

Holland Chorale
Budget vs. Actuals: FY21 Budget - FY21 P&L
 July - September, 2020

	September 2020 YTD			Short-term Forecast		
	Actual	Budget	over Budget	October	November	December
Revenue						
4000 Direct Contributions	0.00	5,000.00	-5,000.00			
4010 Pianissimo Level	173.78	0.00	173.78			
4020 Piano Level	1,100.00	0.00	1,100.00			
4030 Mezzo Piano Level	800.00	0.00	800.00			
Total 4000 Direct Contributions	\$ 2,073.78	\$ 5,000.00	-\$ 2,926.22			
4100 Concert Ticket Sales/Revenue	0.00	0.00	0.00	5,000.00		
4110 Fall Concert	0.00	0.00	0.00			
4120 Holiday Concert	0.00	0.00	0.00			
4147 Spring Concert	0.00	0.00	0.00			
Total 4100 Concert Ticket Sales/Revenue	\$ 0.00	\$ 0.00	\$ 0.00			
4200 Underwriting	0.00	0.00	0.00			
4205 Holiday Concert Underwriting	0.00	0.00	0.00			
4220 Fall Concert Underwriting	0.00	7,500.00	-7,500.00			
4260 Spring Concert Underwriting	0.00	0.00	0.00			
4285 SEASON SPONSOR	15,000.00	0.00	15,000.00			
Total 4200 Underwriting	\$ 15,000.00	\$ 7,500.00	\$ 7,500.00			
4300 Grants	0.00	0.00	0.00			
4305 H/Z Community Foundation	0.00	0.00	0.00			
4310 Government Grants	2,500.00	0.00	2,500.00		1,875.00	
Total 4300 Grants	\$ 2,500.00	\$ 0.00	\$ 2,500.00			
4500 Fees	0.00	0.00	0.00			
4530 HC Membership Fee	1,200.00	2,500.00	-1,300.00	750.00		
Total 4500 Fees	\$ 1,200.00	\$ 2,500.00	-\$ 1,300.00			
4800 Fundraiser	0.00	0.00	0.00	2,000.00		
4810 Dickens & Other Perf. Income	0.00	0.00	0.00			
4815 A GRAND NIGHT FOR SINGING	0.00	0.00	0.00			
Total 4800 Fundraiser	\$ 0.00	\$ 0.00	\$ 0.00			
4920 Program ad income	0.00	5,000.00	-5,000.00	1,000.00		
Total Revenue	\$ 20,773.78	\$ 20,000.00	\$ 773.78	\$ 8,750.00	\$ 1,875.00	\$ 0.00
Gross Profit	\$ 20,773.78	\$ 20,000.00	\$ 773.78	\$ 8,750.00	\$ 1,875.00	\$ 0.00
Expenditures						
8000 Contracted Labor	0.00	0.00	0.00			
8001 Operations Manager	925.00	4,500.00	-3,575.00	1,000.00	1,000.00	1,000.00
8002 Artistic Director	8,240.01	8,240.01	0.00	2,746.67	2,746.67	2,746.67
8020 HC Contracted Service Fee	0.00	0.00	0.00			
8023 Development Director	0.00	1,500.00	-1,500.00	0.00	0.00	500.00
8025.2 Vocal Consultant	0.00	0.00	0.00			
8027 Accompanist	1,275.00	1,275.00	0.00	425.00	425.00	425.00
Total 8020 HC Contracted Service Fee	\$ 1,275.00	\$ 2,775.00	-\$ 1,500.00			
Total 8000 Contracted Labor	\$ 10,440.01	\$ 15,515.01	-\$ 5,075.00			
8100 General Expenses	0.00	0.00	0.00			
8105 Dues	20.00	150.00	-130.00			
8110 Permits & Licenses	99.00	450.00	-351.00			
8125 Artistic Director Expense Acct	0.00	0.00	0.00			
8135 Fund Raising Expense	0.00	0.00	0.00			
8140 Office Rent/Storage	0.00	259.20	-259.20			
8185 Credit Card Proc & Bank Fees	0.00	187.50	-187.50			

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8184 Pay Pal Fees	45.20	0.00	45.20	150.00	100.00	100.00
Total 8185 Credit Card Proc & Bank Fees	\$ 45.20	\$ 187.50	-\$ 142.30			
Total 8100 General Expenses	\$ 164.20	\$ 1,046.70	-\$ 882.50			
8200 Marketing	0.00	0.00	0.00			
8210 Advertising	12.00	0.00	12.00	500.00		
8220 Printing	0.00	5,000.00	-5,000.00			
Total 8200 Marketing	\$ 12.00	\$ 5,000.00	-\$ 4,988.00			
8300 Concert Production	0.00	0.00	0.00			
8305 Guest Artists	0.00	0.00	0.00			
8310 Music	0.00	0.00	0.00			
8319 Contracted Technician	0.00	0.00	0.00			
8320 Costumes	0.00	0.00	0.00			
8338 Rented Equipment	0.00	0.00	0.00			
8340 Instrumentalists	0.00	0.00	0.00			
8380 Recording/Video Concert	0.00	0.00	0.00	1,000.00		
8381 Concert Photography	0.00	0.00	0.00			
8395 Event Supplies	0.00	0.00	0.00			
Total 8300 Concert Production	\$ 0.00	\$ 0.00	\$ 0.00			
8400 Administration	0.00	0.00	0.00			
8441 Supplies	243.50	249.99	-6.49			
8442 Telephone	0.00	0.00	0.00			
8443 Postage	134.00	249.99	-115.99			
8444 Accounting/Audit	175.00	0.00	175.00			
8445 Insurance	776.00	2,225.00	-1,449.00	1,000.00		
8449 Computer	194.95	0.00	194.95			
Total 8400 Administration	\$ 1,523.45	\$ 2,724.98	-\$ 1,201.53			
8532 Miscellaneous	0.00	0.00	0.00			
Total Expenditures	\$ 12,139.66	\$ 24,286.69	-\$ 12,147.03	\$ 6,821.67	\$ 4,271.67	\$ 4,771.67
Net Operating Revenue	\$ 8,634.12	-\$ 4,286.69	\$ 12,920.81	\$ 1,928.33	-\$ 2,396.67	-\$ 4,771.67
Net Revenue	\$ 8,634.12	-\$ 4,286.69	\$ 12,920.81	\$ 1,928.33	-\$ 2,396.67	-\$ 4,771.67

Cash - beginning of the month	28,704	30,632	28,236
Cash - end of the month	30,632	28,236	23,464