

Holland Chorale
Budget vs. Actuals: FY19 Budget - FY19 P&L
 July 2018 - June 2019

	FY19			FY18
	Actual	Budget	over Budget	Actual
Revenue				
4000 Direct Contributions	0.00	0.00	0.00	0.00
4010 Pianissimo Level	218.53	5,000.00	-4,781.47	522.34
4020 Piano Level	2,300.00	0.00	2,300.00	3,500.00
4030 Mezzo Piano Level	1,952.11	0.00	1,952.11	3,100.00
4040 Forte Level	6,641.69	10,000.00	-3,358.31	12,000.00
4050 Mezzo-Forte Level	600.00	0.00	600.00	600.00
4075 Corporate Contributions	7,875.00	9,000.00	-1,125.00	9,356.43
4080 Contributed Goods/Services - Income				1,850.00
Total 4000 Direct Contributions	\$ 19,587.33	\$ 24,000.00	-\$ 4,412.67	\$ 30,928.77
4100 Concert Ticket Sales/Revenue	0.00	0.00	0.00	0.00
4108 Adventures in Harmony	629.26	500.00	129.26	598.16
4110 Fall Concert	1,740.53	2,000.00	-259.47	2,025.00
4120 Holiday Concert	4,880.00	7,125.00	-2,245.00	7,125.00
4136 Winter Concert	2,915.00	2,300.00	615.00	2,335.00
4150 Tulip Time	1,718.83	3,000.00	-1,281.17	3,946.55
4190 Season Tickets	2,182.06	2,000.00	182.06	1,604.98
Total 4100 Concert Ticket Sales/Revenue	\$ 14,065.68	\$ 16,925.00	-\$ 2,859.32	\$ 17,634.69
4200 Underwriting	0.00	0.00	0.00	0.00
4204 Adventures in Harmony	1,400.00	4,900.00	-3,500.00	1,530.00
4205 Holiday Concert Underwriting	5,500.00	6,500.00	-1,000.00	0.00
4220 Fall Concert Underwriting	0.00	5,000.00	-5,000.00	0.00
4250 Winter Concert Underwriting	5,000.00	5,500.00	-500.00	6,550.00
Total 4200 Underwriting	\$ 11,900.00	\$ 21,900.00	-\$ 10,000.00	\$ 8,080.00
4300 Grants	0.00	0.00	0.00	0.00
4305 H/Z Community Foundation	2,170.00	2,100.00	70.00	2,109.00
4310 Government Grants	12,600.00	12,500.00	100.00	12,500.00
Total 4300 Grants	\$ 14,770.00	\$ 14,600.00	\$ 170.00	\$ 14,609.00
4500 Fees	0.00	0.00	0.00	51.95
4511 Adventures in Harmony	1,250.00	2,000.00	-750.00	754.95
4521 CD - Paulus Songs for Seasons	48.05	0.00	48.05	20.00
4530 HC Membership Fee	11,000.00	10,000.00	1,000.00	9,950.00
4531 Uniform/Dress Fee	1,761.66	800.00	961.66	581.20
Total 4500 Fees	\$ 14,059.71	\$ 12,800.00	\$ 1,259.71	\$ 11,358.10
4600 Care Fund	361.40	0.00	361.40	46.00
4800 Fundraiser	0.00	0.00	0.00	0.00
4810 Dickens & Other Perf. Income	1,287.00	1,100.00	187.00	1,100.00
4815 A GRAND NIGHT FOR SINGING	22,775.00	20,000.00	2,775.00	21,440.00
4821 Coyle Fd Raiser	2,636.62	2,500.00	136.62	2,450.00

4830 Fall Fundraiser	4,538.39	5,000.00	-461.61	0.00
Total 4800 Fundraiser	\$ 31,237.01	\$ 28,600.00	\$ 2,637.01	\$ 25,036.00
4999 Uncategorized Income	0.00	0.00	0.00	0.00
4920 Program ad income	6,010.00	4,000.00	2,010.00	3,650.00
Total 4999 Uncategorized Income	\$ 6,010.00	\$ 4,000.00	\$ 2,010.00	\$ 3,650.00
Total Revenue	\$ 111,991.13	\$ 122,825.00	-\$ 10,833.87	\$ 111,296.56
Gross Profit	\$ 111,991.13	\$ 122,825.00	-\$ 10,833.87	\$ 111,296.56
Expenditures				
8000 Wages/Salaries	0.00	0.00	0.00	0.00
8001 Chorale Manager	18,339.75	15,080.00	3,259.75	19,603.68
8002 Artistic Director	25,249.94	32,000.00	-6,750.06	29,833.32
8020 HC Contracted Service Fee	7,450.00	0.00	7,450.00	0.00
8023 Development Director	4,400.00	7,000.00	-2,600.00	5,830.00
8024 Marketing				2,000.00
8025.2 Vocal Consultant	0.00	1,000.00	-1,000.00	1,000.00
8027 Accompanist	4,753.45	5,000.00	-246.55	5,541.25
Total 8020 HC Contracted Service Fee	\$ 16,603.45	\$ 13,000.00	\$ 3,603.45	\$ 14,371.25
8098 Payroll Taxes	-137.75	0.00	-137.75	-914.52
Total 8000 Wages/Salaries	\$ 60,055.39	\$ 60,080.00	-\$ 24.61	\$ 62,893.73
8100 General Expenses	0.00	0.00	0.00	0.00
8105 Dues	175.00	100.00	75.00	100.00
8110 Permits & Licenses	479.77	775.00	-295.23	706.69
8125 Artistic Director Expense Acct	0.00	600.00	-600.00	600.00
8131 Care Fund Expenses	330.85	250.00	80.85	347.30
8135 Fund Raising Expense	8,082.95	8,500.00	-417.05	7,672.78
8140 Office Rent/Storage	720.00	900.00	-180.00	4,832.00
8181 Penalties and Interest				283.02
8183 Group Rate Expense				65.00
8185 Credit Card Proc & Bank Fees	526.42	300.00	226.42	286.00
Total 8100 General Expenses	\$ 10,314.99	\$ 11,425.00	-\$ 1,110.01	\$ 14,892.79
8200 Marketing	400.00	0.00	400.00	0.00
8210 Advertising	1,677.00	3,000.00	-1,323.00	1,575.00
8215 Graphic Design Exp.	322.50	1,500.00	-1,177.50	2,337.50
8220 Printing	2,459.94	5,620.00	-3,160.06	8,055.74
Total 8200 Marketing	\$ 4,859.44	\$ 10,120.00	-\$ 5,260.56	\$ 11,968.24
8300 Concert Production	0.00	0.00	0.00	0.00
8305 Guest Artists	225.00	500.00	-275.00	0.00
8308 Adv in Harmony Expenses 8308	4,019.73	5,800.00	-1,780.27	5,723.70
8309 Tulip Time Expenses	680.00	750.00	-70.00	1,050.00
8310 Music	2,346.54	3,500.00	-1,153.46	2,330.83
8319 Contracted Technician	535.00	500.00	35.00	0.00
8328 Uniforms	2,447.98	800.00	1,647.98	685.93
8330 Facility Rent	0.00	2,000.00	-2,000.00	200.00
8338 Rented Equipment	500.00	800.00	-300.00	750.00
8340 Instrumentalists	4,835.00	5,000.00	-165.00	4,712.50
8350 Programs	2,817.21	1,200.00	1,617.21	0.00
8380 Recording/Video Concert	750.00	750.00	0.00	800.00

8381 Concert Photography	50.00	0.00	50.00	50.00
8390 Tickets	0.00	150.00	-150.00	180.00
8395 Event Supplies	179.35	0.00	179.35	145.51
Total 8300 Concert Production	\$ 19,385.81	\$ 21,750.00	-\$ 2,364.19	\$ 16,628.47
8400 Administration	0.00	0.00	0.00	0.00
8441 Supplies	958.18	1,500.00	-541.82	1,114.45
8442 Telephone	162.55	0.00	162.55	149.50
8443 Postage	406.35	1,000.00	-593.65	982.60
8444 Accounting/Audit	150.00	0.00	150.00	0.00
8445 Insurance	799.00	800.00	-1.00	723.00
8448 QB and Exceed Cloud Computing	50.00	500.00	-450.00	849.99
8449 Computer	347.35	250.00	97.35	165.30
9010 Bank Service Charges				-586.00
Total 8400 Administration	\$ 2,873.43	\$ 4,050.00	-\$ 1,176.57	\$ 3,398.84
8532 Miscellaneous	0.00	0.00	0.00	0.00
8534 refund	200.00	0.00	200.00	-177.22
Total 8532 Miscellaneous	\$ 200.00	\$ 0.00	\$ 200.00	-\$ 177.22
Uncategorized Expense	0.00	1,500.00	-1,500.00	0.00
Total Expenditures	\$ 97,689.06	\$ 108,925.00	-\$ 11,235.94	\$ 109,604.85
Net Operating Revenue	\$ 14,302.07	\$ 13,900.00	\$ 402.07	\$ 1,691.71
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