Revenue					
4108 Adventures in Harmony	598.16	600.00	-1.84	99.69%	500.00
4110 Fall Concert	2,025.00	1,500.00	525.00	135.00%	2,000.00
4120 Holiday Concert	7,125.00	5,000.00	2,125.00	142.50%	7,125.00
4136 Winter Concert	2,335.00	1,500.00	835.00	155.67%	2,300.00
4150 Tulip Time	126.00	3,000.00	-2,874.00	4.20%	3,000.00
4190 Season Tickets	1,604.98	3,500.00	-1,895.02	45.86%	2,000.00
Total 4100 Concert Ticket Sales/Revenue	\$ 13,814.14	\$ 15,100.00	-\$ 1,285.86	91.48%	\$ 16,925.00
4200 Underwriting					
4204 Adventures in Harmony	1,530.00	5,000.00	-3,470.00	30.60%	2,900.00
4205 Holiday Concert Underwriting	0.00	3,000.00	-3,000.00	0.00%	0.00
4220 Fall Concert Underwriting	0.00	0.00	0.00		0.00
4250 Winter Concert Underwriting	6,550.00	0.00	6,550.00		500.00
Total 4200 Underwriting	\$ 8,080.00	\$ 8,000.00	\$ 80.00	101.00%	\$ 3,400.00
4300 Grants					
4305 H/Z Community Foundation	2,109.00	2,000.00	109.00	105.45%	2,100.00
4310 Government Grants	13,000.00	12,500.00	500.00	104.00%	12,500.00
Total 4300 Grants	\$ 15,109.00	\$ 14,500.00	\$ 609.00	104.20%	\$ 14,600.00
4500 Fees					
4511 Adventures in Harmony	730.00	1,200.00	-470.00	60.83%	2,000.00
4521 CD - Paulus Songs for Seasons	20.00	0.00	20.00		0.00
4530 HC Membership Fee	9,950.00	12,000.00	-2,050.00	82.92%	10,000.00
4531 Uniform/Dress Fee	581.20	750.00	-168.80	77.49%	800.00
4543 CD-Gospel	24.95	0.00	24.95		0.00
4590 Music Rental Revenue	38.55	0.00	38.55		0.00
Total 4500 Fees	\$ 11,358.10	\$ 13,950.00	-\$ 2,591.90	81.42%	\$ 12,800.00
4600 Care Fund	46.00	200.00	-154.00	23.00%	0.00
4800 Fundraiser	0.00	3,000.00	-3,000.00	0.00%	0.00
4810 Dickens & Other Perf. Income	1,100.00	600.00	500.00	183.33%	1,100.00
4812 Board Fundraiser (deleted)	0.00	0.00	0.00		0.00

4815 A GRAND NIGHT FOR SINGING	21,190.00	15,000.00	6,190.00	141.27%	20,000.00
4821 Coyle Fd Raiser	2,450.00	0.00	2,450.00		2,500.00
4830 Fall Fundraiser	0.00	0.00	0.00		
Total 4800 Fundraiser	\$ 24,740.00	\$ 18,600.00	\$ 6,140.00	133.01%	\$ 23,600.00
4999 Uncategorized Income					
4915 CD Sales	0.00	0.00	0.00		0.00
4920 Program ad income	3,650.00	3,500.00	150.00	104.29%	4,000.00
Total 4999 Uncategorized Income	\$ 3,650.00	\$ 3,500.00	\$ 150.00	104.29%	\$ 4,000.00
Total Income	\$ 102,114.67	\$ 115,350.00	-\$ 13,235.33	88.53%	\$ 99,325.00
Gross Profit	\$ 102,114.67	\$ 115,350.00	-\$ 13,235.33	88.53%	\$ 99,325.00
Expenses					
8000 Wages/Salaries					
8001 Chorale Manager	17,443.68	15,000.00	2,443.68	116.29%	15,080.00
8002 Artistic Director	27,333.32	30,000.00	-2,666.68	91.11%	32,000.00
8020 HC Contracted Service Fee					
8024 Marketing	2,000.00	2,000.00	0.00	100.00%	0.00
8025.2 Vocal Consultant	1,000.00	1,000.00	0.00	100.00%	1,000.00
8026 Librarian	0.00	200.00	-200.00	0.00%	0.00
8027 Accompanist	5,541.25	5,000.00	541.25	110.83%	5,000.00
Total 8020 HC Contracted Service Fee	\$ 8,541.25	\$ 8,200.00	\$ 341.25	104.16%	\$ 6,000.00
8097 Payroll Expenses	60.00	0.00	60.00		0.00
8098 Payroll Taxes	200.81	0.00	200.81		0.00
Total 8000 Wages/Salaries	\$ 53,579.06	\$ 53,200.00	\$ 379.06	100.71%	\$ 53,080.00
8100 General Expenses					
8105 Dues	100.00	500.00	-400.00	20.00%	100.00
8110 Permits & Licenses	706.69	500.00	206.69	141.34%	775.00
8125 Artistic Director Expense Acct	0.00	600.00	-600.00	0.00%	0.00
8131 Care Fund Expenses	347.30	150.00	197.30	231.53%	250.00
8135 Fund Raising Expense	8,317.74	5,000.00	3,317.74	166.35%	8,500.00
8140 Office Rent/Storage	4,772.00	6,000.00	-1,228.00	79.53%	900.00
8181 Penalties and Interest	283.02	0.00	283.02		0.00
8183 Group Rate Expense	65.00	0.00	65.00		0.00
8185 Credit Card Proc & Bank Fees	286.00	250.00	36.00	114.40%	300.00
8184 Pay Pal Fees	0.00	0.00	0.00		
Total 8185 Credit Card Proc & Bank Fees	\$ 286.00	\$ 250.00	\$ 36.00	114.40%	\$ 300.00
Total 8100 General Expenses	\$ 14,877.75	\$ 13,000.00	\$ 1,877.75	114.44%	\$ 10,825.00
8200 Marketing					
8210 Advertising	1,575.00	2,500.00	-925.00	63.00%	3,000.00
8215 Graphic Design Exp.	1,487.50	1,000.00	487.50	148.75%	650.00
8220 Printing	6,810.83	6,000.00	810.83	113.51%	5,620.00
Total 8200 Marketing	\$ 9,873.33	\$ 9,500.00	\$ 373.33	103.93%	\$ 9,270.00
8300 Concert Production					
8305 Guest Artists	0.00	1,000.00	-1,000.00	0.00%	500.00
8308 Adv in Harmony Expenses 8308	5,723.70	6,500.00	-776.30	88.06%	5,000.00
8309 Tulip Time Expenses	1,100.00	1,500.00	-400.00	73.33%	750.00
8310 Music	2,330.83	3,000.00	-669.17	77.69%	3,500.00
8319 Contracted Technician	0.00	500.00	-500.00	0.00%	500.00
8328 Uniforms	685.93	1,200.00	-514.07	57.16%	800.00

8330 Facility Rent	200.00	2,500.00	-2,300.00	8.00%	2,000.00
8338 Rented Equipment	250.00	1,000.00	-750.00	25.00%	800.00
8340 Instrumentalists	4,712.50	5,000.00	-287.50	94.25%	5,000.00
8350 Programs	0.00	0.00	0.00		1,200.00
8380 Recording/Video Concert	800.00	750.00	50.00	106.67%	750.00
8390 Tickets	180.00	100.00	80.00	180.00%	150.00
8395 Event Supplies	145.51	500.00	-354.49	29.10%	0.00
Total 8300 Concert Production	\$ 16,128.47	\$ 23,550.00	-\$ 7,421.53	68.49%	\$ 20,950.00
8400 Administration					
8441 Supplies	1,080.80	1,500.00	-419.20	72.05%	1,500.00
8443 Postage	630.46	1,000.00	-369.54	63.05%	1,000.00
8445 Insurance	723.00	1,000.00	-277.00	72.30%	800.00
8448 QB and Exceed Cloud Computing	899.99	500.00	399.99	180.00%	500.00
8449 Computer	165.30	250.00	-84.70	66.12%	250.00
8450 Copies	0.00	0.00	0.00		0.00
Total 8400 Administration	\$ 3,499.55	\$ 4,250.00	-\$ 750.45	82.34%	\$ 4,050.00
8532 Miscellaneous					
8534 refund	-283.37	0.00	-283.37		0.00
Total 8532 Miscellaneous	-\$ 283.37	\$ 0.00	-\$ 283.37		\$ 0.00
9010 Bank Service Charges					
9010 Bank Service Charges	0.00	500.00	-500.00	0.00%	0.00
Total Expenses	\$ 97,674.79	\$ 104,000.00	-\$ 6,325.21	93.92%	\$ 98,175.00
Net Operating Income	\$ 4,439.88	\$ 11,350.00	-\$ 6,910.12	39.12%	\$ 1,150.00
Net Income	\$ 4,439.88	\$ 11,350.00	-\$ 6,910.12	39.12%	\$ 1,150.00