

Holland Community Chorale

Budget vs. Actuals: FY19 Budget - FY19 P&L

July 2018 - June 2019

	YTD through August 2018			Full Year			
	Actual	Budget	over Budget	Actual	Budget	over Budget	% of Budget
Revenue							
4000 Direct Contributions	-	-	-	-	-	-	
4010 Pianissimo Level	-	430	(430)	-	5,000	(5,000)	0.00%
4040 Forte Level	-	-	-	-	10,000	(10,000)	0.00%
4075 Corporate Contributions	-	-	-	-	9,000	(9,000)	0.00%
Total 4000 Direct Contributions	-	430	(430)	-	24,000	(24,000)	0.00%
4100 Concert Ticket Sales/Revenue							
4108 Adventures in Harmony	-	-	-	-	500	(500)	0.00%
4110 Fall Concert	-	-	-	-	2,000	(2,000)	0.00%
4120 Holiday Concert	-	-	-	-	7,125	(7,125)	0.00%
4136 Winter Concert	-	-	-	-	2,300	(2,300)	0.00%
4150 Tulip Time	-	-	-	-	3,000	(3,000)	0.00%
4190 Season Tickets	90	200	(110)	90	2,000	(1,910)	4.50%
Total 4100 Concert Ticket Sales/Revenue	90	200	(110)	90	16,925	(16,835)	0.53%
4200 Underwriting							
4204 Adventures in Harmony	-	-	-	-	4,900	(4,900)	0.00%
4205 Holiday Concert Underwriting	-	-	-	-	6,500	(6,500)	0.00%
4220 Fall Concert Underwriting	-	-	-	-	5,000	(5,000)	0.00%
4250 Winter Concert Underwriting	-	-	-	-	5,500	(5,500)	0.00%
Total 4200 Underwriting	-	-	-	-	21,900	(21,900)	0.00%
4300 Grants							
4305 H/Z Community Foundation	-	-	-	-	2,100	(2,100)	0.00%
4310 Government Grants	1,000	-	1,000	1,000	12,500	(11,500)	8.00%
Total 4300 Grants	1,000	-	1,000	1,000	14,600	(13,600)	6.85%
4500 Fees							
4511 Adventures in Harmony	-	-	-	-	2,000	(2,000)	0.00%
4530 HC Membership Fee	200	700	(500)	200	10,000	(9,800)	2.00%
4531 Uniform/Dress Fee	-	-	-	-	800	(800)	0.00%
Total 4500 Fees	200	700	(500)	200	12,800	(12,600)	1.56%
4800 Fundraiser							
4810 Dickens & Other Perf. Income	-	-	-	-	1,100	(1,100)	0.00%
4815 A GRAND NIGHT FOR SINGING	-	-	-	-	20,000	(20,000)	0.00%
4821 Coyle Fd Raiser	2,800	2,500	300	2,800	2,500	300	112.00%
4830 Fall Fundraiser	-	-	-	-	5,000	(5,000)	0.00%
Total 4800 Fundraiser	2,800	2,500	300	2,800	28,600	(25,800)	9.79%
4999 Uncategorized Income							
4920 Program ad income	1,360	300	1,060	1,360	4,000	(2,640)	34.00%
Total 4999 Uncategorized Income	1,360	300	1,060	1,360	4,000	(2,640)	34.00%
Total Revenue	5,450	4,130	1,320	5,450	122,825	(117,375)	4.44%
Gross Profit	5,450	4,130	1,320	5,450	122,825	(117,375)	4.44%
Expenditures							
8000 Wages/Salaries							
8001 Chorale Manager	-	2,320	(2,320)	-	15,080	(15,080)	0.00%
8002 Artistic Director	5,333	5,333	0	5,333	32,000	(26,667)	16.67%
8020 HC Contracted Service Fee	-	-	-	-	-	-	
8023 Development Director	1,202	1,500	(299)	1,202	7,000	(5,799)	17.16%

	YTD through August 2018			Full Year			
	Actual	Budget	over Budget	Actual	Budget	over Budget	% of Budget
8025.2 Vocal Consultant	-	-	-	-	1,000	(1,000)	0.00%
8027 Accompanist	-	-	-	-	5,000	(5,000)	0.00%
Total 8020 HC Contracted Service Fee	1,202	1,500	(299)	1,202	13,000	(11,799)	9.24%
Total 8000 Wages/Salaries	6,535	9,153	(2,618)	6,535	60,080	(53,545)	10.88%
8100 General Expenses							
8105 Dues	-	-	-	-	100	(100)	0.00%
8110 Permits & Licenses	-	25	(25)	-	775	(775)	0.00%
8125 Artistic Director Expense Acct	-	-	-	-	600	(600)	0.00%
8131 Care Fund Expenses	-	-	-	-	250	(250)	0.00%
8135 Fund Raising Expense	-	-	-	883	8,500	(7,617)	10.39%
8140 Office Rent/Storage	240	150	90	240	900	(660)	26.67%
8185 Credit Card Proc & Bank Fees	14	10	4	14	300	(286)	4.65%
Total 8100 General Expenses	254	185	69	1,137	11,425	(10,288)	9.95%
8200 Marketing							
8210 Advertising	-	-	-	-	3,000	(3,000)	0.00%
8215 Graphic Design Exp.	-	-	-	-	1,500	(1,500)	0.00%
8220 Printing	-	-	-	-	5,620	(5,620)	0.00%
Total 8200 Marketing	-	-	-	-	10,120	(10,120)	0.00%
8300 Concert Production							
8305 Guest Artists	-	-	-	-	500	(500)	0.00%
8308 Adv in Harmony Expenses 8308	1,826	-	1,826	1,826	5,800	(3,974)	31.49%
8309 Tulip Time Expenses	-	-	-	-	750	(750)	0.00%
8310 Music	132	320	(188)	132	3,500	(3,368)	3.76%
8319 Contracted Technician	-	-	-	-	500	(500)	0.00%
8328 Uniforms	-	-	-	-	800	(800)	0.00%
8330 Facility Rent	-	-	-	-	2,000	(2,000)	0.00%
8338 Rented Equipment	-	-	-	-	800	(800)	0.00%
8340 Instrumentalists	-	-	-	-	5,000	(5,000)	0.00%
8350 Programs	-	-	-	-	1,200	(1,200)	0.00%
8380 Recording/Video Concert	-	-	-	-	750	(750)	0.00%
8390 Tickets	-	-	-	-	150	(150)	0.00%
Total 8300 Concert Production	1,958	320	1,638	1,958	21,750	(19,792)	9.00%
8400 Administration							
8441 Supplies	-	250	(250)	-	1,500	(1,500)	0.00%
8443 Postage	-	-	-	-	1,000	(1,000)	0.00%
8445 Insurance	-	-	-	-	800	(800)	0.00%
8448 QB and Exceed Cloud Computing	-	-	-	-	500	(500)	0.00%
8449 Computer	-	-	-	-	250	(250)	0.00%
Total 8400 Administration	-	250	(250)	-	4,050	(4,050)	0.00%
Uncategorized Expense	-	-	-	-	1,500	(1,500)	0.00%
Total Expenditures	8,747	9,908	(1,161)	9,630	108,925	(99,295)	8.84%
Net Operating Revenue	(3,297)	(5,778)	2,481	(4,180)	13,900	(18,080)	-30.07%
Net Revenue	(3,297)	(5,778)	2,481	(4,180)	13,900	(18,080)	-30.07%