

**Holland Chorale**  
**Budget vs. Actuals: FY21 Budget - FY21 P&L**  
 July 2020 - June 2021

	Total			6/30/2020
	Actual	Budget	over Budget	
<b>Revenue</b>				
4000 Direct Contributions	0.00	25,000.00	-25,000.00	0.00
4010 Pianissimo Level	1,018.78	0.00	1,018.78	1,757.19
4020 Piano Level	4,250.00	0.00	4,250.00	5,213.00
4030 Mezzo Piano Level	4,850.00	0.00	4,850.00	4,400.00
4040 Forte Level	4,500.00	0.00	4,500.00	8,200.00
4050 Mezzo-Forte Level	600.00	0.00	600.00	1,900.00
4076 Corporate Contributions.	265.57	0.00	265.57	6,550.00
4080 Contributed Goods/Services Income	1,000.00			1,000.00
<b>Total 4000 Direct Contributions</b>	<b>\$ 16,484.35</b>	<b>\$ 25,000.00</b>	<b>-\$ 8,515.65</b>	<b>\$ 29,020.19</b>
4100 Concert Ticket Sales/Revenue	0.00	0.00	0.00	0.00
4108 Adventures in Harmony	0.00	0.00	0.00	714.01
4110 Fall Concert	0.00	5,000.00	-5,000.00	0.00
4120 Holiday Concert	0.00	4,000.00	-4,000.00	4,775.21
4147 Spring Concert	0.00	5,000.00	-5,000.00	471.67
4151 Chanticleer Tickets	0.00	0.00	0.00	443.03
4190 Season Tickets	0.00	0.00	0.00	1,210.00
<b>Total 4100 Concert Ticket Sales/Revenue</b>	<b>\$ 0.00</b>	<b>\$ 14,000.00</b>	<b>-\$ 14,000.00</b>	<b>\$ 7,613.92</b>
4200 Underwriting	0.00	0.00	0.00	0.00
4204 Adventures in Harmony	0.00	0.00	0.00	2,500.00
4205 Holiday Concert Underwriting	5,000.00	5,000.00	0.00	6,971.73
4220 Fall Concert Underwriting	1,000.00	7,500.00	-6,500.00	0.00
4260 Spring Concert Underwriting	0.00	10,000.00	-10,000.00	0.00
4285 SEASON SPONSOR	15,000.00	0.00	15,000.00	0.00
<b>Total 4200 Underwriting</b>	<b>\$ 21,000.00</b>	<b>\$ 22,500.00</b>	<b>-\$ 1,500.00</b>	<b>\$ 9,471.73</b>
4300 Grants	500.00	0.00	500.00	500.00
4305 H/Z Community Foundation	2,316.00	2,000.00	316.00	2,138.00
4310 Government Grants	17,625.00	0.00	17,625.00	17,175.00
<b>Total 4300 Grants</b>	<b>\$ 20,441.00</b>	<b>\$ 2,000.00</b>	<b>\$ 18,441.00</b>	<b>\$ 19,813.00</b>
4500 Fees	0.00	3,000.00	-3,000.00	0.00
4511 Adventures in Harmony	0.00	0.00	0.00	1,650.00
4530 HC Membership Fee	2,500.00	7,500.00	-5,000.00	13,350.00
4531 Uniform/Dress Fee	0.00	0.00	0.00	850.30
<b>Total 4500 Fees</b>	<b>\$ 2,500.00</b>	<b>\$ 10,500.00</b>	<b>-\$ 8,000.00</b>	<b>\$ 15,850.30</b>
4800 Fundraiser	12.72	0.00	12.72	0.00
4810 Dickens & Other Perf. Income	0.00	1,000.00	-1,000.00	887.00
4815 A GRAND NIGHT FOR SINGING	0.00	20,000.00	-20,000.00	0.00
4830 Fall Fundraiser	877.00	0.00	877.00	0.00
<b>Total 4800 Fundraiser</b>	<b>\$ 889.72</b>	<b>\$ 21,000.00</b>	<b>-\$ 20,110.28</b>	<b>\$ 887.00</b>
4920 Program ad income	0.00	5,000.00	-5,000.00	6,170.00
Sales	23.13	0.00	23.13	36.00
<b>Total Revenue</b>	<b>\$ 61,338.20</b>	<b>\$ 100,000.00</b>	<b>-\$ 38,661.80</b>	<b>\$ 88,862.14</b>

	<b>Total</b>			<b>6/30/2020</b>
	<b>Actual</b>	<b>Budget</b>	<b>over Budget</b>	
<b>Gross Profit</b>	<b>\$ 61,338.20</b>	<b>\$ 100,000.00</b>	<b>-\$ 38,661.80</b>	<b>\$ 88,862.14</b>
<b>Expenditures</b>				
8000 Contracted Labor	0.00	0.00	0.00	0.00
8001 Operations Manager	8,775.00	19,500.00	-10,725.00	12,484.00
8002 Artistic Director	32,960.04	32,960.04	0.00	32,960.04
8020 HC Contracted Service Fee	0.00	0.00	0.00	0.00
8022 Bookkeeper	0.00	0.00	0.00	5,607.50
8023 Development Director	0.00	5,000.00	-5,000.00	5,075.00
8025.2 Vocal Consultant	0.00	1,000.00	-1,000.00	1,000.00
8027 Accompanist	5,375.00	5,100.00	275.00	5,465.00
<b>Total 8020 HC Contracted Service Fee</b>	<b>\$ 5,375.00</b>	<b>\$ 11,100.00</b>	<b>-\$ 5,725.00</b>	<b>\$ 5,465.00</b>
<b>Total 8000 Contracted Labor</b>	<b>\$ 47,110.04</b>	<b>\$ 63,560.04</b>	<b>-\$ 16,450.00</b>	<b>\$ 62,591.54</b>
8100 General Expenses	0.00	0.00	0.00	0.00
8104 Board Development/Meetings	0.00	0.00	0.00	25.00
8105 Dues	656.00	650.00	6.00	500.00
8110 Permits & Licenses	1,001.42	700.00	301.42	587.12
8125 Artistic Director Expense Acct	0.00	600.00	-600.00	0.00
8135 Fund Raising Expense	0.00	10,000.00	-10,000.00	834.00
8140 Office Rent/Storage	900.00	1,036.80	-136.80	1,116.00
8175 Member Materials/Event supplies	260.97	0.00	260.97	42.25
8185 Credit Card Proc & Bank Fees	1.90	750.00	-748.10	177.41
8184 Pay Pal Fees	135.03	0.00	135.03	278.49
<b>Total 8185 Credit Card Proc &amp; Bank Fees</b>	<b>\$ 136.93</b>	<b>\$ 750.00</b>	<b>-\$ 613.07</b>	<b>\$ 455.90</b>
8187 Accounting Expense	0.00	0.00	0.00	27.94
<b>Total 8100 General Expenses</b>	<b>\$ 2,955.32</b>	<b>\$ 13,736.80</b>	<b>-\$ 10,781.48</b>	<b>\$ 3,588.21</b>
8200 Marketing	0.00	0.00	0.00	0.00
8210 Advertising	32.00	1,500.00	-1,468.00	1,383.00
8220 Printing	383.49	5,000.00	-4,616.51	7,620.01
<b>Total 8200 Marketing</b>	<b>\$ 415.49</b>	<b>\$ 6,500.00</b>	<b>-\$ 6,084.51</b>	<b>\$ 9,003.01</b>
8300 Concert Production	0.00	1,200.00	-1,200.00	0.00
8305 Guest Artists	0.00	6,000.00	-6,000.00	0.00
8308 Adv in Harmony Expenses	0.00	0.00	0.00	4,358.58
8309 Tulip Time Expenses	0.00	0.00	0.00	620.00
8310 Music	311.85	1,800.00	-1,488.15	3,444.74
8319 Contracted Technician	1,025.00	550.00	475.00	200.00
8320 Costumes	0.00	100.00	-100.00	192.00
8328 Uniforms	191.26	0.00	191.26	1,418.28
8338 Rented Equipment	0.00	500.00	-500.00	50.00
8340 Instrumentalists	300.00	3,100.00	-2,800.00	3,211.75
8380 Recording/Video Concert	250.00	4,000.00	-3,750.00	775.00
8381 Concert Photography	0.00	200.00	-200.00	0.00
8390 Tickets				140.00
8395 Event Supplies	0.00	600.00	-600.00	623.69
8396 60th Anniversary - Travel	0.00	0.00	0.00	367.41
8397 60th Anniversary - Meals	0.00	0.00	0.00	144.60
<b>Total 8300 Concert Production</b>	<b>\$ 2,078.11</b>	<b>\$ 18,050.00</b>	<b>-\$ 15,971.89</b>	<b>\$ 15,546.05</b>

	<b>Total</b>			
	<b>Actual</b>	<b>Budget</b>	<b>over Budget</b>	<b>6/30/2020</b>
<b>8400 Administration</b>	0.00	0.00	0.00	0.00
<b>8441 Supplies</b>	710.41	999.96	-289.55	353.21
<b>8442 Telephone</b>	169.18	200.00	-30.82	162.90
<b>8443 Postage</b>	624.54	999.96	-375.42	803.67
<b>8444 Accounting/Audit</b>	175.00	175.00	0.00	175.00
<b>8445 Insurance</b>	1,838.00	2,225.00	-387.00	2,225.00
<b>8449 Computer</b>	488.46	750.00	-261.54	597.50
<b>Total 8400 Administration</b>	<b>\$ 4,005.59</b>	<b>\$ 5,349.92</b>	<b>-\$ 1,344.33</b>	<b>\$ 4,317.28</b>
<b>8532 Miscellaneous</b>	0.00	1,500.00	-1,500.00	90.00
<b>8533 Reconciliation Discrepancies</b>	0.00	0.00	0.00	179.98
<b>9010 Bank Service Charges</b>	5.00	0.00	5.00	
<b>Total Expenditures</b>	<b>\$ 56,569.55</b>	<b>\$ 108,696.76</b>	<b>-\$ 52,127.21</b>	<b>\$ 95,316.07</b>
<b>Net Operating Revenue</b>	<b>\$ 4,768.65</b>	<b>-\$ 8,696.76</b>	<b>\$ 13,465.41</b>	<b>-\$ 6,453.93</b>
<b>Net Revenue</b>	<b>\$ 4,768.65</b>	<b>-\$ 8,696.76</b>	<b>\$ 13,465.41</b>	<b>-\$ 6,453.93</b>

Saturday, Jul 10, 2021 11:58:21 AM GMT-7 - Accrual Basis