

Holland Chorale

Budget vs. Actuals: FY20 Budget - FY20 P&L

July 2019 - August 2019

	August 2019 YTD				Total		
	Actual	Budget	Variance to Budget	Prior Year	Actual	Budget	over Budget
Revenue							
4000 Direct Contributions	0.00	0.00	0.00	0.00	0.00	22,000.00	-22,000.00
4010 Pianissimo Level	0.00	0.00	0.00	13.11	9.90	0.00	9.90
4020 Piano Level	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4030 Mezzo Piano Level	300.00	0.00	300.00	0.00	300.00	0.00	300.00
4040 Forte Level	1,000.00	0.00	1,000.00	0.00	1,000.00	0.00	1,000.00
4050 Mezzo-Forte Level	0.00	0.00	0.00	0.00	600.00	0.00	600.00
4075 Corporate Contributions	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4000 Direct Contributions	\$ 1,300.00	\$ 0.00	\$ 1,300.00	\$ 13.11	\$ 1,909.90	\$ 22,000.00	-\$ 20,090.10
4100 Concert Ticket Sales/Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4108 Adventures in Harmony	0.00	0.00	0.00	0.00	0.00	600.00	-600.00
4110 Fall Concert	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4120 Holiday Concert	0.00	0.00	0.00	0.00	0.00	7,500.00	-7,500.00
4136 Winter Concert	0.00	0.00	0.00	0.00	0.00	2,500.00	-2,500.00
4150 Tulip Time Concert	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4190 Season Tickets	0.00	0.00	0.00	90.00	0.00	5,000.00	-5,000.00
Total 4100 Concert Ticket Sales/Revenue	\$ 0.00	\$ 0.00	\$ 0.00	\$ 90.00	\$ 0.00	\$ 15,600.00	-\$ 15,600.00
4200 Underwriting	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4204 Adventures in Harmony	0.00	0.00	0.00	0.00	0.00	2,000.00	-2,000.00
4205 Holiday Concert Underwriting	0.00	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
4220 Fall Concert Underwriting	0.00	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
4250 Winter Concert Underwriting	0.00	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
Total 4200 Underwriting	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 17,000.00	-\$ 17,000.00
4300 Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4305 H/Z Community Foundation	0.00	0.00	0.00	0.00	0.00	2,000.00	-2,000.00
4310 Government Grants	4,100.00	5,100.00	-1,000.00	1,000.00	4,100.00	19,000.00	-14,900.00
Total 4300 Grants	\$ 4,100.00	\$ 5,100.00	-\$ 1,000.00	\$ 1,000.00	\$ 4,100.00	\$ 21,000.00	-\$ 16,900.00
4500 Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4511 Adventures in Harmony	0.00	0.00	0.00	0.00	0.00	1,750.00	-1,750.00
4530 HC Membership Fee	2,500.00	200.00	2,300.00	200.00	2,500.00	10,700.00	-8,200.00
4531 Uniform/Dress Fee	0.00	0.00	0.00	0.00	0.00	1,900.00	-1,900.00
4535 Other Paid Performances	0.00	0.00	0.00	0.00	0.00	1,500.00	-1,500.00
Total 4500 Fees	\$ 2,500.00	\$ 200.00	\$ 2,300.00	\$ 200.00	\$ 2,500.00	\$ 15,850.00	-\$ 13,350.00
4800 Fundraiser	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4810 Dickens & Other Perf. Income	0.00	0.00	0.00	0.00	0.00	1,250.00	-1,250.00
4815 A GRAND NIGHT FOR SINGING	0.00	0.00	0.00	0.00	0.00	20,000.00	-20,000.00
4821 Coyle Fundraiser	0.00	0.00	0.00	1,836.62	0.00	0.00	0.00
4830 Fall Fundraiser	0.00	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
Total 4800 Fundraiser	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,836.62	\$ 0.00	\$ 26,250.00	-\$ 26,250.00
4999 Uncategorized Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4920 Program ad income	1,295.00	1,000.00	295.00	1,360.00	3,595.00	6,000.00	-2,405.00
Total 4999 Uncategorized Income	\$ 1,295.00	\$ 1,000.00	\$ 295.00	\$ 1,360.00	\$ 3,595.00	\$ 6,000.00	-\$ 2,405.00
Total Revenue	\$ 9,195.00	\$ 6,300.00	\$ 2,895.00	\$ 4,499.73	\$ 12,104.90	\$ 123,700.00	-\$ 111,595.10
Gross Profit	\$ 9,195.00	\$ 6,300.00	\$ 2,895.00	\$ 4,499.73	\$ 12,104.90	\$ 123,700.00	-\$ 111,595.10
Expenditures							
8000 Wages/Salaries	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8001 Chorale Manager	270.00	3,600.00	-3,330.00	1,201.50	270.00	23,400.00	-23,130.00
8002 Artistic Director	5,493.34	5,493.34	0.00	5,333.34	5,493.34	32,960.00	-27,466.66
Payroll Taxes				-137.75			
8020 HC Contracted Service Fee	350.00	0.00	350.00	0.00	350.00	0.00	350.00

8023 Development Director	0.00	1,000.00	-1,000.00	0.00	0.00	6,500.00	-6,500.00
8025.2 Vocal Consultant	0.00	0.00	0.00	0.00	0.00	1,000.00	-1,000.00
8027 Accompanist	0.00	0.00	0.00	0.00	0.00	5,720.00	-5,720.00
Total 8020 HC Contracted Service Fee	\$ 350.00	\$ 1,000.00	-\$ 650.00	\$ 0.00	\$ 350.00	\$ 13,220.00	-\$ 12,870.00
Total 8000 Wages/Salaries	\$ 6,113.34	\$ 10,093.34	-\$ 3,980.00	\$ 6,397.09	\$ 6,113.34	\$ 69,580.00	-\$ 63,466.66
8100 General Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8105 Dues	0.00	450.00	-450.00	0.00	0.00	625.00	-625.00
8110 Permits & Licenses	261.12	0.00	261.12	0.00	261.12	775.00	-513.88
8125 Artistic Director Expense Acct	0.00	0.00	0.00	0.00	0.00	600.00	-600.00
8131 Care Fund Expenses	42.95	0.00	42.95	0.00	82.95	250.00	-167.05
8135 Fund Raising Expense	0.00	0.00	0.00	-1,363.38	0.00	8,500.00	-8,500.00
8140 Office Rent/Storage	0.00	150.00	-150.00	240.00	0.00	900.00	-900.00
8185 Credit Card Proc & Bank Fees	78.63	0.00	78.63	13.96	78.63	500.00	-421.37
Total 8100 General Expenses	\$ 382.70	\$ 600.00	-\$ 217.30	-\$ 1,109.42	\$ 422.70	\$ 12,150.00	-\$ 11,727.30
8200 Marketing	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8210 Advertising	0.00	0.00	0.00	0.00	0.00	3,000.00	-3,000.00
8215 Graphic Design Exp.	0.00	0.00	0.00	0.00	0.00	1,500.00	-1,500.00
8220 Printing	0.00	0.00	0.00	0.00	0.00	6,000.00	-6,000.00
Total 8200 Marketing	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 10,500.00	-\$ 10,500.00
8300 Concert Production	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8305 Guest Artists	0.00	0.00	0.00	0.00	0.00	2,000.00	-2,000.00
8308 Adv in Harmony Expenses 8308	1,202.80	0.00	1,202.80	1,826.26	1,202.80	4,950.00	-3,747.20
8309 Tulip Time Expenses	620.00	0.00	620.00	0.00	620.00	0.00	620.00
8310 Music	316.04	0.00	316.04	131.75	316.04	3,500.00	-3,183.96
8319 Contracted Technician	0.00	0.00	0.00	0.00	0.00	750.00	-750.00
8328 Uniforms	0.00	0.00	0.00	0.00	0.00	1,900.00	-1,900.00
8338 Rented Equipment	0.00	0.00	0.00	0.00	0.00	800.00	-800.00
8340 Instrumentalists	0.00	0.00	0.00	0.00	0.00	5,000.00	-5,000.00
8380 Recording/Video Concert	0.00	0.00	0.00	0.00	0.00	1,500.00	-1,500.00
8381 Concert Photography	0.00	0.00	0.00	-50.00	0.00	400.00	-400.00
8390 Tickets	214.89	0.00	214.89	0.00	214.89	0.00	214.89
8395 Event Supplies	0.00	0.00	0.00	0.00	0.00	500.00	-500.00
8396 60th Anniversary - Travel	0.00	0.00	0.00	0.00	0.00	1,200.00	-1,200.00
8397 60th Anniversary - Meals	0.00	0.00	0.00	0.00	0.00	2,100.00	-2,100.00
Total 8300 Concert Production	\$ 2,353.73	\$ 0.00	\$ 2,353.73	\$ 1,908.01	\$ 2,353.73	\$ 24,600.00	-\$ 22,246.27
8400 Administration	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8441 Supplies	90.77	100.00	-9.23	112.00	90.77	500.00	-409.23
8443 Postage	139.67	50.00	89.67	12.64	139.67	500.00	-360.33
8445 Insurance	0.00	0.00	0.00	0.00	0.00	800.00	-800.00
8448 QB and Exceed Cloud Computing	0.00	0.00	0.00	0.00	0.00	500.00	-500.00
8449 Computer	0.00	0.00	0.00	0.00	0.00	500.00	-500.00
Total 8400 Administration	\$ 230.44	\$ 150.00	\$ 80.44	\$ 124.64	\$ 230.44	\$ 2,800.00	-\$ 2,569.56
8532 Miscellaneous	0.00	0.00	0.00	0.00	0.00	0.00	0.00
8533 Reconciliation Discrepancies	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 8532 Miscellaneous	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Uncategorized Expense	0.00	0.00	0.00	0.00	0.00	1,500.00	-1,500.00
Total Expenditures	\$ 9,080.21	\$ 10,843.34	-\$ 1,763.13	\$ 7,320.32	\$ 9,120.21	\$ 121,130.00	-\$ 112,009.79
Net Operating Revenue	\$ 114.79	-\$ 4,543.34	\$ 4,658.13	-\$ 2,820.59	\$ 2,984.69	\$ 2,570.00	\$ 414.69
Net Income - Chanticleer Event	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,940.00	-\$ 1,940.00
Net Revenue	\$ 114.79	-\$ 4,543.34	\$ 4,658.13	-\$ 2,820.59	\$ 2,984.69	\$ 2,570.00	\$ 414.69