

Holland Community Chorale

STATEMENT OF ACTIVITY COMPARISON

July 2017 - June 2018

	TOTAL		
	JUL 2017 - JUN 2018	JUL 2016 - JUN 2017 (PY)	% CHANGE
Revenue			
4000 Direct Contributions			
4010 Pianissimo Level	522.34	1,052.00	-50.35 %
4020 Piano Level	3,300.00	4,045.00	-18.42 %
4030 Mezzo Piano Level	3,100.00	4,950.00	-37.37 %
4040 Forte Level	12,000.00	18,000.00	-33.33 %
4050 Mezzo-Forte Level	600.00	1,400.00	-57.14 %
4075 Corporate Contributions	9,356.43	11,525.00	-18.82 %
4090 THE DESIGNATED FUNDS			
4090a Designated Funds for NLCS		0.00	
Total 4090 THE DESIGNATED FUNDS		0.00	
Total 4000 Direct Contributions	28,878.77	40,972.00	-29.52 %
4100 Concert Ticket Sales/Revenue			
4108 Adventures in Harmony	598.16	456.00	31.18 %
4110 Fall Concert	2,025.00	2,900.00	-30.17 %
4116 NL Competition Showcase (deleted)		1,580.00	-100.00 %
4120 Holiday Concert	7,125.00	4,503.02	58.23 %
4136 Winter Concert	2,335.00	1,617.00	44.40 %
4150 Tulip Time	3,946.55	3,199.71	23.34 %
4190 Season Tickets	1,604.98	3,613.00	-55.58 %
Total 4100 Concert Ticket Sales/Revenue	17,634.69	17,868.73	-1.31 %
4200 Underwriting			
4204 Adventures in Harmony	1,530.00	4,664.50	-67.20 %
4205 Holiday Concert Underwriting		1,000.00	-100.00 %
4216 NL Competition Showcase		4,500.00	-100.00 %
4250 Winter Concert Underwriting	6,550.00		
Total 4200 Underwriting	8,080.00	10,164.50	-20.51 %
4300 Grants			
4305 H/Z Community Foundation	2,109.00	2,119.00	-0.47 %
4310 Government Grants	12,500.00	21,850.00	-42.79 %
Total 4300 Grants	14,609.00	23,969.00	-39.05 %
4500 Fees			
4511 Adventures in Harmony	730.00	1,344.00	-45.68 %
4521 CD - Paulus Songs for Seasons	20.00	10.00	100.00 %
4530 HC Membership Fee	9,950.00	9,730.00	2.26 %
4531 Uniform/Dress Fee	581.20	1,040.28	-44.13 %
4543 CD-Gospel	24.95		
4544 CD-Great Hymns of Faith		10.00	-100.00 %
4590 Music Rental Revenue	38.55		
Total 4500 Fees	11,358.10	13,096.38	-13.27 %
4600 Care Fund	46.00	268.05	-82.84 %
4800 Fundraiser			

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4810 Dickens & Other Perf. Income	1,100.00	600.00	83.33 %
4815 A GRAND NIGHT FOR SINGING	21,690.00	14,762.86	46.92 %
4821 Coyle Fd Raiser	2,450.00		
Total 4800 Fundraiser	25,240.00	15,362.86	64.29 %
4999 Uncategorized Income			
4910 CD Shipping		5.29	-100.00 %
4915 CD Sales		130.00	-100.00 %
4920 Program ad income	3,650.00	3,975.00	-8.18 %
Total 4999 Uncategorized Income	3,650.00	4,110.29	-11.20 %
Total Revenue	\$109,496.56	\$125,811.81	-12.97 %
GROSS PROFIT	\$109,496.56	\$125,811.81	-12.97 %
Expenditures			
8000 Wages/Salaries			
8001 Chorale Manager	19,603.68	15,750.00	24.47 %
8002 Artistic Director	29,833.32	27,999.96	6.55 %
8010 General Mgr-Executive Director (deleted)		11,666.69	-100.00 %
8020 HC Contracted Service Fee			
8023 Development Director	5,830.00		
8024 Marketing	2,000.00	1,000.00	100.00 %
8025.2 Vocal Consultant	1,000.00	1,000.00	0.00 %
8027 Accompanist	5,541.25	4,347.50	27.46 %
Total 8020 HC Contracted Service Fee	14,371.25	6,347.50	126.41 %
8097 Payroll Expenses	60.00	257.63	-76.71 %
8098 Payroll Taxes	-683.21	3,154.55	-121.66 %
Total 8000 Wages/Salaries	63,185.04	65,176.33	-3.06 %
8100 General Expenses	0.00		
8105 Dues	100.00	575.00	-82.61 %
8110 Permits & Licenses	706.69	495.22	42.70 %
8115 Artistic Dir Search Com. Exp. (deleted)		134.55	-100.00 %
8125 Artistic Director Expense Acct	600.00	603.06	-0.51 %
8126 Exec. Director Expense Acct. (deleted)		135.91	-100.00 %
8131 Care Fund Expenses	347.30	228.72	51.85 %
8135 Fund Raising Expense	7,672.78	5,482.75	39.94 %
8140 Office Rent/Storage	4,832.00	5,622.40	-14.06 %
8180 Interest Expense		32.00	-100.00 %
8181 Penalties and Interest	283.02		
8183 Group Rate Expense	65.00	26.00	150.00 %
8185 Credit Card Proc & Bank Fees	286.00	285.79	0.07 %
8186 Returned Check Charge		-586.00	100.00 %
Total 8100 General Expenses	14,892.79	13,035.40	14.25 %
8200 Marketing			
8210 Advertising	1,575.00	634.84	148.09 %
8215 Graphic Design Exp.	2,337.50	955.99	144.51 %
8220 Printing	8,055.74	7,094.18	13.55 %
Total 8200 Marketing	11,968.24	8,685.01	37.80 %
8300 Concert Production			
8305 Guest Artists		400.00	-100.00 %

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8306 NL Competition Showcase Exp.		9,227.10	-100.00 %
8308 Adv in Harmony Expenses 8308	5,723.70	4,180.92	36.90 %
8309 Tulip Time Expenses	1,100.00	1,470.00	-25.17 %
8310 Music	2,330.83	1,641.14	42.03 %
8319 Contracted Technician		224.00	-100.00 %
8328 Uniforms	685.93	1,370.68	-49.96 %
8330 Facility Rent	200.00	1,313.75	-84.78 %
8338 Rented Equipment	750.00	1,000.00	-25.00 %
8340 Instrumentalists	4,712.50	3,064.17	53.79 %
8380 Recording/Video Concert	800.00	750.00	6.67 %
8390 Tickets	180.00	100.00	80.00 %
8395 Event Supplies	145.51	1,461.66	-90.04 %
Total 8300 Concert Production	16,628.47	26,203.42	-36.54 %
8400 Administration			
8441 Supplies	1,114.45	1,111.30	0.28 %
8442 Telephone	149.50		
8443 Postage	981.60	795.98	23.32 %
8445 Insurance	723.00	802.00	-9.85 %
8448 QB and Exceed Cloud Computing	899.99		
8449 Computer	165.30	165.85	-0.33 %
Total 8400 Administration	4,033.84	2,875.13	40.30 %
8532 Miscellaneous			
8533 Reconciliation Discrepancies		682.30	-100.00 %
8534 refund	-283.37	-840.78	66.30 %
Total 8532 Miscellaneous	-283.37	-158.48	-78.80 %
9010 Bank Service Charges		586.00	-100.00 %
Total Expenditures	\$110,425.01	\$116,402.81	-5.14 %
NET OPERATING REVENUE	\$ -928.45	\$9,409.00	-109.87 %
NET REVENUE	\$ -928.45	\$9,409.00	-109.87 %