

Holland Chorale Budget Worksheet FY21

	Actual FY18	Actual FY19	Actual Jul 2019 - April 18, 2020	Projection April 19, 2020 - June 30, 2020	Projected FY20	Plan A Budget FY21	Plan B Budget FY21
Revenue							
4000 Direct Contributions							
4010 Pianissimo Level	522.34	218.53	1,160.47		1,160.47		
4020 Piano Level	3,500.00	2,300.00	2,153.00		2,153.00		
4030 Mezzo Piano Level	3,100.00	1,952.11	3,600.00		3,600.00		
4040 Forte Level	12,000.00	6,641.69	6,200.00		6,200.00		
4050 Mezzo-Forte Level	600.00	600.00	600.00		600.00		
4076 Corporate Contributions.	9,356.43	8,375.00	2,750.00	6,000.00	8,750.00		
4080 Contributed Goods/Services - Income	1,850.00	5,702.00			0.00		
Total 4000 Direct Contributions	\$ 30,928.77	\$ 25,789.33	\$ 16,463.47	\$ 6,000.00	\$ 22,463.47	\$ 25,000.00	\$ 25,000.00
4100 Concert Ticket Sales/Revenue							
4108 Adventures in Harmony	598.16	629.26	714.01		714.01	0.00	0.00
4110 Fall Concert	2,025.00	1,740.53			0.00	1,500.00	5,000.00
4120 Holiday Concert	7,125.00	4,880.00	4,775.21		4,775.21	4,000.00	4,000.00
4136 Winter Concert	2,335.00	2,915.00	300.00		300.00	0.00	0.00
4147 Spring Concert			171.67		171.67	5,000.00	5,000.00
4150 Tulip Time	3,946.55	1,718.83			0.00	0.00	0.00
4151 Chanticleer Tickets			565.00		565.00	0.00	0.00
4190 Season Tickets	1,604.98	2,182.06	1,210.00		1,210.00	0.00	0.00
Total 4100 Concert Ticket Sales/Revenue	\$ 17,634.69	\$ 14,065.68	\$ 7,735.89	\$ 0.00	\$ 7,735.89	\$ 10,500.00	\$ 14,000.00
4200 Underwriting							
4204 Adventures in Harmony	1,530.00	1,400.00	2,500.00		2,500.00	0.00	0.00
Fall Concert Underwriting						7,500.00	7,500.00
4205 Holiday Concert Underwriting	0.00	5,500.00	6,971.73		6,971.73	5,000.00	5,000.00
4250 Winter Concert Underwriting	6,550.00	5,000.00			0.00	0.00	0.00
4260 Spring Concert Underwriting	0.00		7,500.00		7,500.00	10,000.00	10,000.00
Total 4200 Underwriting	\$ 8,080.00	\$ 11,900.00	\$ 16,971.73	\$ 0.00	\$ 16,971.73	\$ 22,500.00	\$ 22,500.00
4300 Grants							
4305 HIZ Community Foundation	2,109.00	2,170.00	2,138.00		2,138.00	2,000.00	2,000.00
4310 Government Grants	12,500.00	12,600.00	17,175.00		17,175.00	11,250.00	0.00
Total 4300 Grants	\$ 14,609.00	\$ 14,770.00	\$ 19,313.00	\$ 0.00	\$ 19,313.00	\$ 13,250.00	\$ 2,000.00
4500 Fees							
4511 Adventures in Harmony	51.95						
4521 CD - Paulus Songs for Seasons	730.00	1,250.00	1,650.00		1,650.00	0.00	0.00
4521 CD - Paulus Songs for Seasons	20.00	48.05			0.00	0.00	0.00
West Michigan Choral Festival Participation Fee						3,000.00	3,000.00
4530 HC Membership Fee	9,950.00	10,800.00	13,350.00		13,350.00	10,000.00	7,500.00
4531 Uniform/Dress Fee	581.20	1,761.66	850.30		850.30	0.00	0.00
Total 4500 Fees	\$ 11,333.15	\$ 13,859.71	\$ 15,850.30	\$ 0.00	\$ 15,850.30	\$ 13,000.00	\$ 10,500.00
4600 DO NOT USE - Care Fund	46.00	361.40					
4800 Fundraiser							
4810 Dickens & Other Perf. Income	1,100.00	1,287.00	875.00		875.00	1,000.00	1,000.00
4815 A GRAND NIGHT FOR SINGING	21,440.00	21,187.05	-1,000.00		-1,000.00	20,000.00	20,000.00
4821 Coyle Fd Raiser	2,450.00	2,636.62			0.00	0.00	0.00
4830 Fall Fundraiser	0.00	4,538.39			0.00	0.00	0.00
Total 4800 Fundraiser	\$ 24,990.00	\$ 29,649.06	\$ 125.00	\$ 0.00	\$ 125.00	\$ 21,000.00	\$ 21,000.00
4915 CD Sales	24.95		36.00		36.00	0.00	0.00
4920 Program ad income	3,650.00	6,010.00	6,170.00		6,170.00	5,000.00	5,000.00
Sales			0.00		0.00	0.00	0.00
Total Revenue	\$ 111,296.56	\$ 116,405.18	\$ 82,415.39	\$ 6,000.00	\$ 88,415.39	\$ 110,250.00	\$ 100,000.00
Gross Profit	\$ 111,296.56	\$ 116,405.18	\$ 82,415.39	\$ 6,000.00	\$ 88,415.39	\$ 110,250.00	\$ 100,000.00
Expenditures							
8000 Contracted Labor							
8001 Operations Manager	19,603.68	18,339.75	11,015.25	3,500.00	14,515.25	19,500.00	19,500.00
8002 Artistic Director	29,833.32	25,249.94	24,720.03	8,240.01	32,960.04	32,960.00	32,960.00
8020 HC Contracted Service Fee	2,000.00	7,450.00			0.00	0.00	0.00
8022 Bookkeeper			5,507.50	250.00	5,757.50	0.00	0.00
8023 Development Director	5,830.00	4,400.00	5,075.00	0.00	5,075.00	5,000.00	5,000.00
8025.2 Vocal Consultant	1,000.00	1,000.00		0.00	0.00	1,000.00	1,000.00
8027 Accompanist	5,541.25	4,753.45	4,190.00	1,275.00	5,465.00	5,100.00	5,100.00
Total 8020 HC Contracted Service Fee	\$ 14,371.25	\$ 17,603.45	\$ 14,772.50	\$ 1,525.00	\$ 16,297.50	\$ 11,100.00	\$ 11,100.00
8098 Payroll Taxes	-914.52	-137.75					
Total 8000 Contracted Labor	\$ 62,893.73	\$ 61,055.39	\$ 50,507.78	\$ 13,265.01	\$ 63,772.79	\$ 63,560.00	\$ 63,560.00
8100 General Expenses							

	Actual FY18	Actual FY19	Actual Jul 2019 - April 18, 2020	Projection April 19, 2020 - June 30, 2020	Projected FY20	Plan A Budget FY21	Plan B Budget FY21
8104 Board Development Conf/Meetings	0.00		25.00		25.00	0.00	0.00
8105 Dues	100.00	175.00	500.00	125.00	625.00	650.00	650.00
8110 Permits & Licenses	706.69	479.77	281.12	335.00	616.12	700.00	700.00
8125 Artistic Director Expense Acct	600.00	600.00		600.00	600.00	600.00	600.00
8131 Care Fund Expenses (deleted)	347.30	330.85			0.00	0.00	0.00
8135 Fund Raising Expense	7,672.78	12,784.95	834.00		834.00	10,000.00	10,000.00
8140 Office Rent/Storage	4,832.00	720.00	816.00	288.00	1,104.00	1,036.80	1,036.80
8181 Penalties and Interest	283.02						0.00
8175 Member Materials/Event supplies			42.25		42.25		0.00
8185 Credit Card Proc & Bank Fees	286.00	526.42	177.41		177.41	500.00	750.00
8184 Pay Pal Fees			162.97		162.97		
Total 8185 Credit Card Proc & Bank Fees	\$ 286.00	\$ 526.42	\$ 340.38	\$ 0.00	\$ 340.38	\$ 500.00	\$ 750.00
8187 Accounting Expense			27.94		27.94	0.00	2.00
Total 8100 General Expenses	\$ 14,827.79	\$ 15,616.99	\$ 2,866.69	\$ 1,348.00	\$ 4,214.69	\$ 13,486.80	\$ 13,738.80
8200 Marketing		400.00			0.00	0.00	0.00
8210 Advertising	1,575.00	1,297.00	1,358.00		1,358.00	1,500.00	1,500.00
8215 Graphic Design Exp.	2,337.50	322.50			0.00		
8220 Printing	8,055.74	2,459.94	7,620.01		7,620.01	5,000.00	5,000.00
Total 8200 Marketing	\$ 11,968.24	\$ 4,479.44	\$ 8,978.01	\$ 0.00	\$ 8,978.01	\$ 6,500.00	\$ 6,500.00
8300 Concert Production							
8305 Guest Artists	0.00	225.00	0.00		0.00	8,000.00	6,000.00
8308 Adv in Harmony Expenses	5,723.70	4,019.73	4,358.58		4,358.58	0.00	0.00
8309 Tulip Time Expenses	1,050.00	680.00	620.00		620.00	0.00	0.00
8310 Music	2,330.83	2,383.64	3,126.57		3,126.57	2,700.00	1,800.00
8319 Contracted Technician		535.00	200.00		200.00	550.00	550.00
8320 Costumes			192.00		192.00	100.00	100.00
8328 Uniforms	685.93	2,447.98	1,418.28		1,418.28	0.00	0.00
8330 Facility Rent	200.00					0.00	0.00
8338 Rented Equipment	750.00	500.00	50.00		50.00	500.00	500.00
8340 Instrumentalists	4,712.50	4,835.00	3,211.75		3,211.75	3,100.00	3,100.00
8350 Programs		2,817.21			0.00	0.00	0.00
8380 Recording/Video Concert	800.00	750.00	775.00		775.00	1,500.00	4,000.00
8381 Concert Photography	50.00	50.00			0.00	225.00	200.00
8390 Tickets	180.00		140.00		140.00	0.00	0.00
8395 Event Supplies	145.51	179.35	623.69		623.69	600.00	600.00
8396 60th Anniversary - Travel			367.41		367.41	500.00	0.00
8397 60th Anniversary - Meals			144.60		144.60	2,500.00	0.00
West Michigan Choral Festival Expenses						1,200.00	1,200.00
Total 8300 Concert Production	\$ 16,628.47	\$ 19,422.91	\$ 15,227.88	\$ 0.00	\$ 15,227.88	\$ 21,475.00	\$ 18,050.00
8400 Administration							
8441 Supplies	1,114.45	968.14	269.61		269.61	1,000.00	1,000.00
8442 Telephone	149.50	162.55			0.00	0.00	200.00
8443 Postage	982.60	406.35	758.47		758.47	1,000.00	1,000.00
8444 Accounting/Audit		150.00	175.00		175.00	175.00	175.00
8445 Insurance	788.00	799.00	2,225.00		2,225.00	2,225.00	2,225.00
8448 QB and Exceed Cloud Computing	849.99	50.00			0.00	0.00	0.00
8449 Computer	165.30	347.35	597.50		597.50	750.00	750.00
Total 8400 Administration	\$ 4,049.84	\$ 2,883.39	\$ 4,025.58	\$ 0.00	\$ 4,025.58	\$ 5,150.00	\$ 5,350.00
8532 Miscellaneous	106.15		90.00		90.00	1,500.00	1,500.00
8533 Reconciliation Discrepancies	-869.37	-94.76	0.00		0.00		
Total 8532 Miscellaneous	-\$ 763.22	-\$ 94.76	\$ 90.00	\$ 0.00	\$ 90.00	\$ 1,500.00	\$ 1,500.00
Total Expenditures	\$ 109,604.85	\$ 103,363.36	\$ 81,695.94	\$ 14,613.01	\$ 96,308.95	\$ 111,671.80	\$ 108,698.80
Net Operating Revenue	\$ 1,691.71	\$ 13,041.82	\$ 719.45	-\$ 8,613.01	-\$ 7,893.56	-\$ 1,421.80	-\$ 8,698.80
Net Revenue	\$ 1,691.71	\$ 13,041.82	\$ 719.45	-\$ 8,613.01	-\$ 7,893.56	-\$ 1,421.80	-\$ 8,698.80