

**Holland Chorale**  
**Budget vs. Actuals: FY22 Budget - FY22 P&L**  
 July 2021 - June 2022

	April 2022 Year to Date			Total			
	Actual	Budget	over Budget	Actual	Budget	over Budget	% of Budget
<b>Revenue</b>							
4000 Direct Contributions	0.00	20,300.00	-20,300.00	0.00	22,800.00	-22,800.00	0.00%
4010 Pianissimo Level	629.88	0.00	629.88	629.88	0.00	629.88	
4020 Piano Level	3,150.00	0.00	3,150.00	3,150.00	0.00	3,150.00	
4030 Mezzo Piano Level	6,850.00	0.00	6,850.00	6,850.00	0.00	6,850.00	
4040 Forte Level	8,153.76	0.00	8,153.76	8,153.76	0.00	8,153.76	
4050 Mezzo-Forte Level	750.00	0.00	750.00	750.00	0.00	750.00	
4060 Fortissimo Level	5,000.00	0.00	5,000.00	5,000.00	0.00	5,000.00	
4076 Corporate Contributions.	8,188.64	0.00	8,188.64	8,188.64	0.00	8,188.64	
<b>Total 4000 Direct Contributions</b>	<b>\$ 32,722.28</b>	<b>\$ 20,300.00</b>	<b>\$ 12,422.28</b>	<b>\$ 32,722.28</b>	<b>\$ 22,800.00</b>	<b>\$ 9,922.28</b>	<b>143.52%</b>
4100 Concert Ticket Sales/Revenue	0.00	0.00	0.00	0.00	0.00	0.00	
4108 Adventures in Harmony	0.00	700.00	-700.00	0.00	700.00	-700.00	0.00%
4120 Holiday Concert	4,427.64	4,800.00	-372.36	4,427.64	4,800.00	-372.36	92.24%
4136 Winter Concert	0.00	0.00	0.00	0.00	0.00	0.00	
4147 Spring Concert	5,010.00	2,500.00	2,510.00	5,010.00	2,500.00	2,510.00	200.40%
<b>Total 4100 Concert Ticket Sales/Revenue</b>	<b>\$ 9,437.64</b>	<b>\$ 8,000.00</b>	<b>\$ 1,437.64</b>	<b>\$ 9,437.64</b>	<b>\$ 8,000.00</b>	<b>\$ 1,437.64</b>	<b>117.97%</b>
4200 Underwriting	0.00	0.00	0.00	0.00	0.00	0.00	
4204 Adventures in Harmony	0.00	5,000.00	-5,000.00	0.00	5,000.00	-5,000.00	0.00%
4205 Holiday Concert Underwriting	0.00	7,500.00	-7,500.00	0.00	7,500.00	-7,500.00	0.00%
4240 GNFS Underwriting	0.00	5,000.00	-5,000.00	0.00	5,000.00	-5,000.00	0.00%
4250 Winter Concert Underwriting	0.00	0.00	0.00	0.00	0.00	0.00	
4260 Spring Concert Underwriting	1,000.00	7,500.00	-6,500.00	1,000.00	7,500.00	-6,500.00	13.33%
4285 SEASON SPONSOR	7,500.00	15,000.00	-7,500.00	7,500.00	15,000.00	-7,500.00	50.00%
<b>Total 4200 Underwriting</b>	<b>\$ 8,500.00</b>	<b>\$ 40,000.00</b>	<b>-\$ 31,500.00</b>	<b>\$ 8,500.00</b>	<b>\$ 40,000.00</b>	<b>-\$ 31,500.00</b>	<b>21.25%</b>
4300 Grants	0.00	0.00	0.00	0.00	0.00	0.00	
4305 H/Z Community Foundation	0.00	2,300.00	-2,300.00	0.00	2,300.00	-2,300.00	0.00%
4310 Government Grants	16,718.00	10,750.00	5,968.00	16,718.00	10,750.00	5,968.00	155.52%
<b>Total 4300 Grants</b>	<b>\$ 16,718.00</b>	<b>\$ 13,050.00</b>	<b>\$ 3,668.00</b>	<b>\$ 16,718.00</b>	<b>\$ 13,050.00</b>	<b>\$ 3,668.00</b>	<b>128.11%</b>
4500 Fees	0.00	0.00	0.00	0.00	0.00	0.00	
4511 Adventures in Harmony	10.00	2,000.00	-1,990.00	10.00	2,000.00	-1,990.00	0.50%
4521 CD - Paulus Songs for Seasons	35.90	0.00	35.90	35.90	0.00	35.90	
4530 HC Membership Fee	7,225.00	6,000.00	1,225.00	7,225.00	6,000.00	1,225.00	120.42%
4531 Uniform/Dress Fee	808.22	1,200.00	-391.78	808.22	1,200.00	-391.78	67.35%
4535 Other Paid Performances	0.00	0.00	0.00	0.00	1,500.00	-1,500.00	0.00%
<b>Total 4500 Fees</b>	<b>\$ 8,079.12</b>	<b>\$ 9,200.00</b>	<b>-\$ 1,120.88</b>	<b>\$ 8,079.12</b>	<b>\$ 10,700.00</b>	<b>-\$ 2,620.88</b>	<b>75.51%</b>
4800 Fundraiser	0.00	0.00	0.00	0.00	0.00	0.00	
4810 Dickens & Other Perf. Income	937.50	800.00	137.50	937.50	800.00	137.50	117.19%
4815 A GRAND NIGHT FOR SINGING	14,725.00	15,000.00	-275.00	14,725.00	15,000.00	-275.00	98.17%
<b>Total 4800 Fundraiser</b>	<b>\$ 15,662.50</b>	<b>\$ 15,800.00</b>	<b>-\$ 137.50</b>	<b>\$ 15,662.50</b>	<b>\$ 15,800.00</b>	<b>-\$ 137.50</b>	<b>99.13%</b>
4920 Program ad income	1,600.00	4,000.00	-2,400.00	1,600.00	4,000.00	-2,400.00	40.00%
Sales	0.00	0.00	0.00	0.00	0.00	0.00	
<b>Total Revenue</b>	<b>\$ 92,719.54</b>	<b>\$ 110,350.00</b>	<b>-\$ 17,630.46</b>	<b>\$ 92,719.54</b>	<b>\$ 114,350.00</b>	<b>-\$ 21,630.46</b>	<b>81.08%</b>
<b>Gross Profit</b>	<b>\$ 92,719.54</b>	<b>\$ 110,350.00</b>	<b>-\$ 17,630.46</b>	<b>\$ 92,719.54</b>	<b>\$ 114,350.00</b>	<b>-\$ 21,630.46</b>	<b>81.08%</b>
<b>Expenditures</b>	0.00	0.00	0.00				
8000 Contracted Labor	0.00	0.00	0.00	0.00	0.00	0.00	
8001 Operations Manager	13,241.93	15,836.25	-2,594.32	13,241.93	19,310.00	-6,068.07	68.58%
8002 Artistic Director	28,291.70	28,291.70	0.00	28,291.70	33,950.04	-5,658.34	83.33%
8025.2 Vocal Consultant	82.00	0.00	82.00	82.00	1,000.00	-918.00	8.20%
8027 Accompanist	5,208.30	5,208.30	0.00	5,208.30	6,249.96	-1,041.66	83.33%
<b>Total 8000 Contracted Labor</b>	<b>\$ 46,823.93</b>	<b>\$ 49,336.25</b>	<b>-\$ 2,512.32</b>	<b>\$ 46,823.93</b>	<b>\$ 60,510.00</b>	<b>-\$ 13,686.07</b>	<b>77.38%</b>
8100 General Expenses	0.00	0.00	0.00	0.00	0.00	0.00	
8105 Dues	717.76	700.00	17.76	717.76	800.00	-82.24	89.72%
8110 Permits & Licenses	960.30	500.00	460.30	960.30	750.00	210.30	128.04%

	April 2022 Year to Date			Total			
	Actual	Budget	over Budget	Actual	Budget	over Budget	% of Budget
8125 Artistic Director Expense Acct	0.00	0.00	0.00	0.00	600.00	-600.00	0.00%
8135 Fund Raising Expense	8,171.70	12,500.00	-4,328.30	8,171.70	12,500.00	-4,328.30	65.37%
8140 Office Rent/Storage	300.00	750.00	-450.00	300.00	900.00	-600.00	33.33%
8175 Member Materials/Event supplies	200.00	250.00	-50.00	200.00	250.00	-50.00	80.00%
8185 Credit Card Proc & Bank Fees	\$ 486.31	\$ 475.00	\$ 11.31	\$ 486.31	\$ 550.00	-\$ 63.69	88.42%
<b>Total 8100 General Expenses</b>	<b>\$ 10,836.07</b>	<b>\$ 15,175.00</b>	<b>-\$ 4,338.93</b>	<b>\$ 10,836.07</b>	<b>\$ 16,350.00</b>	<b>-\$ 5,513.93</b>	<b>66.28%</b>
8200 Marketing	0.00	0.00	0.00	0.00	0.00	0.00	
8210 Advertising	87.05	1,500.00	-1,412.95	87.05	1,500.00	-1,412.95	5.80%
8220 Printing	2,858.20	2,000.00	858.20	2,858.20	2,500.00	358.20	114.33%
<b>Total 8200 Marketing</b>	<b>\$ 2,945.25</b>	<b>\$ 3,500.00</b>	<b>-\$ 554.75</b>	<b>\$ 2,945.25</b>	<b>\$ 4,000.00</b>	<b>-\$ 1,054.75</b>	<b>73.63%</b>
8300 Concert Production	0.00	0.00	0.00	0.00	0.00	0.00	
8305 Guest Artists	300.00	500.00	-200.00	300.00	500.00	-200.00	60.00%
8308 Adv in Harmony Expenses	0.00	6,005.00	-6,005.00	0.00	6,005.00	-6,005.00	0.00%
8310 Music	2,913.09	1,000.00	1,913.09	2,913.09	1,000.00	1,913.09	291.31%
8319 Contracted Technician	375.00	1,025.00	-650.00	375.00	1,025.00	-650.00	36.59%
8320 Costumes	0.00	200.00	-200.00	0.00	200.00	-200.00	0.00%
8328 Uniforms	1,019.06	1,200.00	-180.94	1,019.06	1,200.00	-180.94	84.92%
8338 Rented Equipment	0.00	500.00	-500.00	0.00	500.00	-500.00	0.00%
8340 Instrumentalists	1,900.00	3,500.00	-1,600.00	1,900.00	3,500.00	-1,600.00	54.29%
8380 Recording/Video Concert	350.00	1,000.00	-650.00	350.00	1,000.00	-650.00	35.00%
8381 Concert Photography	0.00	750.00	-750.00	0.00	750.00	-750.00	0.00%
8395 Event Supplies	901.03	0.00	901.03	901.03	0.00	901.03	
<b>Total 8300 Concert Production</b>	<b>\$ 7,758.18</b>	<b>\$ 15,680.00</b>	<b>-\$ 7,921.82</b>	<b>\$ 7,758.18</b>	<b>\$ 15,680.00</b>	<b>-\$ 7,921.82</b>	<b>49.48%</b>
8400 Administration	0.00	0.00	0.00	0.00	0.00	0.00	
8441 Supplies	164.77	420.00	-255.23	164.77	500.00	-335.23	32.95%
8442 Telephone	0.00	0.00	0.00	0.00	175.00	-175.00	0.00%
8443 Postage	796.58	400.00	396.58	796.58	500.00	296.58	159.32%
8444 Accounting/Audit	200.00	200.00	0.00	200.00	200.00	0.00	100.00%
8445 Insurance	1,894.00	2,000.00	-106.00	1,894.00	2,000.00	-106.00	94.70%
8449 Computer	749.86	750.00	-0.14	749.86	750.00	-0.14	99.98%
<b>Total 8400 Administration</b>	<b>\$ 3,805.21</b>	<b>\$ 3,770.00</b>	<b>\$ 35.21</b>	<b>\$ 3,805.21</b>	<b>\$ 4,125.00</b>	<b>-\$ 319.79</b>	<b>92.25%</b>
Uncategorized Expense	0.00	0.00	0.00	0.00	1,500.00	-1,500.00	0.00%
<b>Total Expenditures</b>	<b>\$ 72,168.64</b>	<b>\$ 87,461.25</b>	<b>-\$ 15,292.61</b>	<b>\$ 72,168.64</b>	<b>\$ 102,165.00</b>	<b>-\$ 29,996.36</b>	<b>70.64%</b>
<b>Net Operating Revenue</b>	<b>\$ 20,550.90</b>	<b>\$ 22,888.75</b>	<b>-\$ 2,337.85</b>	<b>\$ 20,550.90</b>	<b>\$ 12,185.00</b>	<b>\$ 8,365.90</b>	<b>168.66%</b>
<b>Net Revenue</b>	<b>\$ 20,550.90</b>	<b>\$ 22,888.75</b>	<b>-\$ 2,337.85</b>	<b>\$ 20,550.90</b>	<b>\$ 12,185.00</b>	<b>\$ 8,365.90</b>	<b>168.66%</b>

Budgeted Net Revenue, YTD	22,888.75
Contributions	12,422.28 See below
AiH (Concert, Underwriting, Fees, net of Expenses)	-1,685.00
Underwriting	-26,500.00
Membership Fees	1,225.00
Program Ad	-2,400.00
Ticket sales	2,137.64
Other Income	3,174.62
Contractor Expenses	2,512.32
General Expenses	4,338.93 Primarily lower fundraising costs for GNFS
Marketing	554.75
Concert Production	1,916.82
Administration	-35.21
<b>Actual Net Revenue, YTD</b>	<b>\$ 20,550.90</b>