

Holland Chorale
Budget vs. Actuals: FY21 Budget - FY21 P&L
 July - October, 2020

| | October 2020 YTD | | | Short-term Forecast | | |
|--|---------------------|---------------------|---------------------|---------------------|--------------------|--------------------|
| | Actual | Budget | over Budget | November | December | January |
| Revenue | | | | | | |
| 4000 Direct Contributions | 0.00 | 5,000.00 | -5,000.00 | | | |
| 4010 Pianissimo Level | 223.78 | 0.00 | 223.78 | | | |
| 4020 Piano Level | 1,500.00 | 0.00 | 1,500.00 | | | |
| 4030 Mezzo Piano Level | 800.00 | 0.00 | 800.00 | | | |
| Total 4000 Direct Contributions | \$ 2,523.78 | \$ 5,000.00 | -\$ 2,476.22 | \$ 500.00 | \$ 2,000.00 | \$ 500.00 |
| 4100 Concert Ticket Sales/Revenue | 0.00 | 0.00 | 0.00 | | | |
| 4110 Fall Concert | 0.00 | 5,000.00 | -5,000.00 | | | |
| 4120 Holiday Concert | 0.00 | 0.00 | 0.00 | | | |
| 4147 Spring Concert | 0.00 | 0.00 | 0.00 | | | |
| Total 4100 Concert Ticket Sales/Revenue | \$ 0.00 | \$ 5,000.00 | -\$ 5,000.00 | | | |
| 4200 Underwriting | 0.00 | 0.00 | 0.00 | | | |
| 4205 Holiday Concert Underwriting | 0.00 | 0.00 | 0.00 | | 5,000.00 | |
| 4220 Fall Concert Underwriting | 0.00 | 7,500.00 | -7,500.00 | | | |
| 4260 Spring Concert Underwriting | 0.00 | 0.00 | 0.00 | | | |
| 4285 SEASON SPONSOR | 15,000.00 | 0.00 | 15,000.00 | | | |
| Total 4200 Underwriting | \$ 15,000.00 | \$ 7,500.00 | \$ 7,500.00 | | | |
| 4300 Grants | 0.00 | 0.00 | 0.00 | | | |
| 4305 H/Z Community Foundation | 0.00 | 0.00 | 0.00 | | | |
| 4310 Government Grants | 2,500.00 | 0.00 | 2,500.00 | | 1,875.00 | |
| Total 4300 Grants | \$ 2,500.00 | \$ 0.00 | \$ 2,500.00 | | | |
| 4500 Fees | 0.00 | 0.00 | 0.00 | | | |
| 4530 HC Membership Fee | 2,250.00 | 2,500.00 | -250.00 | | | 500.00 |
| Total 4500 Fees | \$ 2,250.00 | \$ 2,500.00 | -\$ 250.00 | | | |
| 4800 Fundraiser | 0.00 | 0.00 | 0.00 | | | |
| 4810 Dickens & Other Perf. Income | 0.00 | 0.00 | 0.00 | | | |
| 4815 A GRAND NIGHT FOR SINGING | 0.00 | 0.00 | 0.00 | | | |
| 4830 Fall Fundraiser | 877.00 | 0.00 | 877.00 | | | |
| Total 4800 Fundraiser | \$ 877.00 | \$ 0.00 | \$ 877.00 | | | |
| 4920 Program ad income | 0.00 | 5,000.00 | -5,000.00 | | | |
| Total Revenue | \$ 23,150.78 | \$ 25,000.00 | -\$ 1,849.22 | | | |
| Gross Profit | \$ 23,150.78 | \$ 25,000.00 | -\$ 1,849.22 | \$ 500.00 | \$ 8,875.00 | \$ 1,000.00 |
| Expenditures | | | | | | |
| 8000 Contracted Labor | 0.00 | 0.00 | 0.00 | | | |
| 8001 Operations Manager | 925.00 | 6,250.00 | -5,325.00 | 1,500.00 | 1,000.00 | 1,000.00 |
| 8002 Artistic Director | 10,986.68 | 10,986.68 | 0.00 | 2,746.67 | 2,746.67 | 2,746.67 |
| 8020 HC Contracted Service Fee | 0.00 | 0.00 | 0.00 | | | |
| 8023 Development Director | 0.00 | 1,500.00 | -1,500.00 | | 500.00 | |
| 8025.2 Vocal Consultant | 0.00 | 0.00 | 0.00 | | | |
| 8027 Accompanist | 1,825.00 | 1,700.00 | 125.00 | 425.00 | 425.00 | 425.00 |
| Total 8020 HC Contracted Service Fee | \$ 1,825.00 | \$ 3,200.00 | -\$ 1,375.00 | | | |
| Total 8000 Contracted Labor | \$ 13,736.68 | \$ 20,436.68 | -\$ 6,700.00 | | | |
| 8100 General Expenses | 0.00 | 0.00 | 0.00 | | | |
| 8105 Dues | 20.00 | 150.00 | -130.00 | | | |
| 8110 Permits & Licenses | 119.00 | 450.00 | -331.00 | | | |
| 8125 Artistic Director Expense Acct | 0.00 | 0.00 | 0.00 | | | |
| 8135 Fund Raising Expense | 0.00 | 0.00 | 0.00 | | | |
| 8140 Office Rent/Storage | 300.00 | 345.60 | -45.60 | | | |
| 8185 Credit Card Proc & Bank Fees | 1.90 | 250.00 | -248.10 | | | |
| 8184 Pay Pal Fees | 76.50 | 0.00 | 76.50 | | | |
| Total 8185 Credit Card Proc & Bank Fees | \$ 78.40 | \$ 250.00 | -\$ 171.60 | | | |

| | | | | |
|--------------------------------------|---------------------|----------------------|----------------------|---------------------|
| Total 8100 General Expenses | \$ 517.40 | \$ 1,195.60 | -\$ 678.20 | |
| 8200 Marketing | 0.00 | 0.00 | 0.00 | |
| 8210 Advertising | 32.00 | 500.00 | -468.00 | 100.00 |
| 8220 Printing | 0.00 | 5,000.00 | -5,000.00 | |
| Total 8200 Marketing | \$ 32.00 | \$ 5,500.00 | -\$ 5,468.00 | |
| 8300 Concert Production | 0.00 | 0.00 | 0.00 | |
| 8305 Guest Artists | 0.00 | 2,000.00 | -2,000.00 | |
| 8310 Music | 136.42 | 0.00 | 136.42 | |
| 8319 Contracted Technician | 0.00 | 550.00 | -550.00 | |
| 8320 Costumes | 0.00 | 0.00 | 0.00 | |
| 8338 Rented Equipment | 0.00 | 0.00 | 0.00 | |
| 8340 Instrumentalists | 0.00 | 1,000.00 | -1,000.00 | |
| 8380 Recording/Video Concert | 0.00 | 3,000.00 | -3,000.00 | |
| 8381 Concert Photography | 0.00 | 0.00 | 0.00 | |
| 8395 Event Supplies | 0.00 | 0.00 | 0.00 | |
| Total 8300 Concert Production | \$ 136.42 | \$ 6,550.00 | -\$ 6,413.58 | |
| 8400 Administration | 0.00 | 0.00 | 0.00 | |
| 8441 Supplies | 243.50 | 333.32 | -89.82 | |
| 8442 Telephone | 0.00 | 0.00 | 0.00 | |
| 8443 Postage | 299.00 | 333.32 | -34.32 | |
| 8444 Accounting/Audit | 175.00 | 175.00 | 0.00 | |
| 8445 Insurance | 1,838.00 | 2,225.00 | -387.00 | |
| 8449 Computer | 234.94 | 750.00 | -515.06 | |
| Total 8400 Administration | \$ 2,790.44 | \$ 3,816.64 | -\$ 1,026.20 | |
| 8532 Miscellaneous | 0.00 | 0.00 | 0.00 | |
| Total Expenditures | \$ 17,212.94 | \$ 37,498.92 | -\$ 20,285.98 | \$ 4,671.67 |
| Net Operating Revenue | \$ 5,937.84 | -\$ 12,498.92 | \$ 18,436.76 | -\$ 4,171.67 |
| Net Revenue | \$ 5,937.84 | -\$ 12,498.92 | \$ 18,436.76 | -\$ 4,171.67 |

| | | | |
|-------------------------------|--------------|--------------|--------------|
| Cash - beginning of the month | \$ 26,257.57 | \$ 22,085.90 | \$ 26,189.23 |
| Cash - end of the month | \$ 22,085.90 | \$ 26,189.23 | \$ 23,017.56 |