

Holland Chorale
Budget vs. Actuals: FY22 Budget - FY22 P&L
 July 2021 - June 2022

| | January 2022 YTD | | | Total | | | |
|--|---------------------|---------------------|----------------------|---------------------|----------------------|----------------------|----------------|
| | Actual | Budget | Variance to Budget | Actual | Budget | over Budget | % of Budget |
| Revenue | | | | | | | |
| 4000 Direct Contributions | 0.00 | 14,300.00 | -14,300.00 | 0.00 | 22,800.00 | -22,800.00 | 0.00% |
| 4010 Pianissimo Level | 629.88 | 0.00 | 629.88 | 629.88 | 0.00 | 629.88 | |
| 4020 Piano Level | 3,050.00 | 0.00 | 3,050.00 | 3,050.00 | 0.00 | 3,050.00 | |
| 4030 Mezzo Piano Level | 6,850.00 | 0.00 | 6,850.00 | 6,850.00 | 0.00 | 6,850.00 | |
| 4040 Forte Level | 5,153.76 | 0.00 | 5,153.76 | 5,153.76 | 0.00 | 5,153.76 | |
| 4050 Mezzo-Forte Level | 750.00 | 0.00 | 750.00 | 750.00 | 0.00 | 750.00 | |
| 4060 Fortissimo Level | 5,000.00 | 0.00 | 5,000.00 | 5,000.00 | 0.00 | 5,000.00 | |
| 4076 Corporate Contributions. | 7,655.52 | 0.00 | 7,655.52 | 7,655.52 | 0.00 | 7,655.52 | |
| Total 4000 Direct Contributions | \$ 29,089.16 | \$ 14,300.00 | \$ 14,789.16 | \$ 29,089.16 | \$ 22,800.00 | \$ 6,289.16 | 127.58% |
| 4100 Concert Ticket Sales/Revenue | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 4108 Adventures in Harmony | 0.00 | 700.00 | -700.00 | 0.00 | 700.00 | -700.00 | 0.00% |
| 4120 Holiday Concert | 4,527.64 | 4,800.00 | -272.36 | 4,527.64 | 4,800.00 | -272.36 | 94.33% |
| 4136 Winter Concert | 0.00 | 0.00 | 0.00 | 0.00 | 2,500.00 | -2,500.00 | 0.00% |
| 4147 Spring Concert | 87.04 | 0.00 | 87.04 | 87.04 | 0.00 | 87.04 | |
| Total 4100 Concert Ticket Sales/Revenue | \$ 4,614.68 | \$ 5,500.00 | -\$ 885.32 | \$ 4,614.68 | \$ 8,000.00 | -\$ 3,385.32 | 57.68% |
| 4200 Underwriting | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 4204 Adventures in Harmony | 0.00 | 5,000.00 | -5,000.00 | 0.00 | 5,000.00 | -5,000.00 | 0.00% |
| 4205 Holiday Concert Underwriting | 0.00 | 7,500.00 | -7,500.00 | 0.00 | 7,500.00 | -7,500.00 | 0.00% |
| 4240 GNFS Underwriting | 0.00 | 5,000.00 | -5,000.00 | 0.00 | 5,000.00 | -5,000.00 | 0.00% |
| 4250 Winter Concert Underwriting | 0.00 | 0.00 | 0.00 | 0.00 | 7,500.00 | -7,500.00 | 0.00% |
| 4285 SEASON SPONSOR | 7,500.00 | 7,500.00 | 0.00 | 7,500.00 | 15,000.00 | -7,500.00 | 50.00% |
| Total 4200 Underwriting | \$ 7,500.00 | \$ 25,000.00 | -\$ 17,500.00 | \$ 7,500.00 | \$ 40,000.00 | -\$ 32,500.00 | 18.75% |
| 4300 Grants | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 4305 H/Z Community Foundation | 0.00 | 0.00 | 0.00 | 0.00 | 2,300.00 | -2,300.00 | 0.00% |
| 4310 Government Grants | 2,250.00 | 2,250.00 | 0.00 | 13,938.00 | 10,750.00 | 3,188.00 | 129.66% |
| Total 4300 Grants | \$ 2,250.00 | \$ 2,250.00 | \$ 0.00 | \$ 13,938.00 | \$ 13,050.00 | \$ 888.00 | 106.80% |
| 4500 Fees | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 4511 Adventures in Harmony | 10.00 | 2,000.00 | -1,990.00 | 10.00 | 2,000.00 | -1,990.00 | 0.50% |
| 4530 HC Membership Fee | 7,075.00 | 5,500.00 | 1,575.00 | 7,225.00 | 6,000.00 | 1,225.00 | 120.42% |
| 4531 Uniform/Dress Fee | 615.76 | 600.00 | 15.76 | 615.76 | 1,200.00 | -584.24 | 51.31% |
| 4535 Other Paid Performances | 0.00 | 0.00 | 0.00 | 0.00 | 1,500.00 | -1,500.00 | 0.00% |
| Total 4500 Fees | \$ 7,700.76 | \$ 8,100.00 | -\$ 399.24 | \$ 7,850.76 | \$ 10,700.00 | -\$ 2,849.24 | 73.37% |
| 4800 Fundraiser | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 4810 Dickens & Other Perf. Income | 937.50 | 800.00 | 137.50 | 937.50 | 800.00 | 137.50 | 117.19% |
| 4815 A GRAND NIGHT FOR SINGING | 14,725.00 | 15,000.00 | -275.00 | 14,725.00 | 15,000.00 | -275.00 | 98.17% |
| Total 4800 Fundraiser | \$ 15,662.50 | \$ 15,800.00 | -\$ 137.50 | \$ 15,662.50 | \$ 15,800.00 | -\$ 137.50 | 99.13% |
| 4920 Program ad income | 1,600.00 | 3,600.00 | -2,000.00 | 1,600.00 | 4,000.00 | -2,400.00 | 40.00% |
| Sales | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| Total Revenue | \$ 68,417.10 | \$ 74,550.00 | -\$ 6,132.90 | \$ 80,255.10 | \$ 114,350.00 | -\$ 34,094.90 | 70.18% |
| Gross Profit | \$ 68,417.10 | \$ 74,550.00 | -\$ 6,132.90 | \$ 80,255.10 | \$ 114,350.00 | -\$ 34,094.90 | 70.18% |
| Expenditures | 0.00 | 0.00 | 0.00 | | | | |
| 8000 Contracted Labor | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 8001 Operations Manager | 9,360.12 | 11,201.25 | -1,841.13 | 9,360.12 | 19,310.00 | -9,949.88 | 48.47% |
| 8002 Artistic Director | 19,804.19 | 19,804.19 | 0.00 | 19,804.19 | 33,950.04 | -14,145.85 | 58.33% |
| 8020 HC Contracted Service Fee | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 8025.2 Vocal Consultant | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 | -1,000.00 | 0.00% |
| 8027 Accompanist | 3,645.81 | 3,645.81 | 0.00 | 3,645.81 | 6,249.96 | -2,604.15 | 58.33% |
| Total 8020 HC Contracted Service Fee | \$ 3,645.81 | \$ 3,645.81 | \$ 0.00 | \$ 3,645.81 | \$ 7,249.96 | -\$ 3,604.15 | 50.29% |
| Total 8000 Contracted Labor | \$ 32,810.12 | \$ 34,651.25 | -\$ 1,841.13 | \$ 32,810.12 | \$ 60,510.00 | -\$ 27,699.88 | 54.22% |
| 8100 General Expenses | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 8105 Dues | 177.76 | 300.00 | -122.24 | 177.76 | 800.00 | -622.24 | 22.22% |
| 8110 Permits & Licenses | 675.12 | 350.00 | 325.12 | 675.12 | 750.00 | -74.88 | 90.02% |
| 8125 Artistic Director Expense Acct | 0.00 | 0.00 | 0.00 | 0.00 | 600.00 | -600.00 | 0.00% |
| 8135 Fund Raising Expense | 8,171.70 | 12,500.00 | -4,328.30 | 8,171.70 | 12,500.00 | -4,328.30 | 65.37% |
| 8140 Office Rent/Storage | 300.00 | 525.00 | -225.00 | 300.00 | 900.00 | -600.00 | 33.33% |
| 8175 Member Materials/Event supplies | 200.00 | 250.00 | -50.00 | 200.00 | 250.00 | -50.00 | 80.00% |

| | January 2022 YTD | | | Total | | | |
|--|---------------------|--|----------------------|---------------------|----------------------|----------------------|----------------|
| | Actual | Budget | Variance to Budget | Actual | Budget | over Budget | % of Budget |
| 8185 Credit Card Proc & Bank Fees | -13.70 | 340.00 | -353.70 | -13.70 | 550.00 | -563.70 | -2.49% |
| 8184 Pay Pal Fees | 433.86 | 0.00 | 433.86 | 452.98 | 0.00 | 452.98 | |
| Total 8185 Credit Card Proc & Bank Fees | \$ 420.16 | \$ 340.00 | \$ 80.16 | \$ 439.28 | \$ 550.00 | -\$ 110.72 | 79.87% |
| Total 8100 General Expenses | \$ 9,944.74 | \$ 14,265.00 | -\$ 4,320.26 | \$ 9,963.86 | \$ 16,350.00 | -\$ 6,386.14 | 60.94% |
| 8200 Marketing | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 8210 Advertising | 24.00 | 1,000.00 | -976.00 | 24.00 | 1,500.00 | -1,476.00 | 1.60% |
| 8220 Printing | 1,966.65 | 1,500.00 | 466.65 | 1,966.65 | 2,500.00 | -533.35 | 78.67% |
| Total 8200 Marketing | \$ 1,990.65 | \$ 2,500.00 | -\$ 509.35 | \$ 1,990.65 | \$ 4,000.00 | -\$ 2,009.35 | 49.77% |
| 8300 Concert Production | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 8305 Guest Artists | 300.00 | 250.00 | 50.00 | 300.00 | 500.00 | -200.00 | 60.00% |
| 8308 Adv in Harmony Expenses | 0.00 | 6,005.00 | -6,005.00 | 0.00 | 6,005.00 | -6,005.00 | 0.00% |
| 8310 Music | 2,597.77 | 1,000.00 | 1,597.77 | 2,597.77 | 1,000.00 | 1,597.77 | 259.78% |
| 8319 Contracted Technician | 100.00 | 500.00 | -400.00 | 100.00 | 1,025.00 | -925.00 | 9.76% |
| 8320 Costumes | 0.00 | 200.00 | -200.00 | 0.00 | 200.00 | -200.00 | 0.00% |
| 8328 Uniforms | 884.88 | 600.00 | 284.88 | 884.88 | 1,200.00 | -315.12 | 73.74% |
| 8338 Rented Equipment | 0.00 | 250.00 | -250.00 | 0.00 | 500.00 | -500.00 | 0.00% |
| 8340 Instrumentalists | 900.00 | 1,750.00 | -850.00 | 900.00 | 3,500.00 | -2,600.00 | 25.71% |
| 8380 Recording/Video Concert | 0.00 | 500.00 | -500.00 | 0.00 | 1,000.00 | -1,000.00 | 0.00% |
| 8381 Concert Photography | 0.00 | 350.00 | -350.00 | 0.00 | 750.00 | -750.00 | 0.00% |
| 8395 Event Supplies | 703.26 | 0.00 | 703.26 | 703.26 | 0.00 | 703.26 | |
| Total 8300 Concert Production | \$ 5,485.91 | \$ 11,405.00 | -\$ 5,919.09 | \$ 5,485.91 | \$ 15,680.00 | -\$ 10,194.09 | 34.99% |
| 8400 Administration | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | |
| 8441 Supplies | 164.77 | 290.00 | -125.23 | 164.77 | 500.00 | -335.23 | 32.95% |
| 8442 Telephone | 0.00 | 0.00 | 0.00 | 0.00 | 175.00 | -175.00 | 0.00% |
| 8443 Postage | 728.03 | 300.00 | 428.03 | 728.03 | 500.00 | 228.03 | 145.61% |
| 8444 Accounting/Audit | 200.00 | 200.00 | 0.00 | 200.00 | 200.00 | 0.00 | 100.00% |
| 8445 Insurance | 1,894.00 | 2,000.00 | -106.00 | 1,894.00 | 2,000.00 | -106.00 | 94.70% |
| 8449 Computer | 749.86 | 700.00 | 49.86 | 749.86 | 750.00 | -0.14 | 99.98% |
| Total 8400 Administration | \$ 3,736.66 | \$ 3,490.00 | \$ 246.66 | \$ 3,736.66 | \$ 4,125.00 | -\$ 388.34 | 90.59% |
| Uncategorized Expense | 0.00 | 0.00 | 0.00 | 0.00 | 1,500.00 | -1,500.00 | 0.00% |
| Total Expenditures | \$ 53,968.08 | \$ 66,311.25 | -\$ 12,343.17 | \$ 53,987.20 | \$ 102,165.00 | -\$ 48,177.80 | 52.84% |
| Net Operating Revenue | \$ 14,449.02 | \$ 8,238.75 | \$ 6,210.27 | \$ 26,267.90 | \$ 12,185.00 | \$ 14,082.90 | 215.58% |
| Net Revenue | \$ 14,449.02 | \$ 8,238.75 | \$ 6,210.27 | \$ 26,267.90 | \$ 12,185.00 | \$ 14,082.90 | 215.58% |
| | | | | | | | |
| Budgeted Net Revenue, YTD | 8,238.75 | | | | | | |
| Contributions | 14,789.16 | See below | | | | | |
| AiH (Concert, Underwriting, Fees, net of Expenses) | -1,685.00 | | | | | | |
| | | | | | | | |
| Underwriting | -12,500.00 | | | | | | |
| Membership Fees | 1,575.00 | | | | | | |
| Program Ad | -2,000.00 | | | | | | |
| Other Income | -307.06 | | | | | | |
| Contractor Expenses | 1,841.13 | | | | | | |
| General Expenses | 4,320.26 | Primarily lower fundraising costs for GNFS | | | | | |
| Marketing | 509.35 | | | | | | |
| Concert Production | -85.91 | | | | | | |
| Administration | -246.66 | | | | | | |
| Actual Net Revenue, YTD | \$ 14,449.02 | | | | | | |

Sunday, Feb 06, 2022 01:36:03 PM GMT-8 - Accrual Basis