

Holland Community Chorale
Budget vs. Actuals: FY19 Budget - FY19 P&L
 July 2018 - June 2019

	YTD through September 27, 2018			Full Year			
	Actual	Budget	over Budget	Actual	Budget	over Budget	% of Budget
Revenue							
4000 Direct Contributions							
4010 Pianissimo Level	13	470	(457)	13	5,000	(4,987)	0.26%
4020 Piano Level	200	-	200	200	-	200	
4030 Mezzo Piano Level	952	-	952	952	-	952	
4040 Forte Level	1,642	-	1,642	1,642	10,000	(8,358)	16.42%
4075 Corporate Contributions	-	-	-	-	9,000	(9,000)	0.00%
Total 4000 Direct Contributions	2,807	470	2,337	2,807	24,000	(21,193)	11.70%
4100 Concert Ticket Sales/Revenue							
4108 Adventures in Harmony	-	-	-	-	500	(500)	0.00%
4110 Fall Concert	81	-	81	81	2,000	(1,919)	4.03%
4120 Holiday Concert	-	-	-	-	7,125	(7,125)	0.00%
4136 Winter Concert	-	-	-	-	2,300	(2,300)	0.00%
4150 Tulip Time	-	-	-	-	3,000	(3,000)	0.00%
4190 Season Tickets	502	800	(298)	502	2,000	(1,498)	25.10%
Total 4100 Concert Ticket Sales/Revenue	583	800	(217)	583	16,925	(16,342)	3.44%
4200 Underwriting							
4204 Adventures in Harmony	-	-	-	1,400	4,900	(3,500)	28.57%
4205 Holiday Concert Underwriting	-	-	-	500	6,500	(6,000)	7.69%
4220 Fall Concert Underwriting	-	-	-	-	5,000	(5,000)	0.00%
4250 Winter Concert Underwriting	-	-	-	-	5,500	(5,500)	0.00%
Total 4200 Underwriting	-	-	-	1,900	21,900	(20,000)	8.68%
4300 Grants							
4305 H/Z Community Foundation	-	-	-	-	2,100	(2,100)	0.00%
4310 Government Grants	1,000	-	1,000	1,000	12,500	(11,500)	8.00%
Total 4300 Grants	1,000	-	1,000	1,000	14,600	(13,600)	6.85%
4500 Fees							
4511 Adventures in Harmony	-	-	-	-	2,000	(2,000)	0.00%
4521 CD - Paulus Songs for Seasons	22	-	22	22	-	22	
4530 HC Membership Fee	5,400	6,700	(1,300)	5,400	10,000	(4,600)	54.00%
4531 Uniform/Dress Fee	-	-	-	-	800	(800)	0.00%
Total 4500 Fees	5,422	6,700	(1,278)	5,422	12,800	(7,378)	42.36%
4800 Fundraiser							
4810 Dickens & Other Perf. Income	-	-	-	-	1,100	(1,100)	0.00%
4815 A GRAND NIGHT FOR SINGING	-	-	-	-	20,000	(20,000)	0.00%
4821 Coyle Fd Raiser	3,800	2,500	1,300	3,800	2,500	1,300	152.00%
4830 Fall Fundraiser	-	-	-	-	5,000	(5,000)	0.00%
Total 4800 Fundraiser	3,800	2,500	1,300	3,800	28,600	(24,800)	13.29%
4999 Uncategorized Income							
4920 Program ad income	4,845	500	4,345	4,845	4,000	845	121.13%
Total 4999 Uncategorized Income	4,845	500	4,345	4,845	4,000	845	121.13%
Total Revenue	18,457	10,970	7,487	20,357	122,825	(102,468)	16.57%
Gross Profit	18,457	10,970	7,487	20,357	122,825	(102,468)	16.57%
Expenditures							
8000 Wages/Salaries							
8001 Chorale Manager	2,720	3,770	(1,050)	2,720	15,080	(12,360)	18.04%
8002 Artistic Director	8,000	8,000	-	8,000	32,000	(24,000)	25.00%
8020 HC Contracted Service Fee	700	-	700	700	-	700	
8023 Development Director	-	2,500	(2,500)	-	7,000	(7,000)	0.00%
8025.2 Vocal Consultant	-	-	-	-	1,000	(1,000)	0.00%
8027 Accompanist	-	280	(280)	-	5,000	(5,000)	0.00%

	YTD through September 27, 2018			Full Year			
	Actual	Budget	over Budget	Actual	Budget	over Budget	% of Budget
Total 8020 HC Contracted Service Fee	700	2,780	(2,080)	700	13,000	(12,300)	5.38%
8098 Payroll Taxes	(138)	-	(138)	(138)	-	(138)	
Total 8000 Wages/Salaries	11,283	14,550	(3,268)	11,283	60,080	(48,798)	18.78%
8100 General Expenses							
8105 Dues	-	-	-	-	100	(100)	0.00%
8110 Permits & Licenses	161	25	136	161	775	(614)	20.79%
8125 Artistic Director Expense Acct	-	-	-	-	600	(600)	0.00%
8131 Care Fund Expenses	-	-	-	-	250	(250)	0.00%
8135 Fund Raising Expense	1,363	-	1,363	1,363	8,500	(7,137)	16.04%
8140 Office Rent/Storage	240	225	15	240	900	(660)	26.67%
8185 Credit Card Proc & Bank Fees	136	30	106	136	300	(164)	45.48%
Total 8100 General Expenses	1,901	280	1,621	1,901	11,425	(9,524)	16.64%
8200 Marketing							
8210 Advertising	-	-	-	-	3,000	(3,000)	0.00%
8215 Graphic Design Exp.	-	100	(100)	-	1,500	(1,500)	0.00%
8220 Printing	353	190	163	353	5,620	(5,267)	6.28%
Total 8200 Marketing	353	290	63	353	10,120	(9,767)	3.49%
8300 Concert Production							
8305 Guest Artists	-	-	-	-	500	(500)	0.00%
8308 Adv in Harmony Expenses 8308	1,949	1,500	449	1,949	5,800	(3,851)	33.61%
8309 Tulip Time Expenses	-	-	-	-	750	(750)	0.00%
8310 Music	224	1,360	(1,136)	224	3,500	(3,276)	6.41%
8319 Contracted Technician	-	-	-	-	500	(500)	0.00%
8328 Uniforms	-	-	-	-	800	(800)	0.00%
8330 Facility Rent	-	-	-	-	2,000	(2,000)	0.00%
8338 Rented Equipment	-	-	-	-	800	(800)	0.00%
8340 Instrumentalists	-	-	-	-	5,000	(5,000)	0.00%
8350 Programs	-	-	-	-	1,200	(1,200)	0.00%
8380 Recording/Video Concert	-	-	-	-	750	(750)	0.00%
8390 Tickets	-	-	-	-	150	(150)	0.00%
Total 8300 Concert Production	2,174	2,860	(686)	2,174	21,750	(19,576)	9.99%
8400 Administration							
8441 Supplies	152	375	(223)	152	1,500	(1,348)	10.11%
8443 Postage	13	-	13	13	1,000	(987)	1.26%
8445 Insurance	799	800	(1)	799	800	(1)	99.88%
8448 QB and Exceed Cloud Computing	-	500	(500)	-	500	(500)	0.00%
8449 Computer	-	-	-	-	250	(250)	0.00%
Total 8400 Administration	963	1,675	(712)	963	4,050	(3,087)	23.79%
Uncategorized Expense	-	-	-	-	1,500	(1,500)	0.00%
Total Expenditures	16,674	19,655	(2,982)	16,674	108,925	(92,252)	15.31%
Net Operating Revenue	1,783	(8,685)	10,468	3,683	13,900	(10,217)	26.50%
Net Revenue	1,783	(8,685)	10,468	3,683	13,900	(10,217)	26.50%

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