

Holland Chorale
Budget vs. Actuals: FY19 Budget - FY19 P&L
 July 2018 - June 2019

	April 2019 YTD				Total		
	Actual	Budget	Variance to Budget	Prior Year	Actual	Budget	Variance to Budget
Revenue							
4000 Direct Contributions	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4010 Pianissimo Level	203.15	4,590.00	-4,386.85	461.00	203.15	5,000.00	-4,796.85
4020 Piano Level	2,300.00	0.00	2,300.00	3,300.00	2,300.00	0.00	2,300.00
4030 Mezzo Piano Level	1,952.11	0.00	1,952.11	2,600.00	1,952.11	0.00	1,952.11
4040 Forte Level	5,641.69	9,000.00	-3,358.31	10,000.00	5,641.69	10,000.00	-4,358.31
4050 Mezzo-Forte Level	600.00	0.00	600.00	600.00	600.00	0.00	600.00
4075 Corporate Contributions	2,875.00	4,000.00	-1,125.00	4,356.43	2,875.00	9,000.00	-6,125.00
4080 Contributed Goods/Services Income	0.00	0.00	0.00	1,000.00	0.00	0.00	0.00
Total 4000 Direct Contributions	\$ 13,571.95	\$ 17,590.00	-\$ 4,018.05	\$ 22,317.43	\$ 13,571.95	\$ 24,000.00	-\$ 10,428.05
4100 Concert Ticket Sales/Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4108 Adventures in Harmony	629.26	500.00	129.26	598.16	629.26	500.00	129.26
4110 Fall Concert	1,740.53	2,000.00	-259.47	2,025.00	1,740.53	2,000.00	-259.47
4120 Holiday Concert	4,880.00	7,125.00	-2,245.00	7,125.00	4,880.00	7,125.00	-2,245.00
4136 Winter Concert	2,915.00	2,300.00	615.00	2,335.00	2,915.00	2,300.00	615.00
4150 Tulip Time	92.00	0.00	92.00	0.00	92.00	3,000.00	-2,908.00
4190 Season Tickets	1,382.06	2,000.00	-617.94	1,604.98	1,382.06	2,000.00	-617.94
Total 4100 Concert Ticket Sales/Revenue	\$ 11,638.85	\$ 13,925.00	-\$ 2,286.15	\$ 13,688.14	\$ 11,638.85	\$ 16,925.00	-\$ 5,286.15
4200 Underwriting	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4204 Adventures in Harmony	1,400.00	4,900.00	-3,500.00	1,530.00	1,400.00	4,900.00	-3,500.00
4205 Holiday Concert Underwriting	5,500.00	6,500.00	-1,000.00	0.00	5,500.00	6,500.00	-1,000.00
4220 Fall Concert Underwriting	0.00	5,000.00	-5,000.00	0.00	0.00	5,000.00	-5,000.00
4250 Winter Concert Underwriting	5,000.00	5,500.00	-500.00	6,550.00	5,000.00	5,500.00	-500.00
Total 4200 Underwriting	\$ 11,900.00	\$ 21,900.00	-\$ 10,000.00	\$ 8,080.00	\$ 11,900.00	\$ 21,900.00	-\$ 10,000.00
4300 Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4305 H/Z Community Foundation	2,170.00	2,100.00	70.00	0.00	2,170.00	2,100.00	70.00
4310 Government Grants	12,600.00	9,400.00	3,200.00	9,400.00	12,600.00	12,500.00	100.00
Total 4300 Grants	\$ 14,770.00	\$ 11,500.00	\$ 3,270.00	\$ 9,400.00	\$ 14,770.00	\$ 14,600.00	\$ 170.00
4500 Fees	0.00	0.00	0.00	64.90	0.00	0.00	0.00
4511 Adventures in Harmony	1,250.00	2,000.00	-750.00	730.00	1,250.00	2,000.00	-750.00
4521 CD - Paulus Songs for Seasons	35.10	0.00	35.10	20.00	35.10	0.00	35.10
4530 HC Membership Fee	10,800.00	10,000.00	800.00	9,950.00	11,000.00	10,000.00	1,000.00
4531 Uniform/Dress Fee	1,650.66	800.00	850.66	581.20	1,761.66	800.00	961.66
Total 4500 Fees	\$ 13,735.76	\$ 12,800.00	\$ 935.76	\$ 11,346.10	\$ 14,046.76	\$ 12,800.00	\$ 1,246.76
4600 Care Fund	361.40	0.00	361.40	0.00	361.40	0.00	361.40
4800 Fundraiser	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4810 Dickens & Other Perf. Income	1,287.00	1,100.00	187.00	1,100.00	1,287.00	1,100.00	187.00
4815 A GRAND NIGHT FOR SINGING	1,750.00	0.00	1,750.00	5,800.00	8,300.00	20,000.00	-11,700.00
4821 Coyle Fd Raiser	2,636.62	2,500.00	136.62	2,450.00	2,636.62	2,500.00	136.62
4830 Fall Fundraiser	4,538.39	5,000.00	-461.61	0.00	4,538.39	5,000.00	-461.61
Total 4800 Fundraiser	\$ 10,212.01	\$ 8,600.00	\$ 1,612.01	\$ 9,350.00	\$ 16,762.01	\$ 28,600.00	-\$ 11,837.99
4999 Uncategorized Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4920 Program ad income	6,310.00	4,000.00	2,310.00	3,650.00	6,310.00	4,000.00	2,310.00
Total 4999 Uncategorized Income	\$ 6,310.00	\$ 4,000.00	\$ 2,310.00	\$ 3,650.00	\$ 6,310.00	\$ 4,000.00	\$ 2,310.00
Total Revenue	\$ 82,499.97	\$ 90,315.00	-\$ 7,815.03	\$ 77,831.67	\$ 89,360.97	\$ 122,825.00	-\$ 33,464.03
Gross Profit	\$ 82,499.97	\$ 90,315.00	-\$ 7,815.03	\$ 77,831.67	\$ 89,360.97	\$ 122,825.00	-\$ 33,464.03
Expenditures							
8000 Wages/Salaries	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8001 Chorale Manager	14,559.75	12,760.00	1,799.75	17,443.68	14,559.75	15,080.00	-520.25
8002 Artistic Director	20,666.62	26,667.00	-6,000.38	24,833.32	22,583.28	32,000.00	-9,416.72
8020 HC Contracted Service Fee	7,450.00	0.00	7,450.00	0.00	7,450.00	0.00	7,450.00
8023 Development Director	2,900.00	7,000.00	-4,100.00	2,000.00	2,900.00	7,000.00	-4,100.00

	April 2019 YTD				Total		
	Actual	Budget	Variance to Budget	Prior Year	Actual	Budget	Variance to Budget
8025.2 Vocal Consultant	0.00	1,000.00	-1,000.00	1,000.00	0.00	1,000.00	-1,000.00
8027 Accompanist	3,764.70	3,750.00	14.70	4,156.25	3,764.70	5,000.00	-1,235.30
Total 8020 HC Contracted Service Fee	\$ 14,114.70	\$ 11,750.00	\$ 2,364.70	\$ 7,156.25	\$ 14,114.70	\$ 13,000.00	\$ 1,114.70
8098 Payroll Taxes	-137.75	0.00	-137.75	260.81	-137.75	0.00	-137.75
Total 8000 Wages/Salaries	\$ 49,203.32	\$ 51,177.00	-\$ 1,973.68	\$ 49,694.06	\$ 51,119.98	\$ 60,080.00	-\$ 8,960.02
8100 General Expenses	0.00	0.00	0.00	348.02	0.00	0.00	0.00
8105 Dues	175.00	50.00	125.00	50.00	175.00	100.00	75.00
8110 Permits & Licenses	429.77	775.00	-345.23	706.69	429.77	775.00	-345.23
8125 Artistic Director Expense Acct	0.00	0.00	0.00	0.00	0.00	600.00	-600.00
8131 Care Fund Expenses	292.90	0.00	292.90	347.30	292.90	250.00	42.90
8135 Fund Raising Expense	0.00	0.00	0.00	300.00	123.12	8,500.00	-8,376.88
8140 Office Rent/Storage	720.00	750.00	-30.00	4,286.80	720.00	900.00	-180.00
8185 Credit Card Proc & Bank Fees	418.57	240.00	178.57	228.99	424.07	300.00	124.07
Total 8100 General Expenses	\$ 2,036.24	\$ 1,815.00	\$ 221.24	\$ 6,267.80	\$ 2,164.86	\$ 11,425.00	-\$ 9,260.14
8200 Marketing	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8210 Advertising	1,677.00	3,000.00	-1,323.00	1,575.00	1,677.00	3,000.00	-1,323.00
8215 Graphic Design Exp.	322.50	650.00	-327.50	1,487.50	322.50	1,500.00	-1,177.50
8220 Printing	4,508.83	4,490.00	18.83	6,982.54	4,577.40	5,620.00	-1,042.60
Total 8200 Marketing	\$ 6,508.33	\$ 8,140.00	-\$ 1,631.67	\$ 10,045.04	\$ 6,576.90	\$ 10,120.00	-\$ 3,543.10
8300 Concert Production	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8305 Guest Artists	225.00	500.00	-275.00	0.00	225.00	500.00	-275.00
8308 Adv in Harmony Expenses 8308	4,019.73	5,800.00	-1,780.27	5,723.70	4,019.73	5,800.00	-1,780.27
8309 Tulip Time Expenses	680.00	0.00	680.00	1,050.00	680.00	750.00	-70.00
8310 Music	1,301.45	3,500.00	-2,198.55	2,330.83	1,301.45	3,500.00	-2,198.55
8319 Contracted Technician	485.00	500.00	-15.00	0.00	485.00	500.00	-15.00
8328 Uniforms	2,307.80	800.00	1,507.80	685.93	2,340.38	800.00	1,540.38
8330 Facility Rent	0.00	2,000.00	-2,000.00	200.00	0.00	2,000.00	-2,000.00
8338 Rented Equipment	500.00	0.00	500.00	0.00	500.00	800.00	-300.00
8340 Instrumentalists	3,665.00	5,000.00	-1,335.00	4,712.50	4,835.00	5,000.00	-165.00
8350 Programs	0.00	1,200.00	-1,200.00	0.00	0.00	1,200.00	-1,200.00
8380 Recording/Video Concert	750.00	750.00	0.00	750.00	750.00	750.00	0.00
8381 Concert Photography	50.00	0.00	50.00	0.00	50.00	0.00	50.00
8390 Tickets	0.00	150.00	-150.00	180.00	0.00	150.00	-150.00
8395 Event Supplies	179.35	0.00	179.35	145.51	179.35	0.00	179.35
Total 8300 Concert Production	\$ 14,163.33	\$ 20,200.00	-\$ 6,036.67	\$ 15,778.47	\$ 15,365.91	\$ 21,750.00	-\$ 6,384.09
8400 Administration	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8441 Supplies	327.66	1,250.00	-922.34	952.80	327.66	1,500.00	-1,172.34
8443 Postage	263.35	740.00	-476.65	728.46	406.35	1,000.00	-593.65
8445 Insurance	799.00	800.00	-1.00	723.00	799.00	800.00	-1.00
8448 QB and Exceed Cloud Computing	50.00	500.00	-450.00	849.99	50.00	500.00	-450.00
8449 Computer	347.35	250.00	97.35	165.30	347.35	250.00	97.35
Total 8400 Administration	\$ 1,787.36	\$ 3,540.00	-\$ 1,752.64	\$ 3,419.55	\$ 1,930.36	\$ 4,050.00	-\$ 2,119.64
8532 Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8534 refund	200.00	0.00	200.00	-283.37	200.00	0.00	200.00
Total 8532 Miscellaneous	\$ 200.00	\$ 0.00	\$ 200.00	-\$ 283.37	\$ 200.00	\$ 0.00	\$ 200.00
Uncategorized Expense	0.00	0.00	0.00	0.00	0.00	1,500.00	-1,500.00
Total Expenditures	\$ 73,898.58	\$ 84,872.00	-\$ 10,973.42	\$ 84,921.55	\$ 77,358.01	\$ 108,925.00	-\$ 31,566.99
Net Operating Revenue	\$ 8,601.39	\$ 5,443.00	\$ 3,158.39	-\$ 7,089.88	\$ 12,002.96	\$ 13,900.00	-\$ 1,897.04
Net Revenue	\$ 8,601.39	\$ 5,443.00	\$ 3,158.39	-\$ 7,089.88	\$ 12,002.96	\$ 13,900.00	-\$ 1,897.04