

# Holland Chorale

## Budget vs. Actuals: FY19 Budget - FY19 P&L

July 2018 - June 2019

	YTD Through October			
	Actual	Budget	Over Budget	Prior Year
<b>Revenue</b>				
4000 Direct Contributions	0.00	0.00	0.00	0.00
4010 Pianissimo Level	21.49	1,300.00	-1,278.51	50.00
4020 Piano Level	300.00	0.00	300.00	450.00
4030 Mezzo Piano Level	1,452.11	0.00	1,452.11	1,300.00
4040 Forte Level	1,641.69	0.00	1,641.69	0.00
4050 Mezzo-Forte Level	0.00	0.00	0.00	600.00
4075 Corporate Contributions	0.00	0.00	0.00	0.00%
<b>Total 4000 Direct Contributions</b>	<b>\$ 3,415.29</b>	<b>\$ 1,300.00</b>	<b>\$ 2,115.29</b>	<b>\$ 2,400.00</b>
4100 Concert Ticket Sales/Revenue	0.00	0.00	0.00	0.00
4108 Adventures in Harmony	629.26	500.00	129.26	798.16
4110 Fall Concert	1,740.53	2,000.00	-259.47	1,520.00
4120 Holiday Concert	25.00	0.00	25.00	160.00
4136 Winter Concert	0.00	0.00	0.00	100.00
4150 Tulip Time	50.00	0.00	50.00	0.00
4190 Season Tickets	1,382.06	1,400.00	-17.94	660.00
<b>Total 4100 Concert Ticket Sales/Revenue</b>	<b>\$ 3,826.85</b>	<b>\$ 3,900.00</b>	<b>-\$ 73.15</b>	<b>\$ 3,238.16</b>
4200 Underwriting	0.00	0.00	0.00	0.00
4204 Adventures in Harmony	1,400.00	4,900.00	-3,500.00	1,530.00
4205 Holiday Concert Underwriting	0.00	0.00	0.00	0.00
4220 Fall Concert Underwriting	0.00	5,000.00	-5,000.00	0.00
4250 Winter Concert Underwriting	0.00	0.00	0.00	0.00
<b>Total 4200 Underwriting</b>	<b>\$ 1,400.00</b>	<b>\$ 9,900.00</b>	<b>-\$ 8,500.00</b>	<b>\$ 1,530.00</b>
4300 Grants	0.00	0.00	0.00	0.00
4305 H/Z Community Foundation	0.00	0.00	0.00	0.00
4310 Government Grants	1,000.00	0.00	1,000.00	0.00
<b>Total 4300 Grants</b>	<b>\$ 1,000.00</b>	<b>\$ 0.00</b>	<b>\$ 1,000.00</b>	<b>\$ 0.00</b>
4500 Fees	0.00	0.00	0.00	0.00
4511 Adventures in Harmony	1,250.00	2,000.00	-750.00	530.00
4521 CD - Paulus Songs for Seasons	22.15	0.00	22.15	0.00
4530 HC Membership Fee	8,500.00	7,100.00	1,400.00	7,062.50
4531 Uniform/Dress Fee	320.00	0.00	320.00	12.95
<b>Total 4500 Fees</b>	<b>\$ 10,092.15</b>	<b>\$ 9,100.00</b>	<b>\$ 992.15</b>	<b>\$ 7,605.45</b>
4800 Fundraiser	0.00	0.00	0.00	0.00
4810 Dickens & Other Perf. Income	375.00	900.00	-525.00	900.00
4815 A GRAND NIGHT FOR SINGING	0.00	0.00	0.00	0.00
4821 Coyle Fd Raiser	4,000.00	2,500.00	1,500.00	2,450.00
4830 Fall Fundraiser	3,025.00	0.00	3,025.00	0.00
<b>Total 4800 Fundraiser</b>	<b>\$ 7,400.00</b>	<b>\$ 3,400.00</b>	<b>\$ 4,000.00</b>	<b>\$ 3,350.00</b>
4999 Uncategorized Income	0.00	0.00	0.00	0.00
4920 Program ad income	5,145.00	4,000.00	1,145.00	575.00
<b>Total 4999 Uncategorized Income</b>	<b>\$ 5,145.00</b>	<b>\$ 4,000.00</b>	<b>\$ 1,145.00</b>	<b>\$ 575.00</b>
<b>Total Revenue</b>	<b>\$ 32,279.29</b>	<b>\$ 31,600.00</b>	<b>\$ 679.29</b>	<b>\$ 18,698.61</b>
<b>Gross Profit</b>	<b>\$ 32,279.29</b>	<b>\$ 31,600.00</b>	<b>\$ 679.29</b>	<b>\$ 18,698.61</b>

<b>Expenditures</b>				
<b>8000 Wages/Salaries</b>	0.00	0.00	0.00	0.00
<b>8001 Chorale Manager</b>	5,224.50	5,220.00	4.50	4,958.34
<b>8002 Artistic Director</b>	10,666.66	10,667.00	-0.34	9,833.32
<b>8020 HC Contracted Service Fee</b>	700.00	0.00	700.00	0.00
<b>8023 Development Director</b>	0.00	3,500.00	-3,500.00	0.00
<b>8024 Marketing</b>	0.00	0.00	0.00	2,000.00
<b>8025.2 Vocal Consultant</b>	0.00	0.00	0.00	0.00
<b>8027 Accompanist</b>	862.50	670.00	192.50	735.00
<b>Total 8020 HC Contracted Service Fee</b>	<b>\$ 1,562.50</b>	<b>\$ 4,170.00</b>	<b>-\$ 2,607.50</b>	<b>\$ 2,735.00</b>
<b>8098 Payroll Taxes</b>	-137.75	0.00	-137.75	200.81
<b>Total 8000 Wages/Salaries</b>	<b>\$ 17,315.91</b>	<b>\$ 20,057.00</b>	<b>-\$ 2,741.09</b>	<b>\$ 17,727.47</b>
<b>8100 General Expenses</b>	0.00	0.00	0.00	0.00
<b>8105 Dues</b>	0.00	0.00	0.00	0.00
<b>8110 Permits &amp; Licenses</b>	186.11	25.00	161.11	20.00
<b>8125 Artistic Director Expense Acct</b>	0.00	0.00	0.00	0.00
<b>8131 Care Fund Expenses</b>	35.00	0.00	35.00	118.80
<b>8135 Fund Raising Expense</b>	1,363.38	0.00	1,363.38	0.00
<b>8140 Office Rent/Storage</b>	240.00	300.00	-60.00	1,900.80
<b>8185 Credit Card Proc &amp; Bank Fees</b>	176.86	60.00	116.86	66.70
<b>Total 8100 General Expenses</b>	<b>\$ 2,001.35</b>	<b>\$ 385.00</b>	<b>\$ 1,616.35</b>	<b>\$ 2,389.32</b>
<b>8200 Marketing</b>	0.00	0.00	0.00	0.00
<b>8210 Advertising</b>	0.00	1,000.00	-1,000.00	0.00
<b>8215 Graphic Design Exp.</b>	75.00	350.00	-275.00	535.00
<b>8220 Printing</b>	569.79	2,710.00	-2,140.21	5,282.49
<b>Total 8200 Marketing</b>	<b>\$ 644.79</b>	<b>\$ 4,060.00</b>	<b>-\$ 3,415.21</b>	<b>\$ 5,817.49</b>
<b>8300 Concert Production</b>	0.00	0.00	0.00	0.00
<b>8308 Adv in Harmony Expenses 8308</b>	2,826.92	5,800.00	-2,973.08	5,723.70
<b>8309 Tulip Time Expenses</b>	575.00	0.00	575.00	0.00
<b>8310 Music</b>	509.73	2,300.00	-1,790.27	1,533.43
<b>8319 Contracted Technician</b>	310.00	500.00	-190.00	0.00
<b>8328 Uniforms</b>	1,393.20	535.00	858.20	410.08
<b>8330 Facility Rent</b>	0.00	750.00	-750.00	200.00
<b>8340 Instrumentalists</b>	950.00	1,000.00	-50.00	175.00
<b>8350 Programs</b>	0.00	400.00	-400.00	0.00
<b>8380 Recording/Video Concert</b>	250.00	250.00	0.00	0.00
<b>8381 Concert Photography</b>	50.00	0.00	50.00	0.00
<b>8390 Tickets</b>	0.00	50.00	-50.00	180.00
<b>Total 8300 Concert Production</b>	<b>\$ 6,864.85</b>	<b>\$ 11,585.00</b>	<b>-\$ 4,720.15</b>	<b>\$ 8,222.21</b>
<b>8400 Administration</b>	0.00	0.00	0.00	0.00
<b>8441 Supplies</b>	151.69	500.00	-348.31	575.13
<b>8443 Postage</b>	112.64	265.00	-152.36	264.36
<b>8445 Insurance</b>	799.00	800.00	-1.00	723.00
<b>8448 QB and Exceed Cloud Computing</b>	0.00	500.00	-500.00	799.99
<b>8449 Computer</b>	138.60	0.00	138.60	0.00
<b>Total 8400 Administration</b>	<b>\$ 1,201.93</b>	<b>\$ 2,065.00</b>	<b>-\$ 863.07</b>	<b>\$ 2,362.48</b>
<b>8532 Miscellaneous</b>	0.00	0.00	0.00	0.00
<b>8534 refund</b>	200.00	0.00	200.00	-283.37
<b>Total 8532 Miscellaneous</b>	<b>\$ 200.00</b>	<b>\$ 0.00</b>	<b>\$ 200.00</b>	<b>-\$ 283.37</b>
<b>Total Expenditures</b>	<b>\$ 28,228.83</b>	<b>\$ 38,152.00</b>	<b>-\$ 9,923.17</b>	<b>\$ 36,235.60</b>
<b>Net Operating Revenue</b>	<b>\$ 4,050.46</b>	<b>-\$ 6,552.00</b>	<b>\$ 10,602.46</b>	<b>-\$ 17,536.99</b>
<b>Net Revenue</b>	<b>\$ 4,050.46</b>	<b>-\$ 6,552.00</b>	<b>\$ 10,602.46</b>	<b>-\$ 17,536.99</b>