

Holland Chorale
Budget vs. Actuals: FY21 Budget - FY21 P&L
 July 2020 - March 2021

	Total			% of Budget
	Actual	Budget	over Budget	
Revenue				
4000 Direct Contributions	0.00	16,000.00	-16,000.00	0.00%
4010 Pianissimo Level	1,018.78	0.00	1,018.78	
4020 Piano Level	4,150.00	0.00	4,150.00	
4030 Mezzo Piano Level	4,050.00	0.00	4,050.00	
4040 Forte Level	3,500.00	0.00	3,500.00	
4050 Mezzo-Forte Level	600.00	0.00	600.00	
4076 Corporate Contributions.	265.57	0.00	265.57	
Total 4000 Direct Contributions	\$ 13,584.35	\$ 16,000.00	-\$ 2,415.65	84.90%
4100 Concert Ticket Sales/Revenue	0.00	0.00	0.00	
4110 Fall Concert	0.00	5,000.00	-5,000.00	0.00%
4120 Holiday Concert	0.00	4,000.00	-4,000.00	0.00%
4147 Spring Concert	0.00	5,000.00	-5,000.00	0.00%
Total 4100 Concert Ticket Sales/Revenue	\$ 0.00	\$ 14,000.00	-\$ 14,000.00	0.00%
4200 Underwriting	0.00	0.00	0.00	
4205 Holiday Concert Underwriting	5,000.00	5,000.00	0.00	100.00%
4220 Fall Concert Underwriting	1,000.00	7,500.00	-6,500.00	13.33%
4260 Spring Concert Underwriting	0.00	10,000.00	-10,000.00	0.00%
4285 SEASON SPONSOR	15,000.00	0.00	15,000.00	
Total 4200 Underwriting	\$ 21,000.00	\$ 22,500.00	-\$ 1,500.00	93.33%
4300 Grants	0.00	0.00	0.00	
4305 H/Z Community Foundation	2,316.00	2,000.00	316.00	115.80%
4310 Government Grants	17,125.00	0.00	17,125.00	
Total 4300 Grants	\$ 19,441.00	\$ 2,000.00	\$ 17,441.00	972.05%
4500 Fees	0.00	3,000.00	-3,000.00	0.00%
4530 HC Membership Fee	2,500.00	7,500.00	-5,000.00	33.33%
Total 4500 Fees	\$ 2,500.00	\$ 10,500.00	-\$ 8,000.00	23.81%
4800 Fundraiser	0.00	0.00	0.00	
4810 Dickens & Other Perf. Income	0.00	1,000.00	-1,000.00	0.00%
4815 A GRAND NIGHT FOR SINGING	0.00	0.00	0.00	
4830 Fall Fundraiser	877.00	0.00	877.00	
Total 4800 Fundraiser	\$ 877.00	\$ 1,000.00	-\$ 123.00	87.70%
4920 Program ad income	0.00	5,000.00	-5,000.00	0.00%
Sales	23.13	0.00	23.13	
Total Revenue	\$ 57,425.48	\$ 71,000.00	-\$ 13,574.52	80.88%
Gross Profit	\$ 57,425.48	\$ 71,000.00	-\$ 13,574.52	80.88%
Expenditures				
8000 Contracted Labor	0.00	0.00	0.00	
8001 Operations Manager	5,350.00	14,750.00	-9,400.00	36.27%
8002 Artistic Director	24,720.03	24,720.03	0.00	100.00%

8020 HC Contracted Service Fee	0.00	0.00	0.00	
8023 Development Director	0.00	4,500.00	-4,500.00	0.00%
8025.2 Vocal Consultant	0.00	0.00	0.00	
8027 Accompanist	4,100.00	3,825.00	275.00	107.19%
Total 8000 Contracted Labor	\$ 34,170.03	\$ 47,795.03	-\$ 13,625.00	71.49%
8100 General Expenses	0.00	0.00	0.00	
8105 Dues	656.00	650.00	6.00	100.92%
8110 Permits & Licenses	615.42	450.00	165.42	136.76%
8125 Artistic Director Expense Acct	0.00	0.00	0.00	
8135 Fund Raising Expense	0.00	0.00	0.00	
8140 Office Rent/Storage	600.00	777.60	-177.60	77.16%
8175 Member Materials/Event supplies	260.97	0.00	260.97	
8185 Credit Card Proc & Bank Fees	134.43	562.50	-428.07	23.90%
Total 8100 General Expenses	\$ 2,266.82	\$ 2,440.10	-\$ 173.28	92.90%
8200 Marketing	0.00	0.00	0.00	
8210 Advertising	32.00	1,500.00	-1,468.00	2.13%
8220 Printing	0.00	5,000.00	-5,000.00	0.00%
Total 8200 Marketing	\$ 32.00	\$ 6,500.00	-\$ 6,468.00	0.49%
8300 Concert Production	0.00	1,200.00	-1,200.00	0.00%
8305 Guest Artists	0.00	6,000.00	-6,000.00	0.00%
8310 Music	311.85	1,800.00	-1,488.15	17.33%
8319 Contracted Technician	1,025.00	550.00	475.00	186.36%
8320 Costumes	0.00	100.00	-100.00	0.00%
8328 Uniforms	191.26	0.00	191.26	
8338 Rented Equipment	0.00	500.00	-500.00	0.00%
8340 Instrumentalists	300.00	3,100.00	-2,800.00	9.68%
8380 Recording/Video Concert	250.00	4,000.00	-3,750.00	6.25%
8381 Concert Photography	0.00	200.00	-200.00	0.00%
8395 Event Supplies	0.00	600.00	-600.00	0.00%
Total 8300 Concert Production	\$ 2,078.11	\$ 18,050.00	-\$ 15,971.89	11.51%
8400 Administration	0.00	0.00	0.00	
8441 Supplies	243.50	749.97	-506.47	32.47%
8442 Telephone	0.00	0.00	0.00	
8443 Postage	464.00	749.97	-285.97	61.87%
8444 Accounting/Audit	175.00	175.00	0.00	100.00%
8445 Insurance	1,838.00	2,225.00	-387.00	82.61%
8449 Computer	488.46	750.00	-261.54	65.13%
Total 8400 Administration	\$ 3,208.96	\$ 4,649.94	-\$ 1,440.98	69.01%
8532 Miscellaneous	0.00	0.00	0.00	
Total Expenditures	\$ 41,755.92	\$ 79,435.07	-\$ 37,679.15	52.57%
Net Operating Revenue	\$ 15,669.56	-\$ 8,435.07	\$ 24,104.63	-185.77%
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