

Holland Chorale
Budget vs. Actuals: FY21 Budget - FY21 P&L
 July - December, 2020

	Total				Short-term Forecast		
	Actual	Budget	over Budget	% of Budget	January	February	March
Revenue							
4000 Direct Contributions	0.00	10,000.00	-10,000.00	0.00%			
4010 Pianissimo Level	1,018.78	0.00	1,018.78				
4020 Piano Level	4,150.00	0.00	4,150.00				
4030 Mezzo Piano Level	3,700.00	0.00	3,700.00				
4040 Forte Level	2,000.00	0.00	2,000.00				
4050 Mezzo-Forte Level	600.00	0.00	600.00				
4076 Corporate Contributions.	265.57	0.00	265.57				
Total 4000 Direct Contributions	\$ 11,734.35	\$ 10,000.00	\$ 1,734.35	117.34%			
4100 Concert Ticket Sales/Revenue	0.00	0.00	0.00				
4110 Fall Concert	0.00	5,000.00	-5,000.00	0.00%			
4120 Holiday Concert	0.00	4,000.00	-4,000.00	0.00%			
4147 Spring Concert	0.00	0.00	0.00				
Total 4100 Concert Ticket Sales/Revenue	\$ 0.00	\$ 9,000.00	-\$ 9,000.00	0.00%			
4200 Underwriting	0.00	0.00	0.00				
4205 Holiday Concert Underwriting	5,000.00	5,000.00	0.00	100.00%			
4220 Fall Concert Underwriting	1,000.00	7,500.00	-6,500.00	13.33%			
4260 Spring Concert Underwriting	0.00	0.00	0.00				
4285 SEASON SPONSOR	15,000.00	0.00	15,000.00				
Total 4200 Underwriting	\$ 21,000.00	\$ 12,500.00	\$ 8,500.00	168.00%			
4300 Grants	0.00	0.00	0.00				
4305 H/Z Community Foundation	0.00	0.00	0.00			2,000.00	
4310 Government Grants	4,375.00	0.00	4,375.00			12,750.00	
Total 4300 Grants	\$ 4,375.00	\$ 0.00	\$ 4,375.00				
4500 Fees	0.00	0.00	0.00				
4530 HC Membership Fee	2,450.00	2,500.00	-50.00	98.00%			
Total 4500 Fees	\$ 2,450.00	\$ 2,500.00	-\$ 50.00	98.00%			
4800 Fundraiser	0.00	0.00	0.00				
4810 Dickens & Other Perf. Income	0.00	1,000.00	-1,000.00	0.00%			
4815 A GRAND NIGHT FOR SINGING	0.00	0.00	0.00				
4830 Fall Fundraiser	877.00	0.00	877.00				
Total 4800 Fundraiser	\$ 877.00	\$ 1,000.00	-\$ 123.00	87.70%			
4920 Program ad income	0.00	5,000.00	-5,000.00	0.00%			
Total Revenue	\$ 40,436.35	\$ 40,000.00	\$ 436.35	101.09%			
Gross Profit	\$ 40,436.35	\$ 40,000.00	\$ 436.35	101.09%	\$ 0.00	\$ 14,750.00	\$ 0.00
Expenditures							
8000 Contracted Labor	0.00	0.00	0.00				
8001 Operations Manager	3,593.75	9,750.00	-6,156.25	36.86%	1,500.00	1,500.00	1,500.00
8002 Artistic Director	16,480.02	16,480.02	0.00	100.00%	2,746.67	2,746.67	2,746.67
8020 HC Contracted Service Fee	0.00	0.00	0.00				
8023 Development Director	0.00	3,000.00	-3,000.00	0.00%	500.00	500.00	500.00
8025.2 Vocal Consultant	0.00	0.00	0.00				
8027 Accompanist	2,675.00	2,550.00	125.00	104.90%	425.00	425.00	425.00
Total 8020 HC Contracted Service Fee	\$ 2,675.00	\$ 5,550.00	-\$ 2,875.00	48.20%			
Total 8000 Contracted Labor	\$ 22,748.77	\$ 31,780.02	-\$ 9,031.25	71.58%			
8100 General Expenses	0.00	0.00	0.00				
8105 Dues	20.00	475.00	-455.00	4.21%		175.00	
8110 Permits & Licenses	490.00	450.00	40.00	108.89%			
8125 Artistic Director Expense Acct	0.00	0.00	0.00				
8135 Fund Raising Expense	0.00	0.00	0.00				
8140 Office Rent/Storage	300.00	518.40	-218.40	57.87%		300.00	
8175 Member Materials/Event supplies	150.00	0.00	150.00				
8185 Credit Card Proc & Bank Fees	1.90	375.00	-373.10	0.51%			
8184 Pay Pal Fees	117.88	0.00	117.88				
Total 8185 Credit Card Proc & Bank Fees	\$ 119.78	\$ 375.00	-\$ 255.22	31.94%			
Total 8100 General Expenses	\$ 1,079.78	\$ 1,818.40	-\$ 738.62	59.38%			
8200 Marketing	0.00	0.00	0.00				
8210 Advertising	32.00	1,000.00	-968.00	3.20%			
8220 Printing	0.00	5,000.00	-5,000.00	0.00%			
Total 8200 Marketing	\$ 32.00	\$ 6,000.00	-\$ 5,968.00	0.53%			
8300 Concert Production	0.00	0.00	0.00				

	Total				Short-term Forecast		
	Actual	Budget	over Budget	% of Budget	January	February	March
8305 Guest Artists	0.00	2,000.00	-2,000.00	0.00%			
8310 Music	226.42	900.00	-673.58	25.16%		500.00	
8319 Contracted Technician	0.00	550.00	-550.00	0.00%			
8320 Costumes	0.00	100.00	-100.00	0.00%			
8338 Rented Equipment	0.00	250.00	-250.00	0.00%			
8340 Instrumentalists	300.00	2,000.00	-1,700.00	15.00%			
8380 Recording/Video Concert	0.00	3,500.00	-3,500.00	0.00%			
8381 Concert Photography	0.00	100.00	-100.00	0.00%			
8395 Event Supplies	0.00	0.00	0.00				
Total 8300 Concert Production	\$ 526.42	\$ 9,400.00	-\$ 8,873.58	5.60%			
8400 Administration	0.00	0.00	0.00				
8441 Supplies	243.50	499.98	-256.48	48.70%			
8442 Telephone	0.00	0.00	0.00				
8443 Postage	464.00	499.98	-35.98	92.80%			
8444 Accounting/Audit	175.00	175.00	0.00	100.00%			
8445 Insurance	1,838.00	2,225.00	-387.00	82.61%			
8449 Computer	469.49	750.00	-280.51	62.60%			
Total 8400 Administration	\$ 3,189.99	\$ 4,149.96	-\$ 959.97	76.87%			
8532 Miscellaneous	0.00	0.00	0.00				
Total Expenditures	\$ 27,576.96	\$ 53,148.38	-\$ 25,571.42	51.89%	\$ 5,171.67	\$ 6,146.67	\$ 5,171.67
Net Operating Revenue	\$ 12,859.39	-\$ 13,148.38	\$ 26,007.77	-97.80%	-\$ 5,171.67	\$ 8,603.33	-\$ 5,171.67
Net Revenue	\$ 12,859.39	-\$ 13,148.38	\$ 26,007.77	-97.80%	-\$ 5,171.67	\$ 8,603.33	-\$ 5,171.67

Deposits in transit	915.00		
A/P at 12/31 paid in January	-950.00		
Cash beginning of month	33,265.17	28,058.50	36,661.83
Cash ending of month	28,058.50	36,661.83	31,490.16