

Holland Chorale
Budget vs. Actuals: FY19 Budget - FY19 P&L
 July 2018 - June 2019

	YTD Total				FY20 Budget
	Actual	Budget	over Budget	% of Budget	
Revenue					
4000 Direct Contributions	0.00	0.00	0.00		
4010 Pianissimo Level	203.15	5,000.00	-4,796.85	4.06%	
4020 Piano Level	2,300.00	0.00	2,300.00		
4030 Mezzo Piano Level	1,952.11	0.00	1,952.11		
4040 Forte Level	5,641.69	10,000.00	-4,358.31	56.42%	
4050 Mezzo-Forte Level	600.00	0.00	600.00		
4075 Corporate Contributions	2,875.00	9,000.00	-6,125.00	31.94%	
Total 4000 Direct Contributions	\$ 13,571.95	\$ 24,000.00	-\$ 10,428.05	56.55%	\$ 22,000.00
4100 Concert Ticket Sales/Revenue	0.00	0.00	0.00		
4108 Adventures in Harmony	629.26	500.00	129.26	125.85%	600.00
4110 Fall Concert	1,740.53	2,000.00	-259.47	87.03%	0.00
4120 Holiday Concert	4,880.00	7,125.00	-2,245.00	68.49%	7,500.00
4136 Winter Concert	2,915.00	2,300.00	615.00	126.74%	2,500.00
4150 Tulip Time	92.00	3,000.00	-2,908.00	3.07%	0.00
4190 Season Tickets	1,382.06	2,000.00	-617.94	69.10%	5,000.00
Total 4100 Concert Ticket Sales/Revenue	\$ 11,638.85	\$ 16,925.00	-\$ 5,286.15	68.77%	\$ 15,600.00
4200 Underwriting	0.00	0.00	0.00		
4204 Adventures in Harmony	1,400.00	4,900.00	-3,500.00	28.57%	2,000.00
4205 Holiday Concert Underwriting	5,500.00	6,500.00	-1,000.00	84.62%	5,000.00
4220 Fall Concert Underwriting	0.00	5,000.00	-5,000.00	0.00%	5,000.00
4250 Winter Concert Underwriting	5,000.00	5,500.00	-500.00	90.91%	5,000.00
Total 4200 Underwriting	\$ 11,900.00	\$ 21,900.00	-\$ 10,000.00	54.34%	\$ 17,000.00
4300 Grants	0.00	0.00	0.00		
4305 H/Z Community Foundation	2,170.00	2,100.00	70.00	103.33%	2,000.00
4310 Government Grants	12,600.00	12,500.00	100.00	100.80%	19,000.00
Total 4300 Grants	\$ 14,770.00	\$ 14,600.00	\$ 170.00	101.16%	\$ 21,000.00
4500 Fees	0.00	0.00	0.00		
4511 Adventures in Harmony	1,250.00	2,000.00	-750.00	62.50%	1,750.00
4521 CD - Paulus Songs for Seasons	35.10	0.00	35.10		0.00
4530 HC Membership Fee	11,000.00	10,000.00	1,000.00	110.00%	10,700.00
4531 Uniform/Dress Fee	1,761.66	800.00	961.66	220.21%	1,900.00
Holland Symphony Performance					1,500.00
Total 4500 Fees	\$ 14,046.76	\$ 12,800.00	\$ 1,246.76	109.74%	\$ 15,850.00
4600 Care Fund	361.40	0.00	361.40		0.00
4800 Fundraiser	0.00	0.00	0.00		
4810 Dickens & Other Perf. Income	1,287.00	1,100.00	187.00	117.00%	1,250.00
4815 A GRAND NIGHT FOR SINGING	8,300.00	20,000.00	-11,700.00	41.50%	20,000.00
4821 Coyle Fd Raiser	2,636.62	2,500.00	136.62	105.46%	0.00

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4830 Fall Fundraiser	4,538.39	5,000.00	-461.61	90.77%	5,000.00
Total 4800 Fundraiser	\$ 17,123.41	\$ 28,600.00	-\$ 11,476.59	59.87%	\$ 26,250.00
4999 Uncategorized Income	0.00	0.00	0.00		
4920 Program ad income	6,310.00	4,000.00	2,310.00	157.75%	6,000.00
Total 4999 Uncategorized Income	\$ 6,310.00	\$ 4,000.00	\$ 2,310.00	157.75%	\$ 6,000.00
Total Revenue	\$ 89,360.97	\$ 122,825.00	-\$ 33,464.03	72.75%	\$ 123,700.00
Gross Profit	\$ 89,360.97	\$ 122,825.00	-\$ 33,464.03	72.75%	\$ 123,700.00
Expenditures					
8000 Wages/Salaries	0.00	0.00	0.00		
8001 Chorale Manager	14,559.75	15,080.00	-520.25	96.55%	23,400.00
8002 Artistic Director	22,583.28	32,000.00	-9,416.72	70.57%	32,960.00
8020 HC Contracted Service Fee	7,450.00	0.00	7,450.00		
8023 Development Director	2,900.00	7,000.00	-4,100.00	41.43%	6,500.00
8025.2 Vocal Consultant	0.00	1,000.00	-1,000.00	0.00%	1,000.00
8027 Accompanist	3,764.70	5,000.00	-1,235.30	75.29%	5,720.00
Total 8020 HC Contracted Service Fee	\$ 14,114.70	\$ 13,000.00	\$ 1,114.70	108.57%	\$ 13,220.00
8098 Payroll Taxes	-137.75	0.00	-137.75		0.00
Total 8000 Wages/Salaries	\$ 51,119.98	\$ 60,080.00	-\$ 8,960.02	85.09%	\$ 69,580.00
8100 General Expenses	0.00	0.00	0.00		
8105 Dues	175.00	100.00	75.00	175.00%	625.00
8110 Permits & Licenses	429.77	775.00	-345.23	55.45%	775.00
8125 Artistic Director Expense Acct	0.00	600.00	-600.00	0.00%	600.00
8131 Care Fund Expenses	292.90	250.00	42.90	117.16%	250.00
8135 Fund Raising Expense	123.12	8,500.00	-8,376.88	1.45%	8,500.00
8140 Office Rent/Storage	720.00	900.00	-180.00	80.00%	900.00
8185 Credit Card Proc & Bank Fees	424.07	300.00	124.07	141.36%	500.00
Total 8100 General Expenses	\$ 2,164.86	\$ 11,425.00	-\$ 9,260.14	18.95%	\$ 12,150.00
8200 Marketing	0.00	0.00	0.00		
8210 Advertising	1,677.00	3,000.00	-1,323.00	55.90%	3,000.00
8215 Graphic Design Exp.	322.50	1,500.00	-1,177.50	21.50%	1,500.00
8220 Printing	4,577.40	5,620.00	-1,042.60	81.45%	6,000.00
Total 8200 Marketing	\$ 6,576.90	\$ 10,120.00	-\$ 3,543.10	64.99%	\$ 10,500.00
8300 Concert Production	0.00	0.00	0.00		
8305 Guest Artists (non Chanticleer)	225.00	500.00	-275.00	45.00%	2,000.00
8308 Adv in Harmony Expenses 8308	4,019.73	5,800.00	-1,780.27	69.31%	4,950.00
8309 Tulip Time Expenses	680.00	750.00	-70.00	90.67%	0.00
8310 Music	1,301.45	3,500.00	-2,198.55	37.18%	3,500.00
8319 Contracted Technician	485.00	500.00	-15.00	97.00%	750.00
8328 Uniforms	2,340.38	800.00	1,540.38	292.55%	1,900.00
8330 Facility Rent	0.00	2,000.00	-2,000.00	0.00%	0.00
8338 Rented Equipment	500.00	800.00	-300.00	62.50%	800.00
8340 Instrumentalists	4,835.00	5,000.00	-165.00	96.70%	5,000.00
8350 Programs	0.00	1,200.00	-1,200.00	0.00%	
8380 Recording/Video Concert	750.00	750.00	0.00	100.00%	1,500.00

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8381 Concert Photography	50.00	0.00	50.00		400.00
8390 Tickets	0.00	150.00	-150.00	0.00%	
8395 Event Supplies	179.35	0.00	179.35		500.00
60th anniversary					
Travel					1,200.00
Meals					2,100.00
Total 8300 Concert Production	\$ 15,365.91	\$ 21,750.00	-\$ 6,384.09	70.65%	\$ 24,600.00
8400 Administration	0.00	0.00	0.00		
8441 Supplies	327.66	1,500.00	-1,172.34	21.84%	500.00
8443 Postage	406.35	1,000.00	-593.65	40.64%	500.00
8445 Insurance	799.00	800.00	-1.00	99.88%	800.00
8448 QB and Exceed Cloud Computing	50.00	500.00	-450.00	10.00%	500.00
8449 Computer	347.35	250.00	97.35	138.94%	500.00
Total 8400 Administration	\$ 1,930.36	\$ 4,050.00	-\$ 2,119.64	47.66%	\$ 2,800.00
8532 Miscellaneous	0.00	0.00	0.00		0.00
8534 refund	200.00	0.00	200.00		0.00
Total 8532 Miscellaneous	\$ 200.00	\$ 0.00	\$ 200.00		\$ 0.00
Uncategorized Expense	0.00	1,500.00	-1,500.00	0.00%	1,500.00
Total Expenditures	\$ 77,358.01	\$ 108,925.00	-\$ 31,566.99	71.02%	\$ 121,130.00
Net Operating Revenue	\$ 12,002.96	\$ 13,900.00	-\$ 1,897.04	86.35%	\$ 2,570.00
Chanticleer Event					
Underwriting					\$ 10,000.00
Ticket Sales					\$ 8,000.00
Advertising					-\$ 2,000.00
Chanticleer Fee + Hotel Buyout					-\$ 11,500.00
Facility Rent					-\$ 600.00
Printing/Tickets					-\$ 100.00
Meals					-\$ 500.00
Crew					-\$ 360.00
Instrumentalists					-\$ 1,000.00
Net Income (loss) from Chanticleer Concert	\$ 0.00	\$ 0.00	\$ 0.00		\$ 1,940.00
Net Revenue	\$ 12,002.96	\$ 13,900.00	-\$ 1,897.04	86.35%	\$ 4,510.00