

## Holland Chorale Budget Worksheet FY22

	Actual FY19	Actual FY20	Actual Jul 2020 - April 30, 2021	Projection May - June 2021	Projected FY21	Budget FY22
<b>Revenue</b>						
4000 Direct Contributions						
4010 Pianissimo Level	218.53	1,757.19	1,018.78		1,018.78	
4020 Piano Level	2,300.00	5,213.00	4,250.00		4,250.00	
4030 Mezzo Piano Level	1,952.11	4,400.00	4,050.00		4,050.00	
4040 Forte Level	6,641.69	8,200.00	3,500.00		3,500.00	
4050 Mezzo-Forte Level	600.00	1,900.00	600.00		600.00	
4076 Corporate Contributions.	8,375.00	6,550.00	265.57		265.57	
4080 Contributed Goods/Services - Income	5,702.00	1,000.00			0.00	
<b>Total 4000 Direct Contributions</b>	<b>\$ 25,789.33</b>	<b>\$ 29,020.19</b>	<b>\$ 13,684.35</b>	<b>\$ 0.00</b>	<b>\$ 13,684.35</b>	<b>\$ 22,800.00</b>
4100 Concert Ticket Sales/Revenue						
4108 Adventures in Harmony	629.26	714.01			0.00	700.00
4110 Fall Concert	1,740.53				0.00	0.00
4120 Holiday Concert	4,880.00	4,775.21			0.00	4,800.00
4136 Winter Concert	2,915.00	471.67			0.00	2,500.00
4147 Spring Concert					0.00	
4150 Tulip Time	1,718.83				0.00	0.00
4151 Chanticleer Tickets		443.03			0.00	0.00
4190 Season Tickets	2,182.06	1,210.00			0.00	0.00
<b>Total 4100 Concert Ticket Sales/Revenue</b>	<b>\$ 14,065.68</b>	<b>\$ 7,613.92</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 8,000.00</b>
4200 Underwriting						
4204 Adventures in Harmony	1,400.00	2,500.00			0.00	5,000.00
4205 Holiday Concert Underwriting	5,500.00	6,971.73	5,000.00		5,000.00	7,500.00
4220 Fall Concert Underwriting			1,000.00		1,000.00	0.00
4250 Winter Concert Underwriting	5,000.00				0.00	7,500.00
GNFS Underwriting						5,000.00
4260 Spring Concert Underwriting					0.00	0.00
4285 Season Sponsor			15,000.00		15,000.00	15,000.00
<b>Total 4200 Underwriting</b>	<b>\$ 11,900.00</b>	<b>\$ 9,471.73</b>	<b>\$ 21,000.00</b>	<b>\$ 0.00</b>	<b>\$ 21,000.00</b>	<b>\$ 40,000.00</b>
4300 Grants		500.00				
4305 H/Z Community Foundation	2,170.00	2,138.00	2,316.00		2,316.00	2,300.00
4310 Government Grants	12,600.00	17,175.00	17,625.00		17,625.00	10,750.00
<b>Total 4300 Grants</b>	<b>\$ 14,770.00</b>	<b>\$ 19,813.00</b>	<b>\$ 19,941.00</b>	<b>\$ 0.00</b>	<b>\$ 19,941.00</b>	<b>\$ 13,050.00</b>
4500 Fees						
4511 Adventures in Harmony	1,250.00	1,650.00			0.00	2,000.00
4521 CD - Paulus Songs for Seasons Fee for performing with HSO	48.05				0.00	0.00
4530 HC Membership Fee	10,800.00	13,350.00	2,500.00		2,500.00	6,000.00
4531 Uniform/Dress Fee	1,761.66	850.30			0.00	1,200.00
<b>Total 4500 Fees</b>	<b>\$ 13,859.71</b>	<b>\$ 15,850.30</b>	<b>\$ 2,500.00</b>	<b>\$ 0.00</b>	<b>\$ 2,500.00</b>	<b>\$ 10,700.00</b>
4600 DO NOT USE - Care Fund	361.40					
4800 Fundraiser						
4810 Dickens & Other Perf. Income	1,287.00	887.00			0.00	800.00
4815 A GRAND NIGHT FOR SINGING	21,187.05				0.00	15,000.00
4821 Coyle Fd Raiser	2,636.62				0.00	0.00
4830 Fall Fundraiser	4,538.39		877.00		877.00	0.00
<b>Total 4800 Fundraiser</b>	<b>\$ 29,649.06</b>	<b>\$ 887.00</b>	<b>\$ 877.00</b>	<b>\$ 0.00</b>	<b>\$ 877.00</b>	<b>\$ 15,800.00</b>
4915 CD Sales		36.00			0.00	
4920 Program ad income Sales	6,010.00	6,170.00		23.13	0.00	4,000.00
<b>Total Revenue</b>	<b>\$ 116,405.18</b>	<b>\$ 88,862.14</b>	<b>\$ 58,025.48</b>	<b>\$ 0.00</b>	<b>\$ 58,025.48</b>	<b>\$ 114,350.00</b>
<b>Gross Profit</b>	<b>\$ 116,405.18</b>	<b>\$ 88,862.14</b>	<b>\$ 58,025.48</b>	<b>\$ 0.00</b>	<b>\$ 58,025.48</b>	<b>\$ 114,350.00</b>
<b>Expenditures</b>						
8000 Contracted Labor						
8001 Operations Manager	18,339.75	12,484.00	5,956.25	2,000.00	7,956.25	19,310.00
8002 Artistic Director	25,249.94	32,960.04	27,466.70	5,493.34	32,960.04	33,950.00
8020 HC Contracted Service Fee	7,450.00				0.00	0.00
8022 Bookkeeper		5,607.50		0.00	0.00	0.00
8023 Development Director	4,400.00	5,075.00		0.00	0.00	0.00
8025.2 Vocal Consultant	1,000.00	1,000.00		0.00	0.00	1,000.00
8027 Accompanist	4,753.45	5,465.00	4,525.00	850.00	5,375.00	6,250.00
<b>Total 8020 HC Contracted Service Fee</b>	<b>\$ 17,603.45</b>	<b>\$ 17,147.50</b>	<b>\$ 4,525.00</b>	<b>\$ 850.00</b>	<b>\$ 5,375.00</b>	<b>\$ 7,250.00</b>
8098 Payroll Taxes	-137.75					
<b>Total 8000 Contracted Labor</b>	<b>\$ 61,055.39</b>	<b>\$ 62,591.54</b>	<b>\$ 37,947.95</b>	<b>\$ 8,343.34</b>	<b>\$ 46,291.29</b>	<b>\$ 60,510.00</b>

	Actual	Actual	Actual	Projection	Projected	Budget
	FY19	FY20	Jul 2020 - April 30, 2021	May - June 2021	FY21	FY22
<b>8100 General Expenses</b>						
8104 Board Development Conf/Meetings		25.00			0.00	0.00
8105 Dues	175.00	500.00	656.00	125.00	781.00	800.00
8110 Permits & Licenses	479.77	587.12	665.42	335.00	1,000.42	750.00
8125 Artistic Director Expense Acct	600.00	834.00		600.00	600.00	600.00
8131 Care Fund Expenses (deleted)	330.85				0.00	
8135 Fund Raising Expense	12,784.95				0.00	12,500.00
8140 Office Rent/Storage	720.00	1,116.00	600.00		600.00	900.00
8175 Member Materials/Event supplies		42.25	260.97		260.97	250.00
8185 Credit Card Proc & Bank Fees	526.42	455.90	136.93		136.93	550.00
8184 Pay Pal Fees					0.00	
<b>Total 8185 Credit Card Proc &amp; Bank Fees</b>	<b>\$ 526.42</b>	<b>\$ 455.90</b>	<b>\$ 136.93</b>	<b>\$ 0.00</b>	<b>\$ 136.93</b>	<b>\$ 550.00</b>
8187 Accounting Expense		27.94			0.00	
<b>Total 8100 General Expenses</b>	<b>\$ 15,616.99</b>	<b>\$ 3,588.21</b>	<b>\$ 2,319.32</b>	<b>\$ 1,060.00</b>	<b>\$ 3,379.32</b>	<b>\$ 16,350.00</b>
<b>8200 Marketing</b>						
8200 Marketing	400.00				0.00	
8210 Advertising	1,297.00	1,383.00	32.00		32.00	1,500.00
8215 Graphic Design Exp.	322.50				0.00	
8220 Printing	2,459.94	7,620.01			0.00	2,500.00
<b>Total 8200 Marketing</b>	<b>\$ 4,479.44</b>	<b>\$ 9,003.01</b>	<b>\$ 32.00</b>	<b>\$ 0.00</b>	<b>\$ 32.00</b>	<b>\$ 4,000.00</b>
<b>8300 Concert Production</b>						
8305 Guest Artists	225.00	0.00			0.00	500.00
8308 Adv in Harmony Expenses	4,019.73	4,358.58			0.00	6,005.00
8309 Tulip Time Expenses	680.00	620.00			0.00	0.00
8310 Music	2,383.64	3,444.74	311.85		311.85	1,000.00
8319 Contracted Technician	535.00	200.00	1,025.00		1,025.00	1,025.00
8320 Costumes		192.00			0.00	200.00
8328 Uniforms	2,447.98	1,418.28	191.26		191.26	1,200.00
8338 Rented Equipment	500.00	50.00			0.00	500.00
8340 Instrumentalists	4,835.00	3,211.75	300.00		300.00	3,500.00
8350 Programs	2,817.21				0.00	
8380 Recording/Video Concert	750.00	775.00	250.00		250.00	1,000.00
8381 Concert Photography	50.00				0.00	750.00
8390 Tickets		140.00			0.00	0.00
8395 Event Supplies	179.35	623.69			0.00	0.00
8396 60th Anniversary - Travel		367.41			0.00	0.00
8397 60th Anniversary - Meals		144.60			0.00	0.00
<b>Total 8300 Concert Production</b>	<b>\$ 19,422.91</b>	<b>\$ 15,546.05</b>	<b>\$ 2,078.11</b>	<b>\$ 0.00</b>	<b>\$ 2,078.11</b>	<b>\$ 15,680.00</b>
<b>8400 Administration</b>						
8441 Supplies	968.14	353.21	243.50		243.50	500.00
8442 Telephone	162.55	162.90			0.00	175.00
8443 Postage	406.35	803.67	497.00		497.00	500.00
8444 Accounting/Audit	150.00	175.00	175.00		175.00	200.00
8445 Insurance	799.00	2,225.00	1,838.00		1,838.00	2,000.00
8448 QB and Exceed Cloud Computing	50.00				0.00	0.00
8449 Computer	347.35	597.50	488.46		488.46	750.00
<b>Total 8400 Administration</b>	<b>\$ 2,883.39</b>	<b>\$ 4,317.28</b>	<b>\$ 3,241.96</b>	<b>\$ 0.00</b>	<b>\$ 3,241.96</b>	<b>\$ 4,125.00</b>
8532 Miscellaneous		90.00			0.00	
<b>Unforeseen Expenditures</b>						1,500.00
8533 Reconciliation Discrepancies	-94.76	179.98	0.00		0.00	0.00
<b>Total 8532 Miscellaneous</b>	<b>-\$ 94.76</b>	<b>\$ 269.98</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>	<b>\$ 1,500.00</b>
<b>Total Expenditures</b>	<b>\$ 103,363.36</b>	<b>\$ 95,316.07</b>	<b>\$ 45,619.34</b>	<b>\$ 9,403.34</b>	<b>\$ 55,022.68</b>	<b>\$ 102,165.00</b>
<b>Net Operating Revenue</b>	<b>\$ 13,041.82</b>	<b>-\$ 6,453.93</b>	<b>\$ 12,406.14</b>	<b>-\$ 9,403.34</b>	<b>\$ 3,002.80</b>	<b>\$ 12,185.00</b>
<b>Net Revenue</b>	<b>\$ 13,041.82</b>	<b>-\$ 6,453.93</b>	<b>\$ 12,406.14</b>	<b>-\$ 9,403.34</b>	<b>\$ 3,002.80</b>	<b>\$ 12,185.00</b>