

Holland Chorale
Budget vs. Actuals: FY23 Budget - FY23 P&L
 July 2022 - June 2023

	August 2022 YTD			Total			
	Actual	Budget	Variance to Budget	Actual	Budget	over Budget	% of Budget
Revenue							
4000 Direct Contributions	0.00	5,434.00	-5,434.00	0.00	24,700.00	-24,700.00	0.00%
4010 Pianissimo Level	70.00	0.00	70.00	70.00	0.00	70.00	
4020 Piano Level	300.00	0.00	300.00	300.00	0.00	300.00	
4030 Mezzo Piano Level	1,600.00	0.00	1,600.00	1,600.00	0.00	1,600.00	
Total 4000 Direct Contributions	\$ 1,970.00	\$ 5,434.00	-\$ 3,464.00	\$ 1,970.00	\$ 24,700.00	-\$ 22,730.00	7.98%
4100 Concert Ticket Sales/Revenue	0.00	0.00	0.00	0.00	0.00	0.00	
4108 Adventures in Harmony	0.00	0.00	0.00	0.00	700.00	-700.00	0.00%
4120 Holiday Concert	0.00	0.00	0.00	0.00	5,000.00	-5,000.00	0.00%
4136 Winter Concert	0.00	0.00	0.00	0.00	6,000.00	-6,000.00	0.00%
4147 Spring Concert	0.00	0.00	0.00	0.00	4,500.00	-4,500.00	0.00%
4190 Season Tickets	0.00	0.00	0.00	0.00	1,000.00	-1,000.00	0.00%
Total 4100 Concert Ticket Sales/Revenue	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 17,200.00	-\$ 17,200.00	0.00%
4200 Sponsorship	0.00	0.00	0.00	0.00	0.00	0.00	
4205 Holiday Concert Sponsorship	0.00	0.00	0.00	0.00	1,000.00	-1,000.00	0.00%
4250 Winter Concert Sponsorship	0.00	0.00	0.00	0.00	1,000.00	-1,000.00	0.00%
4260 Spring Concert Sponsorship	0.00	0.00	0.00	0.00	1,000.00	-1,000.00	0.00%
4285 SEASON SPONSOR	0.00	0.00	0.00	0.00	17,500.00	-17,500.00	0.00%
Total 4200 Sponsorship	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 20,500.00	-\$ 20,500.00	0.00%
4300 Grants	3,000.00	0.00	3,000.00	3,000.00	0.00	3,000.00	
4305 H/Z Community Foundation	0.00	0.00	0.00	0.00	2,300.00	-2,300.00	0.00%
4310 Government Grants	0.00	0.00	0.00	0.00	12,262.50	-12,262.50	0.00%
Total 4300 Grants	\$ 3,000.00	\$ 0.00	\$ 3,000.00	\$ 3,000.00	\$ 14,562.50	-\$ 11,562.50	20.60%
4500 Fees	25.00	0.00	25.00	25.00	0.00	25.00	
4511 Adventures in Harmony	0.00	0.00	0.00	0.00	1,250.00	-1,250.00	0.00%
4530 HC Membership Fee	1,900.00	0.00	1,900.00	4,100.00	12,000.00	-7,900.00	34.17%
4531 Uniform/Dress Fee	0.00	0.00	0.00	0.00	1,200.00	-1,200.00	0.00%
Total 4500 Fees	\$ 1,925.00	\$ 0.00	\$ 1,925.00	\$ 4,125.00	\$ 14,450.00	-\$ 10,325.00	28.55%
4800 Fundraiser	0.00	0.00	0.00	0.00	0.00	0.00	
4810 Dickens & Other Perf. Income	0.00	0.00	0.00	0.00	800.00	-800.00	0.00%
4815 A GRAND NIGHT FOR SINGING	6,500.00	0.00	6,500.00	8,875.00	20,000.00	-11,125.00	44.38%
Total 4800 Fundraiser	\$ 6,500.00	\$ 0.00	\$ 6,500.00	\$ 8,875.00	\$ 20,800.00	-\$ 11,925.00	42.67%
4920 Program ad income	0.00	0.00	0.00	200.00	1,600.00	-1,400.00	12.50%
Total Revenue	\$ 13,395.00	\$ 5,434.00	\$ 7,961.00	\$ 18,170.00	\$ 113,812.50	-\$ 95,642.50	15.96%
Gross Profit	\$ 13,395.00	\$ 5,434.00	\$ 7,961.00	\$ 18,170.00	\$ 113,812.50	-\$ 95,642.50	15.96%
Expenditures	0.00	0.00	0.00				
8000 Contracted Labor	0.00	0.00	0.00	0.00	0.00	0.00	
8001 Operations Manager	1,992.00	2,640.00	-648.00	1,992.00	24,250.00	-22,258.00	8.21%
8002 Artistic Director	5,941.66	5,941.66	0.00	5,941.66	35,650.00	-29,708.34	16.67%
8020 HC Contracted Service Fee	0.00	0.00	0.00	0.00	0.00	0.00	
8023 Development Director	0.00	1,462.50	-1,462.50	0.00	11,212.50	-11,212.50	0.00%
8025.2 Vocal Consultant	0.00	0.00	0.00	0.00	1,000.00	-1,000.00	0.00%
8027 Accompanist	1,093.34	1,135.00	-41.66	1,093.34	6,810.00	-5,716.66	16.05%
Total 8020 HC Contracted Service Fee	\$ 1,093.34	\$ 2,597.50	-\$ 1,504.16	\$ 1,093.34	\$ 19,022.50	-\$ 17,929.16	5.75%
Total 8000 Contracted Labor	\$ 9,027.00	\$ 11,179.16	-\$ 2,152.16	\$ 9,027.00	\$ 78,922.50	-\$ 69,895.50	11.44%
8100 General Expenses	0.00	0.00	0.00	0.00	0.00	0.00	
8105 Dues	0.00	0.00	0.00	0.00	800.00	-800.00	0.00%
8106 Scholarship Fund	0.00	0.00	0.00	0.00	800.00	-800.00	0.00%
8110 Permits & Licenses	0.00	0.00	0.00	20.00	750.00	-730.00	2.67%
8125 Artistic Director Expense Acct	0.00	0.00	0.00	0.00	600.00	-600.00	0.00%
8135 Fund Raising Expense	0.00	0.00	0.00	5,750.00	12,500.00	-6,750.00	46.00%
8140 Office Rent/Storage	0.00	300.00	-300.00	0.00	900.00	-900.00	0.00%

	August 2022 YTD			Total			
	Actual	Budget	Variance to Budget	Actual	Budget	over Budget	% of Budget
8175 Member Materials/Event supplies	72.63	0.00	72.63	0.00	250.00	-250.00	0.00%
Total 8185 Credit Card Proc & Bank Fees	96.82	220.00	-123.18	225.36	550.00	-324.64	40.97%
Total 8100 General Expenses	\$ 169.45	\$ 520.00	-\$ 350.55	\$ 5,995.36	\$ 17,150.00	-\$ 11,154.64	34.96%
8200 Marketing	0.00	0.00	0.00	0.00	0.00	0.00	
8210 Advertising	0.00	0.00	0.00	0.00	500.00	-500.00	0.00%
8215 Graphic Design Exp.	0.00	0.00	0.00	0.00	1,000.00	-1,000.00	0.00%
8220 Printing	1,024.26	1,000.00	24.26	1,172.93	5,000.00	-3,827.07	23.46%
Total 8200 Marketing	\$ 1,024.26	\$ 1,000.00	\$ 24.26	\$ 1,172.93	\$ 6,500.00	-\$ 5,327.07	18.05%
8300 Concert Production	0.00	0.00	0.00	0.00	0.00	0.00	
8305 Guest Artists	0.00	0.00	0.00	0.00	1,000.00	-1,000.00	0.00%
8308 Adv in Harmony Expenses	0.00	0.00	0.00	0.00	3,950.00	-3,950.00	0.00%
8310 Music	0.00	0.00	0.00	202.34	3,000.00	-2,797.66	6.74%
8319 Contracted Technician	0.00	0.00	0.00	0.00	1,500.00	-1,500.00	0.00%
8320 Costumes	0.00	0.00	0.00	0.00	400.00	-400.00	0.00%
8328 Uniforms	0.00	0.00	0.00	0.00	1,200.00	-1,200.00	0.00%
8330 Facility Rent	0.00	0.00	0.00	500.00	1,000.00	-500.00	50.00%
8338 Rented Equipment	0.00	0.00	0.00	0.00	750.00	-750.00	0.00%
8340 Instrumentalists	0.00	0.00	0.00	0.00	5,050.00	-5,050.00	0.00%
8380 Recording/Video Concert	0.00	0.00	0.00	0.00	2,000.00	-2,000.00	0.00%
8395 Event Supplies	90.95	0.00	90.95	90.95	0.00	90.95	
Total 8300 Concert Production	\$ 90.95	\$ 0.00	\$ 90.95	\$ 793.29	\$ 19,850.00	-\$ 19,056.71	4.00%
8400 Administration	0.00	0.00	0.00	0.00	0.00	0.00	
8441 Supplies	0.00	0.00	0.00	84.80	500.00	-415.20	16.96%
8442 Telephone	0.00	0.00	0.00	0.00	175.00	-175.00	0.00%
8443 Postage	283.83	0.00	283.83	283.83	0.00	283.83	
8444 Accounting/Audit	0.00	0.00	0.00	0.00	250.00	-250.00	0.00%
8445 Insurance	1,059.00	1,200.00	-141.00	1,059.00	2,000.00	-941.00	52.95%
8449 Computer	1,500.72	1,600.00	-99.28	1,500.72	2,000.00	-499.28	75.04%
Total 8400 Administration	\$ 2,843.55	\$ 2,800.00	\$ 43.55	\$ 2,928.35	\$ 4,925.00	-\$ 1,996.65	59.46%
8532 Miscellaneous	-263.00	0.00	-263.00	0.00	0.00	0.00	
Uncategorized Expense	0.00	0.00	0.00	0.00	1,500.00	-1,500.00	0.00%
Total Expenditures	\$ 12,892.21	\$ 15,499.16	-\$ 2,606.95	\$ 19,916.93	\$ 128,847.50	-\$ 108,930.57	15.46%
Net Operating Revenue	\$ 502.79	-\$ 10,065.16	\$ 10,567.95	-\$ 1,746.93	-\$ 15,035.00	\$ 13,288.07	11.62%
Net Revenue	\$ 502.79	-\$ 10,065.16	\$ 10,567.95	-\$ 1,746.93	-\$ 15,035.00	\$ 13,288.07	11.62%
YTD Budgeted Net Revenue (loss)	-\$ 10,065.16						
Donations	-\$ 3,464.00	Timing					
Macatawa Area Council Grant for AiH	\$ 3,000.00						
Membership Dues	\$ 1,925.00	Timing					
Grand Night for Singing	\$ 6,500.00	Timing					
Contracted Labor	\$ 2,152.16	Development Director					
General Expenses	\$ 350.55						
Marketing	-\$ 24.26						
Concert Production	-\$ 90.95						
Administration	\$ 219.45						
	\$ 502.79						